

# The Top 100

Independent Garden Centers

## 2014

### COMMEMORATIVE POSTER



RANK	COMPANY	STATE	YEAR FOUNDED	RETAIL LOCATIONS	COMPANY WEBSITE	SALES VOLUME
1	Stein Gardens & Gifts	Wisconsin	1946	16	steingg.com	\$61,000,000
2	Calloway's Nursery	Texas	1986	19	calloways.com	\$52,085,000
3	Meadows Farms Nurseries	Virginia	1960	23	meadowsfarms.com	\$49,902,241
4	Petitti Garden Centers	Ohio	1971	9	petittigardencenter.com	\$46,000,000
5	Stauffers of Kissel Hill	Pennsylvania	1932	8	skh.com	\$30,000,000
6	SummerWinds Nursery	Idaho	1998	13	summerwindsnursery.com	\$29,000,000
7	Chalet Nursery	Illinois	1917	1	chaletnursery.com	\$25,500,000
8	Gale's/Donzell's Garden Centers	Ohio	1953	5	donzells-gales.com/galesgarden.com	\$23,300,000
9	Roger's Gardens	California	1963	1	rogersgardens.com	\$22,750,000
10	Suburban Lawn & Garden	Missouri	1965	3	suburbanlg.com	\$20,000,000
11	Alsip Home & Nursery	Illinois	1969	2	alsipnursery.com	\$19,600,000
12	Mariani Gardens	New York	2005	1	marianigardens.com	\$19,500,000
13	Adams Fairacre Farms	New York	1918	4	adamsfarms.com	\$16,574,531
14	Al's Garden Centers and Greenhouses	Oregon	1948	3	als-gardencenter.com	\$15,900,000
15	Molbak's Garden + Home	Washington	1956	1	molbaks.com	\$13,777,000
16	Ruibal's Plants of Texas	Texas	1984	4	ruibals.com	\$13,000,000
17	Milaeger's	Wisconsin	1960	2	milaegers.com	\$12,900,000
18	The Garden Factory	New York	1974	1	gardenfactoryny.com	\$12,000,000
19	TLC Garden Centers	Oklahoma	1980	2	tlcgarden.com	\$11,800,000
20	Weston Nurseries	Massachusetts	1923	2	westonnurseries.com	\$11,600,000
21	Pasquesi Home and Gardens	Illinois	1975	3	pasquesi.com	\$11,500,000
22	Valley View Farms	Maryland	1962	1	valleyviewfarms.com	\$11,000,000
23	Portland Nursery	Oregon	1907 wholesale/1982 retail	2	portlandnursery.com	\$10,600,000
24	Gethsemane Garden Center	Illinois	1976	1	gethsemanegardens.com	\$10,500,000
25	Moana Nursery	Nevada	1967	3	moananursery.com	\$9,500,000
26	Mayo Garden Centers	Tennessee	1878	3	mayogardencenters.com	\$8,593,720
27	Swansons Nursery	Washington	1924	1	swansonsnursery.com	\$8,325,000
28	Wannemaker's Home and Garden	Illinois	1971	1	wannemakers.com	\$8,000,000
29	DeWayne's	North Carolina	1991	1	dewaynes.com	\$7,600,000
29	Russell's Garden Center	Massachusetts	1876	1	russellsgardencenter.com	\$7,600,000
31	Southwood Landscape & Garden Center	Oklahoma	1982	1	southwoodgardencenter.com	\$7,500,000
32	Orchard Nursery & Florist	California	1946	1	orchardnursery.com	\$7,400,000
32	Patuxent Nursery	Maryland	1996	1	patuxentnursery.com	\$7,400,000
34	Ray Wiegand's Nursery	Michigan	1941	1	wiegandsnursery.com	\$7,200,000
34	Van Wilgen's Garden Center	Connecticut	1920	4	vanwilgens.com	\$7,200,000
36	Condursos Garden Center	New Jersey	1929	1	condursos.com	\$7,000,000
37	Sam Bridge Nursery & Greenhouses	Connecticut	1930	1	sambridge.com	\$6,800,000
37	Sargent's Gardens	Minnesota	1972	2	sargentsgardens.com	\$6,800,000
39	Sawyer Home & Garden Center	Michigan	1985	1	sawyergardencenter.com	\$6,200,000
40	Hardscape Materials Inc.	Oklahoma	1993	1	hardscapematerials.com	\$6,000,000
40	Lukas Nursery & Garden Shop	Florida	1973	1	lukasnursery.com	\$6,000,000
40	Perino's Garden Center	Louisiana	1955	1	perinos.com	\$6,000,000
40	The Bruce Company	Wisconsin	1952	1	brucecompany.com	\$6,000,000
44	Skillins Greenhouses	Maine	1885	3	skillins.com	\$5,600,000
45	Stutzmans Greenhouse	Kansas	1956	11	stutzmans.com	\$5,500,000
46	Hillermann Nursery & Florist	Missouri	1951	1	hillermann.com	\$5,100,000
47	Dundee Nursery & Landscaping Co.	Minnesota	1956	2	dudeenursery.com	\$5,000,000
47	Dutch Growers Garden Centre Saskatoon	Saskatoon, Saskatchewan (Canada)	1953	1	dutchgrowers.com	\$5,000,000
49	Hall's Garden Center & Florist	New Jersey	1973	1	hallsgarden.com	\$4,000,000
