

The Top 100

Independent Garden Centers

2015

gardencenter®

RANK	COMPANY	STATE	YEAR FOUNDED	RETAIL LOCATIONS	COMPANY WEBSITE	SALES VOLUME
1	Stein Gardens & Gifts	Wisconsin	1946	16	steingg.com	\$60,000,000
2	Calloway's Nursery	Texas	1986	17	calloways.com	\$53,515,000
3	Meadows Farms Nurseries	Virginia	1960	22	meadowsfarms.com	\$50,007,000
4	Petitti Garden Centers	Ohio	1971	9	petittigardencenter.com	\$49,000,000
5	Sheridan Nurseries Limited	Ontario, Canada	1913	8	sheridannurseries.com	\$39,000,000
6	Stauffers of Kissel Hill	Pennsylvania	1932	8	skh.com	\$30,665,000
7	English Gardens	Michigan	1954	6	englishgardens.com	\$29,363,000
8	SummerWinds Nursery	Idaho	1998	13	summerwindsnursery.com	\$28,185,000
9	Alsip Home & Nursery	Illinois	1969	2	alsipnursery.com	\$19,700,000
10	Ruibal's Plants of Texas	Texas	1984	4	ruibals.com	\$17,000,000
11	Roger's Gardens	California	1964	1	rogersgardens.com	\$16,888,000
12	Al's Garden Centers & Greenhouses	Oregon	1948	3	als-gardencenter.com	\$16,600,000
13	Sloat Garden Center	California	1958	9	sloatgardens.com	\$15,000,000
14	Molbak's Garden + Home	Washington	1956	1	molbaks.com	\$14,500,000
15	Milaeger's	Wisconsin	1960	2	milaegers.com	\$13,000,000
16	TLC Garden Centers	Oklahoma	1980	2	tlcgarden.com	\$12,400,000
17	Weston Nurseries	Massachusetts	1923	2	westonnurseries.com	\$12,000,000
18	The Garden Factory	New York	1974	1	gardenfactoryny.com	\$11,700,000
19	Pasquesi Home and Gardens	Illinois	1975	3	pasquesi.com	\$11,500,000
20	Moana Nursery	Nevada	1967	3	moananursery.com	\$11,431,000
21	Portland Nursery	Oregon	1907	2	portlandnursery.com	\$11,285,000
22	Valley View Farms	Maryland	1962	1	valleyviewfarms.com	\$11,000,000
23	Chalet Nursery	Illinois	1917	1	chaletnursery.com	\$10,600,000
23	Gethsemane Garden Center	Illinois	1976	1	gethsemanegardens.com	\$10,600,000
25	Mulhall's	Nebraska	1957	1	mulhalls.com	\$9,500,000
26	Swansons Nursery	Washington	1924	1	swansonsnursery.com	\$9,100,000
27	Wannemaker's Home and Garden	Illinois	1971	1	wannemakers.com	\$8,240,000
28	Southwood Landscape & Garden Center	Oklahoma	1982	1	southwoodgardencenter.com	\$8,200,000
29	Condursos Garden Center	New Jersey	1929	1	condursos.com	\$8,000,000
29	Sullivan Hardware & Garden	Indiana	1954	3	sullivanhardware.com	\$8,000,000
31	Russell's Garden Center	Massachusetts	1876	1	russellsgardencenter.com	\$7,950,000
32	Ray Wiegand's Nursery	Michigan	1941	1	wiegandsnursery.com	\$7,750,000
33	Van Wilgen's Garden Center	Connecticut	1920	4	vanwilgens.com	\$7,500,000
34	Orchard Nursery & Florist	California	1946	1	orchardnursery.com	\$7,000,000
34	Perino's Garden Center	Louisiana	1955	1	perinos.com	\$7,000,000
36	The Barn Nursery	Tennessee	1960	1	barnnursery.com	\$6,553,553
37	Sam Bridge Nursery & Greenhouses	Connecticut	1930	1	sambridge.com	\$6,400,000
38	Dutch Growers Garden Centre Saskatoon	Saskatchewan, Canada	1953	2	dutchgrowers.com	\$6,300,000
38	The Bruce Company	Wisconsin	1952	1	brucecompany.com	\$6,300,000
40	Sawyer Home & Garden Center	Michigan	1985	1	sawyergardencenter.com	\$6,200,000
41	Lukas Nursery & Garden Shop	Florida	1973	1	lukasnursery.com	\$6,000,000
42	Stutzmans Greenhouse	Kansas	1956	11	stutzmans.com	\$5,800,000
43	Skillins Greenhouses	Maine	1885	3	skillins.com	\$5,600,000
44	Shelmerdine Garden Center Ltd	Manitoba, Canada	1937	1	shelmerdine.com	\$5,357,942
45	Hillermann Nursery & Florist	Missouri	1951	1	hillermann.com	\$5,300,000
46	Van Putte Gardens	New York	1948	1	vanputte.com	\$5,151,993
47	Dundee Nursery & Landscaping Co.	Minnesota	1956	2	dundeenuresery.com	\$5,100,000
48	Salisbury Greenhouse	Alberta, Canada	1965	1	salisburygreenhouse.com	\$5,000,000
48	Wallace's Garden Center	Iowa	1981	2	wallacesgardencenter.com	\$5,000,000
50	Faddegon's Nursery	New York	1920	1	faddegons.com	\$4,700,000
51	B. B. Barns The Garden Co.	North Carolina	1988	1	bbbarns.com	\$4,200,000
