

THE TOP

100

- independent -

GARDEN CENTERS

INDEPENDENT

gardencenter

the

TOP 100

2018

GARDEN CENTERS

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About this list

Garden Center magazine's Top 100 Independent Garden Centers List is based on 2017 retail revenue as reported by garden centers in North America.* Some businesses may have reported other divisions or company-wide sales volumes. The number of store locations is based on the most current information available. Garden centers that reported the same revenue received the same ranking on the list and appear alphabetically.

Thank you to all the independent garden center representatives who submitted information. Listed garden centers will receive personalized plaques.

*Garden centers that did not share their 2017 sales volume were not included on the list. We chose not to estimate revenues in order to maintain an accurate list that includes only retailer-submitted information. This list was compiled during the summer of 2018. Email Editor Michelle Simakis at msimakis@gie.net with questions or comments about this list.

RANK	COMPANY	LOCATION	RETAIL LOCATIONS	YEAR FOUNDED	COMPANY WEBSITE	SALES VOLUME
1	Armstrong Garden Centers & Pike Nurseries	California, Georgia, North Carolina	49	1889	armstronggarden.com; pikenursery.com	\$149,600,000
2	Stein's Garden & Home	Wisconsin	16	1946	shopsteins.com	\$59,500,000
3	Petitti Garden Centers	Ohio	9	1971	petittigardencenter.com	\$55,500,000
4	Calloway's Nursery	Texas	20	1986	calloways.com	\$55,421,000
5	Sheridan Nurseries	Ontario, Canada	8	1913	sheridannurseries.com	\$42,568,000
6	Oakland Nurseries	Ohio	4	1940	oaklandnursery.com	\$35,100,000
7	Stauffers of Kissel Hill	Pennsylvania	7	1932	skh.com	\$34,356,977
8	Meadows Farms Nurseries & Landscape	Maryland, Virginia, West Virginia	20	1960	meadowsfarms.com	\$32,000,000
9	Adams Fairacre Farms	New York	4	1919	adamsfarms.com	\$31,600,000
10	English Gardens	Michigan	5	1954	englishgardens.com	\$31,516,241
11	Hicks Nurseries	New York	1	1853	hicksnurseries.com	\$30,800,000
12	Chalet	Illinois	1	1917	chaletnursery.com	\$29,200,000
13	SummerWinds Nursery	Arizona, California	6	1998	summerwindsnursery.com	\$24,200,000
14	Sloat Garden Center	California	13	1958	sloatgardens.com	\$24,000,000
15	Homestead Gardens	Maryland	2	1973	homesteadgardens.com	\$21,000,000
16	Alsip Home & Nursery	Illinois and Indiana	3	1969	alsipnursery.com	\$20,500,000
17	Ruibal's Plants of Texas	Texas	4	1984	ruibals.com	\$17,500,000
18	Roger's Gardens	California	1	1964	rogersgardens.com	\$17,200,000
19	Molbak's Garden + Home	Washington	1	1956	molbaks.com	\$16,000,000
20	Al's Garden and Home	Oregon	4	1948	als-gardencenter.com	\$15,400,000
21	Gale's-Donzell's Garden Centers	Ohio	4	1953	donzells-gales.com	\$15,000,000
22	Moana Nursery	Nevada	3	1967	moananursery.com	\$14,915,878
23	American Plant	Maryland	2	1957	americanplant.net	\$14,500,000
24	TLC Garden Centers	Oklahoma	2	1980	tlcgarden.com	\$14,386,000
