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THE TOP 100 | BY THE NUMBERS

Stats about the independent garden center retailers on our 2020 list

36
STATES and **4 provinces**
have garden centers
on the Top 100 list

California has the most independent garden center locations with 53 stores on the list,



followed by Texas with 29 stores
and Wisconsin with 17 stores.

AGE STATS

166

The age of Hicks Nurseries, the oldest IGC on the list

11

The age of Bay Gardens, the youngest IGC on the list

50

The median age of IGCs on the list

11

IGCs are more than 100 years old



287

The total number of retail locations that Top 100 IGCs operate

REVENUE STATS

\$1,345,195,287

the combined 2019 sales volume of the Top 100 IGCs

\$584,338,727

the combined 2019 retail revenue of the Top 10 IGCs

\$6,800,000

the median 2019 retail revenue of the Top 100 IGCs

2020 winners list in alphabetical order

Rank	Company	Rank	Company	Rank	Company
95	A. J. Tomasi Nurseries	8	Hicks Nurseries	56	Sanders Nursery
11	Adams Fairacre Farms	78	Hillermann Nursery & Florist	47	Sawyer Home & Garden Center
22	Al's Garden and Home	16	Homestead Gardens	49	Shelmerdine Garden Centre
15	Alsip Home & Nursery	72	Homewood Nursery & Garden Center	5	Sheridan Nurseries
18	American Plant	55	Hyannis Country Garden	73	Sickles Market
1	Armstrong Garden Centers & Pike Nurseries	87	Laurel Oak Garden Center	13	Sloat Garden Center
68	Bay Gardens	63	Liberty Landscape Supply	93	Smith's Gardentown
70	Bayport Flower Houses	52	Logan's Garden Shop	46	Southwood Landscape & Garden Center
81	Bayview Farm & Garden	38	Louisiana Nursery	75	Spruce It Up Garden Centre
99	Begick Nursery & Garden Center	45	Lukas Nursery & Garden Shop	9	Stauffers of Kissel Hill
85	Breezewood Gardens & Gifts	7	Mahoney's Garden Centers	4	Stein's Garden & Home
3	Calloway's Nursery	60	Mariposa Nursery & Garden Center	23	Sullivan Hardware & Garden
29	Chalet Nursery	89	Martin's Home & Garden	14	SummerWinds Garden Centers
52	City Floral Garden Center	10	Meadows Farms Nurseries & Landscape	69	Sun River Gardens
73	Cornell Farm	95	Millcreek Gardens	31	Tagawa Gardens
95	Country Boy's Garden Center	20	Moana Nursery	41	Tallahassee Nurseries
51	Countryside Flower Shop, Nursery and Garden Center	77	Morrison's Home & Garden	78	The Barn Nursery
81	Cross Creek Nursery & Garden Center	28	Mulhall's	42	The Flower Bin
30	DeWayne's	50	Nunan Florist & Greenhouses	52	The Garden Barn Nursery
89	Down To Earth Garden Center	6	Oakland Nurseries	65	The Glasshouse Nursery & Garden Centre
65	Dutch Growers Home & Garden	36	Pasquesi Home & Gardens	44	The Good Earth Garden Center
62	Eagle Crest Nursery	25	Patuxent Nursery	24	TLC Garden Centers
95	East Coast Garden Center	37	Perino's Home and Garden Center	26	Valley View Farms
83	Enchanted Gardens	2	Pettitti Garden Centers	58	Van Putte Gardens
12	English Gardens	21	Portland Nursery	43	Van Wilgen's Garden Center
80	Exquisite Environments	65	Primex Garden Center	39	Vandermeer Nursery
94	Fossil Creek Tree Farm & Nursery	33	Ray Weigand's Nursery	71	Wallace's Garden Center
89	Frank Otte Nursery and Garden Center	100	Raymond's Garden Center	35	Walter Andersen Nursery
19	Gardener's Supply Company	17	Roger's Gardens	32	Wannemaker's Home and Garden Center
40	Glover Nursery	84	Rosedale Nurseries	89	Wasco Nursery & Garden Center
85	Grandma's Gardens	27	Ruibal's Plants of Texas	48	Watson's Greenhouse
64	Gullo's Garden Center	34	Russell's Garden Center	76	Wegman's Nursery
87	Hana Gardens	56	Salisbury Greenhouse	61	Yard 'n Garden Land
		59	Sam Bridge Nursery & Greenhouses		

CALL FOR ENTRIES

Entries are now being accepted for the **2021 TOP 100 INDEPENDENT GARDEN CENTERS LIST!** Filling out the form is quick and easy, and helps us get to know your garden center a little better. All we need is your 2020 retail revenue and a few details about the size and location of your stores.