52	Ashcombe Farm and Greenhouses	Pennsylvania	1962	2	ashcombe.com	\$4,000,000
52	Hall's Garden Center & Florist	New Jersey	1978	1	hallsgarden.com	\$4,000,000
52	Marshall Grain Company	Texas	1946	2	marshallgrain.com	\$4,000,000
55	The Garden Barn Nursery	Connecticut	1980	1	gardenbarn.com	\$3,390,917
56	Wasco Nursery & Garden Center	Illinois	1925	1	wasconursery.com	\$3,300,000
57	Martin's Home & Garden	Tennessee	1982	1	martinshomeandgarden.com	\$3,200,000
58	Morrison's Home and Garden	Massachusetts	1972	1	morrisonshomeandgarden.com	\$3,171,000
59	O'Donal's Nursery	Maine	1960	1	odonalsnurseries.com	\$3,000,000
59	Wedel's Nursery Florist & Garden Center	Michigan	1946	1	wedels.com	\$3,000,000
61	Wagners Garden Center	Minnesota	1901	3	wagners.biz	\$2,995,546
62	Boulevard Flower Gardens	Virginia	1955	1	boulevardflowergardens.com	\$2,840,000
63	Laurel Oak Garden Center	New Jersey	1986	2	laureloak.net	\$2,800,000
64	Oconomowoc Landscape Supply & Garden Center	Wisconsin	1995	2	olsgc.com	\$2,600,000
65	Atlantic Avenue Orchid & Garden	North Carolina	2001	1	atlanticavenuegarden.com	\$2,504,100
66	Stan's Garden Center	Pennsylvania	1954	2	stansgardencenter.com	\$2,271,370
67	The Rock Pile	Ohio	1986	1	therockpile.com	\$2,238,000
68	Dayton Nursery	Ohio	1990	1	daytonnursery.com	\$2,200,000
69	White Oak Gardens	Ohio	1979	1	whiteoakgardens.com	\$2,076,500
70	Shotwell Floral	North Dakota	1888	1	shotwellfloral.com	\$2,000,000
71	Abele Greenhouse & Garden Center	Michigan	1974	1	abelegreenhouse.com	\$1,950,000
72	Jesse Israel & Sons Nursery & Garden Center	North Carolina	1968	1	jesseisraelandsons.com	\$1,900,000
72	Ravenna Gardens	Washington	1998	1	ravennagardens.com	\$1,900,000
74	Jim Jenkins Lawn & Garden Center	Pennsylvania	1982	1	jenkinslawnandgarden.com	\$1,875,000
75	Anderson's Seed & Garden Store	Utah	1942	1	andersonseedandgarden.com	\$1,800,000
75	LAMMSCAPES!	Wisconsin	1960	1	lammcape.com	\$1,800,000
75	The Gardener's Center & Florist	Connecticut	1980	1	gardenerscenter.com	\$1,800,000
78	Moore & Moore Garden Center	Tennessee	1998	1	mooreandmoore.com	\$1,680,000
79	Crete Garden Center & Nursery	Illinois	2008	1	cretegarden.com	\$1,600,000
79	Parker Gardens	New Jersey	1948	1	parkergardens.com	\$1,600,000
79	Quality Gardens	Pennsylvania	1986	1	quality-gardens.com	\$1,600,000
82	Delhi Flower & Garden Center	Ohio	1960	1	delhigardencenters.com	\$1,500,000
83	Flora Gardens	California	2010	1	floragardens.net	\$1,500,000
83	Reynolds Farms	Connecticut	1957	1	reynoldsfarms.net	\$1,500,000
83	Rick's Garden Center	Colorado	1948	1	ricksgarden.com	\$1,500,000
83	Seaside Garden Center	California	2008	1	seasidegardencenter.com	\$1,500,000
87	Reems Creek Nursery & Landscaping	North Carolina	1979	1	reemscreek.com	\$1,400,000
88	Ganim's Garden Center & Florist	Connecticut	1938	1	ganimgardencenter.com	\$1,300,000
89	Water Flow Productions	Mississippi	1995	2	waterflowproductions.com	\$1,285,850
90	San Juan Nurseries	New Mexico	1952	1	sanjuannurseries.com	\$1,247,000
91	Sunnyside Nursery	Washington	1948	1	sunnysidenursery.net	\$1,200,000
92	Northern Pines Greenery	Wisconsin	2000	2	northernpinesgreenery.com	\$1,115,000
93	Down to Earth Garden Center	Wisconsin	1997	2	downtoearth.com	\$1,100,000
93	Jim Melka Landscaping & Garden Center	Illinois	1988	1	jimmelkalandscaping.com	\$1,100,000
95	Autumn Hill Nursery	Georgia	1992	2	autumnhillnursery.com	\$1,065,000
96	White's Old Mill Garden Center	Virginia	1956	1	whitesnursery.com	\$1,000,000
97	Cultivate Garden & Gift	British Columbia, Canada	2012	1	cultivategarden.com	\$900,000
98	Raymond's Garden Center	North Carolina	1993	1	raymondsgc.com	\$850,000
99	Meadow View Greenhouse and Garden Center	Tennessee	1996	1	meadowviewgreenhouse.com	\$828,500
100	Cole Gardens	New Hampshire	2005	1	colegardens.com	\$820,000