25	Milaeger's	Wisconsin	2	1960	milaegers.com	\$13,976,857
26	Portland Nursery	Oregon	2	1980	portlandnursery.com	\$13,609,000
27	Evergreen Nursery	California	3	1976	evergreennursery.com	\$13,000,000
28	Pasquesi Home & Gardens	Illinois	2	1975	pasquesi.com	\$11,800,000
29	Valley View Farms	Maryland	1	1962	valleyviewfarms.com	\$11,700,000
30	DeWayne's	North Carolina	1	1991	dewaynes.com	\$11,304,458
31	Sullivan Hardware & Garden	Indiana	3	1954	sullivanhardware.com	\$11,000,000
32	Hewitt's Garden Centers	New York	8	1964	hewitts.com	\$10,000,000
33	Wannemaker's Home and Garden	Illinois	1	1967	wannemakers.com	\$9,780,000
34	Patuxent Nursery	Maryland	1	1996	patuxentnursery.com	\$9,553,000
35	Russell's Garden Center	Massachusetts	1	1876	russellsgardencenter.com	\$9,000,000
36	Ray Wiegand's Nursery	Michigan	1	1941	wiegandsnursery.com	\$8,900,000
37	Louisiana Nursery	Louisiana	3	1983	louisiananursery.com	\$8,726,242
38	Southwood Landscape & Garden Center	Oklahoma	1	1982	southwoodnursery.com	\$8,700,000
39	Perino's Home & Garden Center	Louisiana	1	1955	perinos.com	\$8,500,000
40	Sam Bridge Nursery & Greenhouses	Connecticut	1	1930	sambridge.com	\$8,450,000
41	Vandermeer Nursery	Ontario, Canada	1	1961	vandermeernursery.com	\$8,300,000
42	Van Wilgen's Garden Center	Connecticut	4	1920	vanwilgens.com	\$8,000,000
43	The Good Earth Garden Center	Arkansas	1	1974	thegoodearthgarden.com	\$7,900,000
43	Wolf Hill Home & Garden Center	Massachusetts	3	1978	wolfhillgardencenter.com	\$7,900,000
45	Sawyer Home & Garden Center	Michigan	1	1986	sawyergardencenter.com	\$7,455,000
46	Lukas Nursery & Garden Shop	Florida	1	1912	lukasnursery.com	\$7,300,000
47	Glover Nursery	Utah	1	1911	glovernursery.com	\$7,232,943
48	Skillins Greenhouses	Maine	3	1885	skillins.com	\$6,800,000
49	Echter's Nursery & Garden Center	Colorado	1	1959	echters.com	\$6,700,000
49	Shelmerdine Garden Center	Manitoba, Canada	1	1937	shelmerdine.com	\$6,700,000
51	Timothy's Center For Gardening	New Jersey	1	1965	timothyscenter.com	\$6,534,000
52	Countryside Flower Shop, Nursery and Garden Center	Illinois	1	1960	countrysideflowershop.com	\$6,100,000
53	Hyannis Country Garden	Massachusetts	1	1965	hyanniscountrygarden.com	\$6,000,000
53	Van Putte Gardens	New York	1	1948	vanputte.com	\$6,000,000
55	Hillermann Nursery & Florist	Missouri	1	1951	hillermann.com	\$5,800,000
56	Salisbury Greenhouse	Alberta, Canada	1	1965	salisburygreenhouse.com	\$5,600,000
57	Nunan Florist & Greenhouses	Massachusetts	1	1917	nunans.com	\$5,200,000
58	Wallace's Garden Center	Iowa	2	1981	wallacesgardencenter.com	\$4,597,206
59	Allisonville Garden & Home	Indiana	1	1976	allisonvillegarden.com	\$4,500,000
60	Laurel Oak Garden Center	New Jersey	1	1986	laureloak.net	\$4,100,000
61	Ashcombe Farm & Greenhouses	Pennsylvania	2	1962	ashcombe.com	\$4,094,000
62	Breezewood Gardens & Gifts	Ohio	1	1976	breezewoodgardens.com	\$4,000,000
62	Cindy's Home & Garden	Ontario, Canada	1	1989	cindygarden.com	\$4,000,000
