



TOP 100 LIST

PCT magazine is in the process of identifying the largest 100 **pest management firms** in the U.S., based on 2017 revenues. Please take a moment to provide us with the following information about your company and return it to us (via mail, fax [216/525-0515] or at www.pctonline.com/top100-form.aspx)

by **Friday, February 23.**

We look forward to your reply so that your company receives the recognition it deserves as a member of PCT's Top 100!

Your Name _____

Your Title _____

Company Name _____

Street Address _____

City _____ State _____

ZIP Code _____

Phone _____

Fax _____

How many offices does your company have? _____

E-mail Address _____

Web Site Address _____

What percentage of your business is commercial vs. residential?

Residential _____ Commercial _____ (Total should equal 100%)

1. What were your total revenues in 2017 (January to December 2017)?
\$ _____
2. What percent change in your firm's revenues was there from 2016 to 2017?
 Increased by _____% Decreased by _____% No Change
3. We anticipate a _____% increase/decrease (circle one) for 2018.
4. Please indicate the percentage of your overall business in the following categories (Totals should equal 100%):
General Pest Control _____% Termite Control _____%
Turf & Ornamentals _____% Other _____%
5. If you offer termite control, break down your offerings:
(Total should equal 100%)
Pre-Treats _____% Post-Construction _____%
6. Please indicate the number of employees in the following areas:
General Pest Control Technicians _____ Termite Technicians _____
Universal Technicians _____ Total Number of Employees _____
7. What is the name of the individual holding each of the following positions?
Owner _____
President _____
General Manager _____
Technical Director _____
GPC Manager _____
WDI Manager _____
Purchasing Director _____
Marketing Manager _____
Sales Manager _____

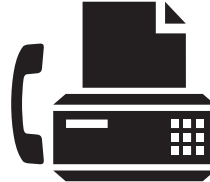
REPLYING IS EASY!

VISIT: www.pctonline.com/top100-form.aspx

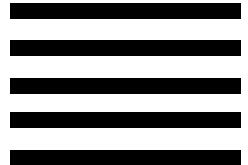
MAIL: Send in the card below

FAX: 216/525-0515

PHONE: 800/456-0707



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