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About the list

→ **GARDEN CENTER** magazine's Top 100 Independent Garden Centers list is based on 2014 revenue as reported by garden centers in North America.*

→ **GARDEN CENTERS** that declined to provide their 2014 actual revenue were not included in this list. We chose not to estimate revenues in order to maintain a completely accurate list that includes only retailer-submitted information.

→ **COMPANIES IN THE** *Garden Center* Top 100 Independent Garden Centers list earned combined revenues of \$829,946,271 in 2014.

→ **THERE ARE 36 STATES** represented in this year's list, with Illinois leading the way with eight garden centers. There are five garden centers from five different provinces in Canada on this year's list.

→ **RUSSELL'S GARDEN CENTER** of Massachusetts, founded in 1876, is the oldest company on the list, and there are two other businesses that were

started in the 1800s. There are six independent garden centers that are more than 100 years old, and there are seven that were founded in the 2000s. The youngest business on the list, Cultivate Garden & Gift, located in British Columbia, Canada, was founded in 2012.

→ **THANK YOU TO ALL** of the independent garden center representatives who submitted information, whether or not you were included on the list. Listed garden centers will receive personalized plaques. We look forward to continuing to work with you in the coming year, and wish all readers success in 2016!

→ **THIS LIST WAS COMPILED BY** *Garden Center* staff in the summer of 2015. Email Editor Michelle Simakis at msimakis@gie.net with questions or comments about this list.