About this list

Garden Center magazine's Top 100 Independent Garden Centers List is based on 2019 retail revenue as reported by garden centers in North America.* Some businesses may have reported other divisions or company-wide sales volumes. The number of store locations is based on the most current information available. Garden centers that reported the same revenue received the same ranking on the list.

Thank you to all the independent garden center representatives who submitted information. Listed garden centers will receive personalized plaques.

*Garden centers that did not share their 2019 sales volume were not included on the list. We chose not to estimate revenue in order to maintain an accurate list that includes only verified-submitted information. This list was compiled during the fall of 2020. E-mail Editor Kate Sprague at katsprague@gardenmag.com with questions or comments about this list.

Rank	Company	Location	Retail locations	Year Founded	Website	Sales Value
1	Armstrong Garden Centers & Pike Nurseries	California, Georgia, North Carolina	50	1989	armstronggarden.com	\$176,000
2	Peltzi Garden Centers	Ohio	9	1971	peltzigardencenter.com	\$63,500
3	Calloway's Nursery	Texas	22	1986	calloways.com	\$58,740
4	Stein's Garden & Home	Wisconsin	16	1946	shopsteins.com	\$58,000
5	Sheridan Nurseries	Ontario	8	1913	sheridannurseries.com	\$42,200
6	Oakland Nurseries	Ohio	4	1940	oaklandnurseries.com	\$40,000
7	MaHoney's Garden Centers	Massachusetts	7	1959	mahoneynurseries.com	\$35,900
8	Hicks Nurseries	New York	1	1853	hicksnurseries.com	\$35,300
9	Stoufflers of Kiesel Hill	Pennsylvania	7	1932	stoufflers.com	\$34,300
10	Meadows Farms Nurseries & Landscape	Maryland, Virginia, West Virginia	18	1960	meadowsfarms.com	\$33,900
11	Adams Fallaire Farms	New York	4	1919	adamsfarms.com	\$28,042
12	English Gardens	Michigan	6	1954	englishgardens.com	\$28,000,000
13	Silval Garden Center	California	13	1958	silvalgarden.com	\$25,479,305
14	SummerWinds Garden Centers	Arizona, California	6	1998	summerwindsnursery.com	\$21,590,000
15	Alsip Home & Nursery	Illinois, Indiana	2	1969	alsipnursery.com	\$20,600,000
16	Alsip Home & Nursery	Illinois, Indiana	2	1973	homesteadgardens.com	\$20,600,000
17	Homestead Gardens	California	1	1964	rogersgardens.com	\$18,600,000
18	Rogers's Gardens	Maryland	2	1954	americanplant.net	\$17,420,312
19	American Plant	Maryland	2	1954	gardeners.com	\$17,000,000
20	Gardener's Supply Company	Massachusetts, New Hampshire, Vermont	4	1982	moanannurseries.com	\$16,481,900
21	Moana Nursery	Nevada	3	1967	portlandnurseries.com	\$16,421,000
22	Portland Nursery	Oregon	2	1980	alsgardencenter.com	\$15,675,000
23	Als's Garden and Home	Oregon	4	1948	sullivanhardware.com	\$15,000,000
24	Sullivan Hardware & Garden	Indiana	3	1954	ticerjten.com	\$14,039,000
25	TLC Garden Centers	Oklahoma	1	1980	pattersonnurseries.com	\$13,418,000
26	Patterson Nursery	Maryland	1	1996	valleyviewfarms.com	\$12,820,000
27	Valley View Farms	Maryland	1	1962	rubals.com	\$12,700,000
28	Rubals Plants of Texas	Texas	4	1984	mulhalls.com	\$12,500,000
29	Mulhall's	Nebraska	1	1956	chellnursery.com	\$11,800,000
30	Chell Nursery	Illinois	1	1917	deweynys.com	\$11,780,640
31	Charet Nursery	North Carolina	1	1991	tagawagardens.com	\$10,400,000
32	Downe's	Colorado	1	1982	wainemakers.com	\$10,260,000
33	Tagawa's	Illinois	1	1971	wiegandsnurseries.com	\$9,863,387
34	Wainemaker's Home and Garden Center	Michigan	1	1941	russellsgardencenter.com	\$9,701,000
35	Hay Weigand's Nursery	Massachusetts	1	1876	walterandersen.com	\$9,680,000
36	Russell's Garden Center	California	2	1928	pasques.com	\$9,300,000
37	Walter Andersen Nursery	Illinois	1	1975	perinos.com	\$9,845,569
38	Pasques Home & Gardens	Louisiana	1	1955	louisiananurseries.com	\$8,800,000
39	Perino's Home and Garden Center	Louisiana	3	1983	vandermeernurseries.com	\$8,738,851
40	Louisiana Nursery	Louisiana	1	1961	glovernursery.com	\$8,550,000
41	Tallahassee Nurseries	Ontario	1	1976	tallahasseeurseries.com	\$8,550,000
42	The Flower Bin	Florida	1	1938	theflowerbin.net	\$8,550,000
43	Van Wilgen's Garden Center	Colorado	1	1971		
44	The Good Earth Garden Center	Connecticut	4	1970		
45	Lukas Nursery & Garden Shop	Arkansas				
46	Kousser's					

