

Strength • Leadership • Agility

The
Top 50

Find out which nurseries rank among the biggest and best.

Presented By:

Nursery
MANAGEMENT



The
Top 50

These nurseries rank among the biggest and best.

Nursery Management magazine's Top 50 Wholesale Ornamental Nurseries list is based on 2013 estimated revenue as reported by North American nurseries.

Nurseries that declined to provide their estimated revenue were not included in this list. We chose not to estimate revenues to maintain a completely accurate list that includes only that information which was submitted by the growers themselves.

Growers who have a retail or landscape distribution division were asked to estimate revenues of only wholesale nursery stock. No retail sales or hard-goods sales were included.

Companies in the *Nursery Management* Top 50 Wholesale Ornamental Nurseries list earned estimated combined revenues of \$625.3 million.

There are 22 states represented in this year's list, with Illinois leading the way with 5 on the list. And there are two Canadian provinces represented.

The oldest company on the list is Hinsdale Nurseries in Plano, Ill., which was founded in 1850. The youngest company on the list is J. Berry Nursery in Grand Saline, Texas, which began in 2006.

Each of the Top 50 Wholesale Ornamental Nurseries will receive a personalized plaque honoring its achievement.

Nursery Management would like to thank all of the growers who submitted their information, whether or not they were on this year's list. We look forward to continuing our work together in the coming year, and wish each and every one of you continued success in 2015!

This list was compiled by the *Nursery Management* staff in the fall of 2014. Email editor Kelli Rodda at krodda@gie.net with any questions or comments about this list, or if you have an interest in being on next year's list.

Beginning on page 36, we profile some of the growers on the list. Look for profiles of other Top 50 Nurseries in upcoming issues of *Nursery Management*.

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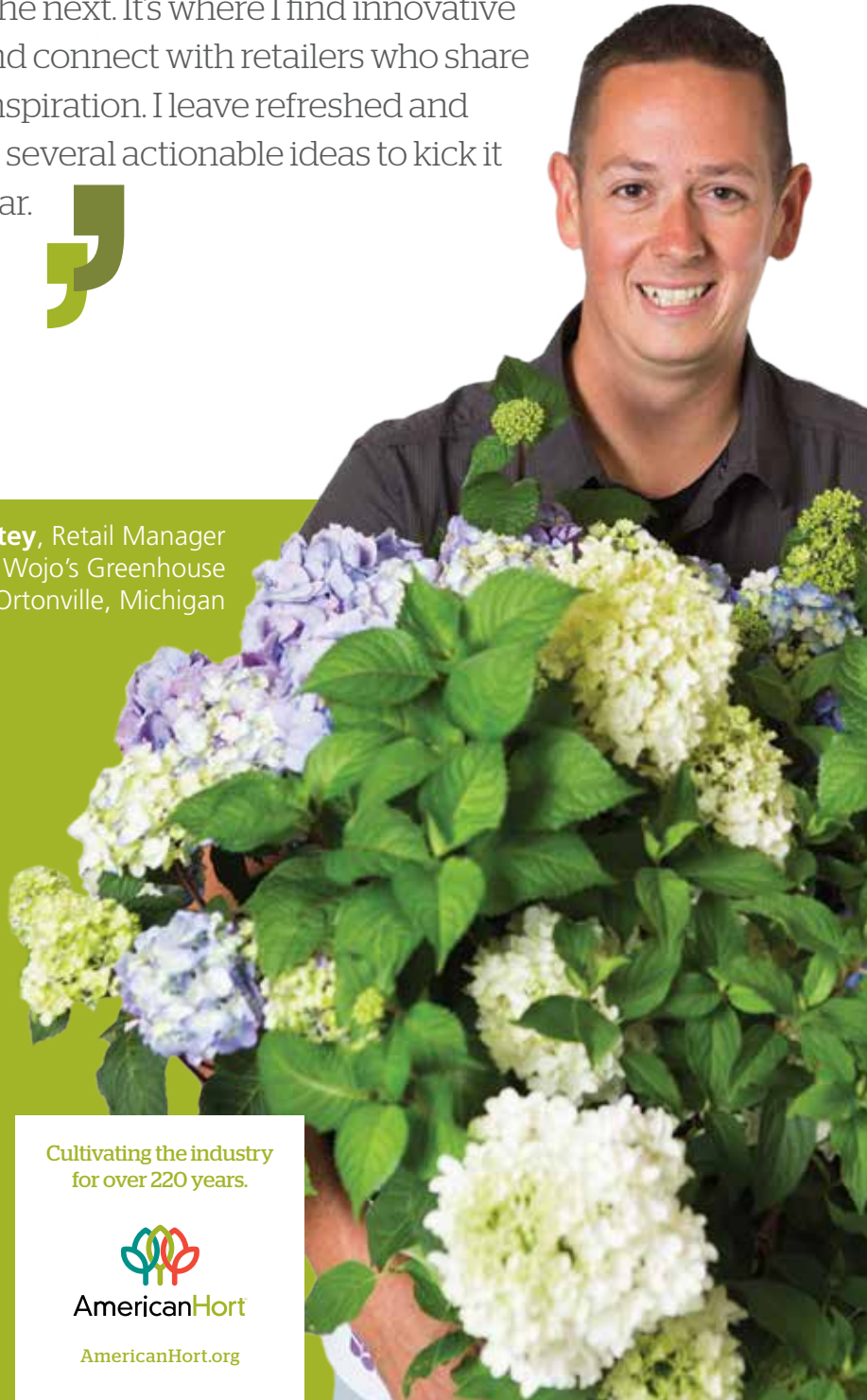
An AmericanHort Experience