**Garden Centers that reported the same revenue received the same ranking on the list and appear alphabetically. While there are a total of 100 companies on the list, not all numbers are listed because of the ties.*

2015 Winners List in alphabetical order

- | | | |
|--|--|--|
| 71 Abele Greenhouse & Garden Center | 57 Martin's Home & Garden | 44 Shelmerdine Garden Center Ltd |
| 12 Al's Garden Centers & Greenhouses | 99 Meadow View Greenhouse and Garden Center | 5 Sheridan Nurseries Limited |
| 9 Alsip Home & Nursery | 3 Meadows Farms Nurseries | 70 Shotwell Floral |
| 75 Anderson's Seed & Garden Store | 15 Milaeger's | 43 Skillins Greenhouses |
| 52 Ashcombe Farm and Greenhouses | 20 Moana Nursery | 13 Sloat Garden Center |
| 65 Atlantic Avenue Orchid & Garden | 14 Molbak's Garden + Home | 28 Southwood Landscape & Garden Center |
| 95 Autumn Hill Nursery | 78 Moore & Moore Garden Center | 66 Stan's Garden Center |
| 51 B. B. Barns The Garden Co. | 58 Morrison's Home and Garden | 6 Stauffers of Kissel Hill |
| 62 Boulevard Flower Gardens | 25 Mulhall's | 1 Stein Gardens & Gifts |
| 2 Calloway's Nursery | 92 Northern Pines Greenery | 42 Stutzmans Greenhouse |
| 23 Chalet Nursery | 64 Oconomowoc Landscape Supply & Garden Center | 29 Sullivan Hardware & Garden |
| 100 Cole Gardens | 59 O'Donal's Nursery | 8 SummerWinds Nursery |
| 29 Condursos Garden Center | 34 Orchard Nursery & Florist | 91 Sunnyside Nursery |
| 79 Crete Garden Center & Nursery | 79 Parker Gardens | 26 Swansons Nursery |
| 97 Cultivate Garden & Gift | 19 Pasquesi Home and Gardens | 36 The Barn Nursery |
| 68 Dayton Nursery | 34 Perino's Garden Center | 38 The Bruce Company |
| 82 Delhi Flower & Garden Center | 4 Pefitti Garden Centers | 55 The Garden Barn Nursery |
| 93 Down to Earth Garden Center | 21 Portland Nursery | 18 The Garden Factory |
| 47 Dundee Nursery & Landscaping Co. | 79 Quality Gardens | 75 The Gardener's Center & Florist |
| 38 Dutch Growers Garden Centre Saskatoon | 72 Ravenna Gardens | 67 The Rock Pile |
| 7 English Gardens | 32 Ray Wiegand's Nursery | 16 TLC Garden Centers |
| 50 Faddegon's Nursery | 98 Raymond's Garden Center | 22 Valley View Farms |
| 83 Flora Gardens | 87 Reems Creek Nursery & Landscaping | 46 Van Putte Gardens |
| 88 Ganim's Garden Center & Florist | 83 Reynolds Farms | 33 Van Wilgen's Garden Center |
| 23 Gethsemane Garden Center | 83 Rick's Garden Center | 61 Wagners Garden Center |
| 52 Hall's Garden Center & Florist | 11 Roger's Gardens | 48 Wallace's Garden Center |
| 45 Hillermann Nursery & Florist | 10 Ruibal's Plants of Texas | 27 Wannemaker's Home and Garden |
| 72 Jesse Israel & Sons Nursery & Garden Center | 31 Russell's Garden Center | 56 Wasco Nursery & Garden Center |
| 74 Jim Jenkins Lawn & Garden Center | 48 Salisbury Greenhouse | 89 Water Flow Productions |
| 93 Jim Melka Landscaping & Garden Center | 37 Sam Bridge Nursery & Greenhouses | 59 Wedel's Nursery Florist & Garden Center |
| 75 LAMMSCAPES! | 90 San Juan Nurseries | 17 Weston Nurseries |
| 63 Laurel Oak Garden Center | 40 Sawyer Home & Garden Center | 69 White Oak Gardens |
| 41 Lukas Nursery & Garden Shop | 83 Seaside Garden Center | 96 White's Old Mill Garden Center |
| 52 Marshall Grain Company | | |

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