

The 2010 Top Contractor List

Are you ranked on this year's list?

It's that time again. It's the annual breakdown of who did what last winter and how you may measure up against your colleagues in the industry.

This is the sixth year that we've compiled Snow Magazine's top contractor list. It started out as a meager 50 contractors and grew to the 100 snow professionals you see on the following pages. It's an interesting – albeit not a definitive – who's who of our industry.

So how did we compile this year's list?

Beginning as early as May, entry forms were distributed to North American snow removal con-

tractors via the pages of Snow Magazine, fax and e-mail and through our biweekly e-newsletter. Once the nomination process closed in August, the completed forms were entered into a database. Then the numbers were crunched and snow removal firms were organized according to their respective 2009-10 snow removal revenue. In the cases where two or more snow fighters reported the same snow revenue figures, those contractors shared the higher ranking.

Again, congratulations to everyone on this year's list and good luck this coming winter.

— Mike Zawacki, editor

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2009 RANK	2010 RANK	COMPANY NAME	CITY	STATE	W 09-10 REV(S)
1	1	Brickman	Gaithersburg	MD	\$122,800,000
NL	2	USM	Norristown	PA	\$105,300,000
3	3	Lipinski Snow Services	Marlton	NJ	\$30,790,000
NL	4	Valleycrest Companies	Calabasas	CA	\$30,000,000
2	5	Clintar Landscape Management	Markham	ON	\$23,788,559
4	6	Arctic Snow & Ice Control	Frankfort	IL	\$18,300,000
NL	7	Ferrandino & Son	Farmingdale	NY	\$16,429,888
5	8	Acres Group	Wauconda	IL	\$13,600,000
6	9	The True Green Cos.	Memphis	TN	\$13,111,322
13	10	Cenova	Philadelphia	PA	\$10,615,000
NL	11	Professional Property Maintenance	New Carlisle	OH	\$9,500,000
NL	12	True North Services	Kansas City	KS	\$6,800,000
88	13	McFall and Berry Landscape Management	McLean	VA	\$6,000,000
9	14	Abraxus Snow Removal	Parma	OH	\$5,900,000
NL	15	Kimball Property Maintenance	Draper	VT	\$5,600,000
15	16	Sebert Landscaping	Bartlett	IL	\$5,500,000
NL	17	Denison landscaping & Nursery	Fort Washington	MD	\$4,900,000
NL	18	RBR/Melville Snow Contractor	Islandia	NY	\$4,700,000



TOP 100 SNOW CONTRACTORS

2009 RANK	2010 RANK	COMPANY NAME	CITY	STATE	W 09-10 REV(S)
NL	19	Greenscape Landscape Contractors	Glenside	PA	\$4,457,000
87	20	Chapel Valley Landscape Co.	Woodbine	MD	\$4,200,000
NL	21	Waverly Landscape Associates	Belmont	MA	\$4,084,300
47	22	Advanced Snow and Ice Solutions	Hammonton	NJ	\$4,050,000
21	23	The Hittle Snow Co.	Westfield	IN	\$4,009,406
39	24	Greenscape	Raynham	MA	\$4,000,000
19	25	Shearon Environmental Design	Plymouth Meeting	PA	\$3,900,000
NL	26	Eric's Snow Removal (a division of Eric's Lawncare)	Mt. Laurel	NJ	\$3,700,000
NL	27	Merrymon Grounds Maintenance (MGM)	Hampton	VA	\$3,600,000
NL	28	Pleasant Valley Landscapes	Aldie	VA	\$3,500,000
NL	28	Global Industrial Services	Syosset	NY	\$3,500,000
26	30	Lawn Ranger Outdoor Services	Eden Prairie	MN	\$3,200,000
NL	30	Yard Worx	Calgary	AB	\$3,200,000
25	32	Grant & Power Landscaping	West Chicago	IL	\$3,150,000
24	33	JDK Services	West Dundee	IL	\$3,091,000
18	34	Troy Clogg Landscape Associates	Wixom	MI	\$3,050,000
30	35	H&M Snow Pros	Newbury	OH	\$2,900,000
NL	35	Allied Snow Plowing Removal & Sanding Services	Mystic	CT	\$2,900,000
36	37	First Class Landscaping	Indianapolis	IN	\$2,875,000
NL	38	Snow & Ice Management Co. of P.A.	Presto	PA	\$2,863,000
29	39	Parks Services	Troy	MI	\$2,814,582
17	40	The Bruce Company of Wisconsin	Middleton	WI	\$2,800,000
44	41	CSB Contractors/George Stoll Construction	Stony Point	NY	\$2,761,113
32	42	Perficut Lawn & Landscape	Des Moines	IA	\$2,700,000
42	43	Case Snow Management	N. Attleboro	MA	\$2,600,000
20	43	Countryside Industries	Wauconda	IL	\$2,600,000
22	45	Cameron Landscaping	Toronto	ONT	\$2,566,000
37	46	Bluegrass Lawncare of St. Louis	Bridgeton	MO	\$2,422,104
51	47	CAM Services	Denver	CO	\$2,400,000
10	48	David J. Frank Landscape Contracting	Germantown	WI	\$2,300,000
NL	49	Appleseed Snowblowing	Ohawa	ONT	\$2,300,000
NL	50	Sal's	Mt. Airy	MD	\$2,300,000
NL	51	O'Leary Asphalt	Ijamsville	MD	\$2,279,885
8	52	Kujawa Enterprises Inc. (KEI)	Oak Creek	WI	\$2,250,000
97	53	Cedar Run Landscaping Co.	Aldie	VA	\$2,200,000
NL	54	Empire Landscaping & Snow Plowing	Marlboro	NY	\$2,200,000
56	55	Oberson's Nursery & Landscapes	Fairfield	OH	\$2,140,000
53	56	Einstein's	Fitchburg	MA	\$2,130,500
NL	57	Superior Asphalt Paving Co.	Winnipeg	MB	\$2,100,000
52	58	Les Jardins de Brossard	La Prairie	QC	\$2,003,041
35	59	Clarence David & Co.	Matteson	IL	\$1,930,000
NL	60	Schill Landscaping & Lawncare Services	Sheffield Village	OH	\$1,923,106
49	61	Lawns by Yorkshire	Westwood	NJ	\$1,850,000