After the chaos of spring, Cultivate is a great time to reflect on the past year and begin looking forward to the next. It's where I find innovative products and connect with retailers who share ideas and inspiration. I leave refreshed and armed with several actionable ideas to kick it into high gear.



Joe Lutey, Retail Manager
Wojo's Greenhouse
Ortonville, Michigan



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RANK	COMPANY	WEBSITE	YEAR FOUNDED	LOCATION	PRIMARY CROPS	2013 SALES VOLUME
1	Altman Plants	www.altmanplants.com	1973	Vista, Calif.	Shrubs, perennials, plugs, liners, bulbs	\$125 million
2	Flowerwood Nursery Inc.	www.flowerwood.com	1939	Loxley, Ala.	Shrubs, perennials, liners	\$40 million
3	Cherry Lake Tree Farm Inc.	www.cherrylake.com	1985	Groveland, Fla.	Trees, shrubs, liners	\$31 million
4	Willoway Nurseries	www.willowaynurseries.com	1954	Avon, Ohio	Trees, shrubs, perennials	\$30 million
5	Walters Gardens Inc.	www.WaltersGardens.com	1946	Zeeland, Mich.	Perennials, foliage/tropicals, plugs, liners	\$27.5 million
6	McCorkle Nurseries Inc.	www.mccorklenurseries.com	1942	Dearing, Ga.	Shrubs	\$25 million
7	J Frank Schmidt & Son Co.	www.jfschmidt.com	1946	Boring, Ore.	Trees	\$20 million +
8	Carlton Plants	www.carltonplants.com	1890	Dayton, Ore.	Trees, shrubs, liners, other	\$20 million
9	Sheridan Nurseries	www.sheridannurseries.com	1913	Georgetown, Ontario, Canada	Trees, shrubs, perennials, plugs, liners	\$17.5 million
10	Bylands Nurseries Ltd.	www.bylands.com	1954	West Kelowna, B.C., Canada	Trees, shrubs, perennials, foliage/tropicals	\$16 million
11	Midwest Groundcovers	www.midwestgroundcovers.com	1969	St. Charles, Ill.	Shrubs, perennials, other,	\$15.5 million
12	Baucom's Nursery Co.	www.baucomsnursery.com	1947	Charlotte, N.C.	Shrubs, perennials, foliage/tropicals, liners, bulbs	\$15 million
13	Hackney/Windmill Nursery	www.hackneynursery.com	1991	Greensboro, Fla.	Trees, shrubs, perennials	\$12.8 million
14 [tie]	Home Nursery Inc.	www.homenursery.com	1921	Albers, Ill.	Trees, shrubs, perennials, plugs, liners	\$11 million
14 [tie]	May Nursery Inc.	www.maynursery.com	1971	Havana, Fla.	Shrubs, perennials	\$11 million
16	R. A. Dudley Nurseries Inc.	www.radudley.com	1948	Thomson, Ga.	Trees, shrubs, perennials	\$10.4 million
17	Frantz Wholesale Nursery LLC	www.frantznursery.com	1978	Hickman, Calif.	Trees, shrubs, perennials	\$10 million +
18 [tie]	Hinsdale Nurseries Inc.	www.hinsdalenurseries.com	1850	Plano, Ill.	Trees, shrubs, perennials, liners	\$10 million
18 [tie]	J.C. Bakker Nurseries	www.jcbakker.com	1949	St. Catharines, Ontario, Canada	Trees, shrubs, liners	\$10 million
20	Tuckahoe Nurseries Inc.	www.tuckahoenurseries.com	1987	Belleplain, N.J.	Trees, shrubs, perennials	\$9.8 million
21	Bracy's Nursery LLC	www.bracys.com	1988	Amite, La.	Trees, shrubs, perennials, foliage/tropicals, liners	\$9.1 million
22	Kankakee Nursery	www.kankakeenursery.com	1925	Saint Anne, Ill.	Trees, shrubs, perennials, liners	\$9 million
23	J Berry Nursery	www.jberrynursery.com	2006	Grand Saline, Texas	Shrubs, Foliage/Tropicals	\$8.9 million
24	Riverbend Nursery	www.riverbendnursery.com	1984	Riner, Va.	Perennials, plugs, other	\$8.8 million
25	L.E. Cooke Co.	www.lecooke.com	1944	Visalia, Calif.	Trees, shrubs, liners	\$8.5 million
26	Sester Farms	www.sesterfarms.com	1972	Gresham, Ore	Trees, shrubs, liners	\$8 million
27	Tom Dodd Nurseries Inc.	www.tomdodd.com	1947	Semmes, Ala.	Trees, shrubs, perennials, liners	\$7 million
28	Hoerr Nursery	www.hoerrnursery.com	1926	Peoria, Ill.	Trees, shrubs, perennials	\$6.5 million