Want to see your business on this list?

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To enter your information, visit
gardencentermag.com/form/top100



About this list

Garden Center magazine's Top 100 Independent Garden Centers List is based on 2019 retail revenue as reported by garden centers in North America.* Some businesses may have reported other divisions or company-wide sales volumes. The number of store locations is based on the most current information available. Garden centers that reported the same revenue received the same ranking on the list.

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Rank	Company	Location	Retail locations	Year Founded	Website	Sales Volume
1	Armstrong Garden Centers & Pike Nurseries	California, Georgia, North Carolina	50	1889	armstronggarden.com	\$176,000,000
2	Petitti Garden Centers	Ohio	9	1971	petittigardencenter.com	\$63,500,000
3	Calloway's Nursery	Texas	22	1986	calloways.com	\$58,748,000
4	Stein's Garden & Home	Wisconsin	16	1946	shopsteins.com	\$58,000,000
5	Sheridan Nurseries	Ontario	8	1913	sheridannurseries.com	\$42,208,000
6	Oakland Nurseries	Ohio	4	1940	oaklandnursery.com	\$40,200,000
7	Mahoney's Garden Centers	Massachusetts	7	1959	mahoneysgarden.com	\$40,000,000
8	Hicks Nurseries	New York	1	1853	hicksnurseries.com	\$35,900,000
9	Stauffers of Kissel Hill	Pennsylvania	7	1932	skh.com	\$35,399,537
10	Meadows Farms Nurseries & Landscape	Maryland, Virginia, West Virginia	18	1960	meadowsfarms.com	\$34,383,190
11	Adams Fairacre Farms	New York	4	1919	adamsfarms.com	\$33,910,000
12	English Gardens	Michigan	6	1954	englishgardens.com	\$28,042,297
13	Sloat Garden Center	California	13	1958	sloatgardens.com	\$28,000,000
14	SummerWinds Garden Centers	Arizona, California	6	1998	summerwindsnursery.com	\$25,479,308
15	Alsip Home & Nursery	Illinois, Indiana	2	1969	alsipnursery.com	\$21,500,000
16	Homestead Gardens	Maryland	2	1973	homesteadgardens.com	\$20,600,000
17	Roger's Gardens	California	1	1964	rogersgardens.com	\$18,600,000
18	American Plant	Maryland	2	1954	americanplant.net	\$17,420,312
19	Gardener's Supply Company	Massachusetts, New Hampshire, Vermont	4	1982	gardeners.com	\$17,000,000
20	Moana Nursery	Nevada	3	1967	moananursery.com	\$16,481,900
21	Portland Nursery	Oregon	2	1980	portlandnursery.com	\$16,427,000
22	Al's Garden and Home	Oregon	4	1948	als-gardencenter.com	\$15,675,000
23	Sullivan Hardware & Garden	Indiana	3	1954	sullivanhardware.com	\$15,000,000
24	TLC Garden Centers	Oklahoma	2	1980	tlcgarden.com	\$14,039,000
25	Patuxent Nursery	Maryland	1	1996	patuxentnursery.com	\$13,478,000
26	Valley View Farms	Maryland	1	1962	valleyviewfarms.com	\$12,820,000
27	Ruibal's Plants of Texas	Texas	4	1984	ruibals.com	\$12,700,000
28	Mulhall's	Nebraska	1	1956	mulhalls.com	\$12,500,000