62	Tallahassee Nurseries	Florida	1	1938	tallahasseenurseries.com	\$4,000,000
62	Wedel's Nursery, Florist and Garden Center	Michigan	1	1946	wedels.com	\$4,000,000
66	Red Barn Garden Center	Texas	1	1978	redbarngardencenter.net	\$3,990,000
66	The Garden Barn Nursery & Landscape	Connecticut	1	1980	gardenbarn.com	\$3,990,000
68	Atlantic Gardening Company	North Carolina	1	1984	atlanticgardening.com	\$3,900,000
68	Dutch Growers Home & Garden Regina	Saskatchewan, Canada	1	2005	dutchgrowers.net	\$3,900,000
70	Liberty Landscape Supply	Florida	2	2005	libertylandscapesupply.com	\$3,750,000
70	Yard 'n Garden Land	Washington	1	1965	yardngardenland.com	\$3,750,000
72	Morrison's Home & Garden	Massachusetts	1	1972	morrisonshomeandgarden.com	\$3,719,243
73	Rosedale Nurseries	New York	1	1898	rosedalenurseries.com	\$3,666,908
74	Country Boy's Home & Garden Center	South Carolina	2	1984	countryboyshomeandgarden.com	\$3,500,000
74	Snow's Garden Center	Virginia	1	1912	snowknows.com	\$3,500,000
76	Osuna Nursery	New Mexico	1	1980	osunanursery.com	\$3,400,000
77	Exquisite Environments	Connecticut	1	2003	exquisiteenvironments.com	\$3,371,000
78	Martin's Home & Garden	Tennessee	1	1982	martinshomeandgarden.com	\$3,196,214
79	Begick Nursery and Garden Center	Michigan	1	1950	begicknursery.com	\$3,100,000
80	Faddegon's Nursery	New York	1	1920	faddegons.com	\$3,059,594
81	Downtown Home & Garden	Michigan	1	1995	downtownhomeandgarden.com	\$3,000,000
81	Moscarillo's Garden Center & Florist	Connecticut	2	1933	moscarillos.com	\$3,000,000
81	Thies Farm and Greenhouses	Missouri	2	1885	thiesfarm.com	\$3,000,000
84	A. J. Tomasi Nurseries	Massachusetts	1	1949	ajtomasi.com	\$2,800,000
84	Marshall Grain Company	Texas	1	1946	marshallgrain.com	\$2,800,000
86	Smith's Gardentown	Texas	1	1949	smithsgardentown.com	\$2,721,949
87	Houston Plants & Garden World	Texas	1	1981	houstonplantsandgardenworld.com	\$2,600,000
88	Jesse Israel & Sons Nursery & Garden Center	North Carolina	1	1968	jesseisraelandsons.com	\$2,500,000
88	Moore & Moore Garden Center	Tennessee	1	1980	mooreandmoore.com	\$2,500,000
88	Wasco Nursery & Garden Center	Illinois	1	1925	wasconursery.com	\$2,500,000
91	Baker Garden & Gift	North Dakota	1	1959	bakernursery.com	\$2,400,000
92	Vermeers Garden Centre & Flower Shop	Ontario, Canada	1	1961	vermeers.ca	\$2,395,000
93	White Oak Gardens	Ohio	1	1979	whiteoakgardens.com	\$2,344,802
94	Bedner's Farm & Greenhouse	Pennsylvania	1	1997	bednersgreenhouse.com	\$2,250,000
94	Sunnyside Nursery	Washington	1	1948	sunnysidenursery.net	\$2,250,000
96	Kennedy's Country Gardens	Massachusetts	1	1960	kennedycountrygardens.com	\$2,213,000
97	Stonegate Gardens	Massachusetts	1	1998	stoneategardens.com	\$2,200,000
97	Watters Garden Center	Arizona	1	1962	wattersgardencenter.com	\$2,200,000
99	Fairview Greenhouses & Garden Center	North Carolina	1	1974	fairviewgardencenter.com	\$2,153,205
100	The Rock Pile	Ohio	1	1986	therockpile.com	\$2,103,000