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2009 RANK	2010 RANK	COMPANY NAME	CITY	STATE	W 09-10 REV(S)
58	62	Canete Snow Management	Wayne	NJ	\$1,826,802
NL	63	Coastal Lawn Care	Cumberland	ME	\$1,800,000
45	63	Building Maintenance Systems	Barrington	IL	\$1,800,000
72	65	Timberline Landscaping	Colorado Springs	CO	\$1,760,250
NL	66	Andretta Facility Services	Syracuse	NY	\$1,750,000
27	67	Christy Webber Landscapes	Chicago	IL	\$1,700,000
NL	68	SnowFighters.US	Belton	MO	\$1,616,700
92	69	Quality Landscaping	Clementon	NJ	\$1,600,000
46	70	Green Estates	Russell	OH	\$1,600,000
70	71	John Hall Construction	Plainfield	IN	\$1,545,000
39	72	G. Greene Construction Co.	Allston	MA	\$1,500,000
84	72	Hermes Landscaping	Lenexa	KS	\$1,500,000
59	72	Kinsella Landscape	Blue Island	IL	\$1,500,000
NL	75	Quality Landscape Management	Muskegon	MI	\$1,475,000
48	76	LEI	Millbury	MA	\$1,426,620
50	77	Mariani Landscape	Lake Bluff	IL	\$1,416,358
NL	78	Classic Landscaping	Woodsboro	MD	\$1,410,000
57	79	Eastern Land Management	Stamford	CT	\$1,400,000
NL	80	OakTree Landscaping Inc.	Mount Airy	MD	\$1,374,000
NL	81	CCS/Metro Grounds Management	Silver Spring	MD	\$1,271,568
NL	82	Amenagements Paysagers Vanderzon	St. Bruno	QC	\$1,265,000
77	83	Facilities Contracting	Littleton	CO	\$1,250,298
NL	84	GMI Professional Landscape	Springfield	VA	\$1,250,000
89	84	Cabana's Contracting	Broomall	PA	\$1,250,000
NL	86	Canadian Grounds	Etobicoke	ONT	\$1,200,000
60	87	Neave Landscaping	Wappingers Falls	NY	\$1,175,000
NL	88	Cedar Springs Landscape Groupo	Ancaster	ONT	\$1,159,161
74	89	Urban Farmer	Thornton	CO	\$1,148,000
NL	90	Eastern Grounds Maintenance	Bowie	MD	\$1,108,030
64	91	Goodall Landscaping	Topsham	ME	\$1,080,420
NL	92	Krueger Landscaping	Rolling Meadows	IL	\$1,079,000
NL	93	Maintenance Masters	Galesburg	MI	\$1,075,140
67	94	JC Landscaping	Peabody	MA	\$992,000
NL	95	Martirano Landscaping	Beachwood	NJ	\$985,000
60	96	HPK Property Maintenance	East Norriton	PA	\$980,000
NL	97	Professional Snow Removal	Boulder	CO	\$967,000
63	98	ELFs Landscaping	Rochester	NH	\$950,000
81	99	SRSA	Beaver Falls	PA	\$941,825
86	100	Becker Landscape Contractors	Indianapolis	IN	\$925,000

NL = NOT LISTED



= LEADERSHIP AWARD WINNER