29	Chalet Nursery	Illinois	1	1917	chaletnursery.com	\$11,800,000
30	DeWayne's	North Carolina	1	1991	dewaynes.com	\$11,780,640
31	Tagawa Gardens	Colorado	1	1982	tagawagardens.com	\$10,400,000
32	Wannemaker's Home and Garden Center	Illinois	1	1971	wannemakers.com	\$10,260,000
33	Ray Weigand's Nursery	Michigan	1	1941	wiegandsnursery.com	\$9,882,387
34	Russell's Garden Center	Massachusetts	1	1876	russellsgardencenter.com	\$9,700,000
35	Walter Andersen Nursery	California	2	1928	walterandersen.com	\$9,680,000
36	Pasquesi Home & Gardens	Illinois	1	1975	pasquesi.com	\$9,300,000
37	Perino's Home and Garden Center	Louisiana	1	1955	perinos.com	\$9,000,000
38	Louisiana Nursery	Louisiana	3	1983	louisiananursery.com	\$8,845,569
39	Vandermeer Nursery	Ontario	1	1961	vandermeernursery.com	\$8,800,000
40	Glover Nursery	Utah	1	1976	glovernursery.com	\$8,758,851
41	Tallahassee Nurseries	Florida	1	1938	tallahasseenurseries.com	\$8,550,000
42	The Flower Bin	Colorado	1	1971	theflowerbin.net	\$8,500,000
43	Van Wilgen's Garden Center	Connecticut	4	1920	vanwilgens.com	\$8,200,000
44	The Good Earth Garden Center	Arkansas	1	1974	thegoodearthgarden.com	\$8,105,000
45	Lukas Nursery & Garden Shop	Florida	1	1973	lukasnursery.com	\$8,100,000
46	Southwood Landscape & Garden Center	Oklahoma	1	1982	southwoodgardencenter.com	\$7,749,000
47	Sawyer Home & Garden Center	Michigan	1	1985	sawyergardencenter.com	\$7,700,000
48	Watson's Greenhouse	Washington	1	1984	watsonsgreenhouse.com	\$7,400,000
49	Shelmerdine Garden Centre	Manitoba	1	1937	shelmerdine.com	\$7,200,000
50	Nunan Florist & Greenhouses	Massachusetts	2	1917	nunans.com	\$6,900,000
51	Countryside Flower Shop, Nursery and Garden Center	Illinois	1	1960	countrysideflowershop.com	\$6,700,000
52	City Floral Garden Center	Colorado	1	1911	cityfloralgreenhouse.com	\$6,500,000
52	Logan's Garden Shop	North Carolina	1	1965	logantrd.com	\$6,500,000
52	The Garden Barn Nursery	Connecticut	1	1981	gardenbarn.com	\$6,500,000
55	Hyannis Country Garden	Massachusetts	1	1965	hyanniscountrygarden.com	\$6,300,000
56	Salisbury Greenhouse	Alberta	1	1965	salisburygreenhouse.com	\$6,000,000
56	Sanders Nursery	Oklahoma	1	1950	sandersnurseryok.com	\$6,000,000
58	Van Putte Gardens	New York	1	1948	vanputte.com	\$5,844,882
59	Sam Bridge Nursery & Greenhouses	Connecticut	1	1930	sambridge.com	\$5,800,000
60	Mariposa Nursery & Garden Center	Florida	1	2004	mariposanursery.com	\$5,700,000
61	Yard 'n Garden Land	Washington	1	1965	yardngardenland.com	\$5,500,000
62	Eagle Crest Nursery	Colorado	1	1997	eaglecrestnursery.com	\$5,400,000
63	Liberty Landscape Supply	Florida	3	2007	libertylandscapesupply.com	\$5,300,000
64	Gullo's Garden Center	New York	1	1994	gullosgc.com	\$5,100,000