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THE TOP 100: BY THE NUMBERS

Stats about the independent garden center retailers on our 2018 list.

32 STATES HAVE
GARDEN CENTERS ON
THE TOP 100 LIST

Massachusetts has the most IGCs
on the list with 8 companies



Garden centers are from Canada



294 The total number of retail
locations that Top 100 IGCs
operate.

12
IGCs are
100 years
old or
more

1853
The year Hicks
Nurseries, the
oldest IGC on
the list, was
founded

2005
The year Liberty Landscape
Supply and Dutch Growers
Home & Garden Regina,
the **youngest IGCs on the**
list, were founded

\$1.2 BILLION+

The combined 2017 sales volume
for the 2018 Top 100 IGCs

2018 WINNERS LIST IN ALPHABETICAL ORDER

- | | | |
|--|--|---|
| 84 A. J. Tomasi Nurseries | 87 Houston Plants & Garden World | 49 Sheldermine Garden Center |
| 9 Adams Fairacre Farms | 53 Hyannis Country Garden | 5 Sheridan Nurseries |
| 59 Allisonville Garden & Home | 88 Jesse Israel & Sons Nursery & Garden Center | 48 Skillins Greenhouses |
| 20 Al's Garden and Home | 96 Kennedy's Country Gardens | 14 Sloat Garden Center |
| 16 Alsip Home & Nursery | 60 Laurel Oak Garden Center | 86 Smith's Gardentown |
| 23 American Plant | 70 Liberty Landscape Supply | 74 Snow's Garden Center |
| 1 Armstrong Garden Centers & Pike Nurseries | 37 Louisiana Nursery | 38 Southwood Landscape & Garden Center |
| 61 Ashcombe Farm & Greenhouses | 46 Lukas Nursery & Garden Shop | 7 Stauffers of Kissel Hill |
| 68 Atlantic Gardening Company | 84 Marshall Grain Company | 2 Stein's Garden & Home |
| 91 Baker Garden & Gift | 78 Martin's Home & Garden | 97 Stonegate Gardens |
| 94 Bedner's Farm & Greenhouse | 8 Meadows Farms Nurseries | 31 Sullivan Hardware & Garden |
| 79 Begick Nursery and Garden Center | 25 Milaeger's | 13 SummerWinds Nursery |
| 62 Breezewood Gardens & Gifts | 22 Moana Nursery | 94 Sunnyside Nursery |
| 4 Calloway's Nursery | 19 Molbak's Garden + Home | 62 Tallahassee Nurseries |
| 12 Chalet | 88 Moore & Moore Garden Center | 66 The Garden Barn Nursery & Landscape |
| 62 Cindy's Home & Garden | 72 Morrison's Home & Garden | 43 The Good Earth Garden Center |
| 74 Country Boy's Home & Garden Center | 81 Moscarillo's Garden Center & Florist | 100 The Rock Pile |
| 52 Countryside Flower Shop, Nursery
and Garden Center | 57 Nunan Florist & Greenhouses | 81 Thies Farm and Greenhouses |
| 30 DeWayne's | 6 Oakland Nurseries | 51 Timothy's Center For Gardening |
| 81 Downtown Home & Garden | 76 Osuna Nursery | 24 TLC Garden Centers |
| 68 Dutch Growers Home & Garden Regina | 28 Pasquesi Home & Gardens | 29 Valley View Farms |
| 49 Echter's Nursery & Garden Center | 34 Patuxent Nursery | 53 Van Putte Gardens |
| 10 English Gardens | 39 Perino's Home & Garden Center | 42 Van Wilgen's Garden Center |
| 27 Evergreen Nursery | 3 Petitti Garden Centers | 41 Vandermeer Nursery |
| 77 Exquisite Environments | 26 Portland Nursery | 92 Vermeers Garden Centre and Flower Shop |
| 80 Faddeson's Nursery | 36 Ray Wiegand's Nursery | 58 Wallace's Garden Center |
| 99 Fairview Greenhouses & Garden Center | 66 Red Barn Garden Center | 33 Wannemaker's Home and Garden |
| 21 Gale's-Donzell's Garden Centers | 18 Roger's Gardens | 88 Wasco Nursery & Garden Center |
| 47 Glover Nursery | 73 Rosedale Nurseries | 97 Watters Garden Center |
| 32 Hewitt's Garden Centers | 17 Ruibal's Plants of Texas | 62 Wedel's Nursery, Florist and Garden Center |
| 11 Hicks Nurseries | 35 Russell's Garden Center | 93 White Oak Gardens |
| 55 Hillermann Nursery & Florist | 56 Salisbury Greenhouse | 43 Wolf Hill Home & Garden Center |
| 15 Homestead Gardens | 40 Sam Bridge Nursery & Greenhouses | 70 Yard 'n Garden Land |
| | 45 Sawyer Home & Garden Center | |

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GARDEN CENTERS



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