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29	Plants In Design	www.plantsindesign.com	1970	Miami, Fla.	Foliage/tropicals	\$6 million +
30 (tie)	Gold Hill Nursery	www.goldhillnursery.com	1965	Hillsboro, Ore.	Trees, shrubs	\$6 million
30 (tie)	GreenForest Nursery Inc.	www.greenforestnursery.com	1983	Perkinston, Miss.	Trees	\$6 million
32	Angelica Nurseries Inc.	www.angelicanurseries.com	1957	Kennedyville, Md.	Trees, shrubs	\$5.8 million
33	North Creek Nurseries Inc.	www.northcreeknurseries.com	1988	Landenberg, Pa.	Perennials	\$5.6 million
34	David's Nursery LLC	www.davidsnursery.com	1977	Exmore, Va.	Trees, shrubs, perennials	\$5.4 million
35 (tie)	Uxbridge Nurseries Limited	www.uxbridgenurseries.com	1972	Brooklin, Ontario, Canada	Trees, shrubs, perennials	\$5 million
35 (tie)	Kobes Nurseries Inc.	www.kobesnurseries.com	1997	Bowmanville, Ontario, Canada	Trees, shrubs, perennials	\$5 million
35 (tie)	Davis Tree Farm & Nursery	www.davistreefarm.com	1989	Valley City, Ohio	Trees, shrubs, perennials	\$5 million
38	Hale and Hines Nursery	www.haleandhines.com	1978	McMinnville, Tenn.	Trees, shrubs	\$4.5 million
39	Ruppert Nurseries	www.ruppertnurseries.com	1990	Laytonsville, Md.	Trees, shrubs	\$4.1 million
40	Waynesboro Nurseries Inc.	www.waynesboronurseries.com	1934	Waynesboro, Va.	Trees, shrubs, perennials	\$4 million +
41 (tie)	Lawyer Nursery Inc.	www.lawyernursery.com	1959	Plains, Mont.	Trees, shrubs, plugs, liners	\$4 million
41 (tie)	San Marcos Growers	www.smgrowers.com	1979	Santa Barbara, Calif.	Trees, shrubs, perennials, liners, other	\$4 million
43	Blue Sky Nursery Ltd.	www.blueskynursery.ca	1980	Beamsville, Ontario, Canada	Shrubs, perennials	\$3.9 million
44	JLPN Inc.	www.jlpnliners.com	2000	Salem, Ore.	Trees, shrubs, liners	\$3.5 million
45	Panther Creek Nursery	www.panthercreeknursery.com	1996	Willow Spring, N.C.	Trees, shrubs	\$3 million +
46	Arid Zone Trees	www.aridzonetrees.com	1982	Mesa, Ariz.	Trees	\$3 million
47	Decker's Nursery Inc.	www.deckersnursery.com	1921	Groveport, Ohio	Trees, shrubs, perennials, plugs, liners	\$2.8 Million
48	Roberts Horticultural Sales and Service Inc.	hohosta@gmail.com	1982	Minneapolis, Minn.	Perennials, plugs, liners	\$2 million
49	Evergreen Nursery Co. Inc.	www.evergreennurseryco.com	1864	Sturgeon Bay, Wisc	Plugs, liners	\$1.9 million
50	Plant Connection Inc.	www.mypantconnection.com	2002	Riverhead, N.Y.	Shrubs, perennials, plugs, other	\$1.5 million