65	Dutch Growers Home & Garden	Saskatchewan	1	2005	dutchgrowers.net	\$5,000,000
65	Primex Garden Center	Pennsylvania	1	1943	primexgardencenter.com	\$5,000,000
65	The Glasshouse Nursery & Garden Centre	Ontario	1	1991	glasshousenursery.ca	\$5,000,000
68	Bay Gardens	New York	1	2009	baygardens.com	\$4,912,043
69	Sun River Gardens	Utah	1	1994	sunrivergardens.com	\$4,650,000
70	Bayport Flower Houses	New York	1	1932	bayportflower.com	\$4,450,000
71	Wallace's Garden Center	Iowa	2	1981	wallacesgardencenter.com	\$4,436,063
72	Homewood Nursery & Garden Center	North Carolina	1	1967	homewoodnursery.com	\$4,371,000
73	Cornell Farm	Oregon	1	1987	cornellfarms.com	\$4,300,000
73	Sickles Market	New Jersey	1	1908	sicklesmarket.com	\$4,300,000
75	Spruce It Up Garden Centre	Alberta	1	2005	siugc.ca	\$4,200,000
76	Wegman's Nursery	California	1	1960	wegmansnursery.com	\$4,100,000
77	Morrison's Home & Garden	Massachusetts	1	1972	morrisonshomeandgarden.com	\$4,069,491
78	Hillermann Nursery & Florist	Missouri	1	1951	hillermann.com	\$4,000,000
78	The Barn Nursery	Illinois	1	1980	barnnurserylandscape.com	\$4,000,000
80	Exquisite Environments	Connecticut	1	2003	exquisiteenvironments.com	\$3,969,000
81	Bayview Farm & Garden	Washington	1	1993	bayviewfarmandgarden.com	\$3,900,000
81	Cross Creek Nursery & Garden Center	Virginia	1	1974	crosscreeknursery.com	\$3,900,000
83	Enchanted Gardens	Texas	1	1994	myenchanted.com	\$3,800,000
84	Rosedale Nurseries	New York	1	1898	rosedalenurseries.com	\$3,747,848
85	Breezewood Gardens & Gifts	Ohio	1	1976	breezewoodgardens.com	\$3,700,000
85	Grandma's Gardens	Ohio	1	1979	grandmasgardens.net	\$3,700,000
87	Hana Gardens	California	2	2008	hanagardens.com	\$3,600,000
87	Laurel Oak Garden Center	New Jersey	1	1986	laureloak.net	\$3,600,000
89	Down To Earth Garden Center	Wisconsin	1	1997	downtoearthgardencenter.com	\$3,500,000
89	Frank Otte Nursery and Garden Center	Kentucky	1	1980	ottegardencenter.com	\$3,500,000
89	Martin's Home & Garden	Tennessee	1	1982	martinshomeandgarden.com	\$3,500,000
89	Wasco Nursery & Garden Center	Illinois	1	1925	wasconursery.com	\$3,500,000
93	Smith's Gardentown	Texas	1	1949	smithsgardentown.com	\$3,434,579
94	Fossil Creek Tree Farm & Nursery	Texas	1	2006	fossilcreektreefarm.com	\$3,412,390
95	A. J. Tomasi Nurseries	Massachusetts	1	1949	ajtomasi.com	\$3,400,000
95	Country Boy's Garden Center	South Carolina	2	1984	countryboysgardencenter.com	\$3,400,000
95	East Coast Garden Center	Delaware	1	1990	eastcoastgardencenter.com	\$3,400,000
95	Millcreek Gardens	Utah	1	1955	millcreekgardens.com	\$3,400,000
99	Begick Nursery & Garden Center	Michigan	1	1950	begicknursery.com	\$3,275,000
100	Raymond's Garden Center	North Carolina	1	1993	raymondsgc.com	\$3,000,000

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