49	Marshall Grain Company	Texas	1946	2	marshallgrain.com	\$4,000,000
49	Wagners Garden Center	Minnesota	1901	3	wagners.biz	\$4,000,000
52	B. B. Barns The Garden Co.	North Carolina	1988	1	bbbarns.com	\$3,863,000
53	Wallace's Garden Center	Iowa	1981	2	wallacesgardencenter.com	\$3,520,000
54	Buchanan's Native Plants	Texas	1986	1	buchanansplants.com	\$3,500,000
54	Ebert's Greenhouse Village	Wisconsin	1990	1	ebertsgreenhouse.com	\$3,500,000
56	Westwood Gardens	Arkansas	1982	4	westwoodgardens.com	\$3,200,000
57	The Garden Barn Nursery	Connecticut	1980	1	gardenBarn.com	\$3,042,512
58	Morrison's Home and Garden	Massachusetts	1972	1	morrisonshomeandgarden.com	\$3,012,000
59	Boulevard Flower Gardens	Virginia	1955	1	boulevardflowergardens.com	\$3,000,000
59	Bountiful Acres	Pennsylvania	1956	1	bountifulacres.com	\$3,000,000
59	Martin's Home and Garden	Tennessee	1982	1	martinshomeandgarden.com	\$3,000,000
59	Yard 'n Garden Land	Washington	1965	1	yardngardenland.com	\$3,000,000
63	Van Atta's Greenhouse and Flower Shop	Michigan	1980	1	vanattas.com	\$2,853,400
64	Laurel Oak	New Jersey	1986	1	laureloakgardencenter.com	\$2,700,000
64	Red Barn Garden Center	Texas	1987	1	redbarngardencenter.net	\$2,700,000
66	Frank Otte Nursery and Garden Center	Kentucky	1963	6	ottegardencenter.com	\$2,500,000
67	Atlantic Avenue Orchid & Garden	North Carolina	2001	1	atlanticavenuegarden.com	\$2,451,545
68	West Coast Gardens	British Columbia	1993	1	westcoastgardens.ca	\$2,450,000
69	Dayton Nursery	Ohio	1990	1	daytonnursery.com	\$2,200,000
70	Bayview Farm & Garden	Washington	1993	1	bayviewfarmandgarden.com	\$2,000,000
70	Gulley Greenhouse	Colorado	1974	1	gulleygreenhouse.com	\$2,000,000
70	LAMMSCAPES!	Wisconsin	1960	1	lammscape.com	\$2,000,000
70	Zamzows	Idaho	1933	10	zamzows.com	\$2,000,000
74	White Oak Gardens	Ohio	1979	1	whiteoakgardens.com	\$1,950,000
75	Parker Gardens	New Jersey	1948	1	parkergardens.com	\$1,800,000
76	Araujo's Garden Center	Massachusetts	1979	1	araujofarms.com	\$1,500,000
76	Crete Garden Center & Nursery	Illinois	2008	1	cretegarden.com	\$1,500,000
76	Gateway Garden Center	Delaware	1985	1	gatewaygardens.com	\$1,500,000
76	Quality Gardens	Pennsylvania	1987	1	quality-gardens.com	\$1,500,000
76	Reynolds Farms Nursery and Country Garden Center	Connecticut	1959	1	reynoldsfarms.net	\$1,500,000
81	Moore & Moore Garden Center	Tennessee	1998	1	mooreandmoore.com	\$1,400,000
82	The Mustard Seed Landscaping & Garden Center	Minnesota	2003	1	themustardseedinc.com	\$1,385,000
83	Sunnyside Garden	New York	1982	1	sunnysidegardensllc.com	\$1,382,000
84	Ganim's Garden Center & Florist	Connecticut	1938	1	ganimgardencenter.com	\$1,300,000
85	Fort Valley Nursery	Virginia	1984	1	fortvalleynursery.com	\$1,200,000
85	Reems Creek Nursery & Landscaping	North Carolina	1979	1	reemscreek.com	\$1,200,000
85	Water Flow Productions	Mississippi	1995	2	waterflowproductions.com	\$1,200,000
88	Vite Greenhouses	Michigan	1980	1	vitegreenhouses.com	\$1,160,000
89	Stuart Nursery	Texas	1950	1	stuartnurseryinc.com	\$1,103,000
90	Binley Florist and Garden Center	New York	1893	1	binleyflorist.com	\$1,100,000
90	Georama Growers	British Columbia	1970	1	georamagrowers.com	\$1,100,000
92	Churchill's	New Hampshire	1960	1	churchillsgardens.com	\$1,000,000
92	Cottage Gardens of Petaluma	California	1991	1	cottagegardensofpet.com	\$1,000,000
92	Exquisite Environments	Connecticut	2001	1	exquisiteenvironments.com	\$1,000,000
92	Jim Melka Landscaping and Garden Center	Illinois	1990	1	jimmekalandscaping.com	\$1,000,000
92	Landscape Fusion	Florida	2010	1	landscape-fusion.com	\$1,000,000
92	Rick's Garden Center	Colorado	1948	1	ricksgarden.com	\$1,000,000
92	Sunnyside Nursery	Washington	1948	1	sunnysidenursery.net	\$1,000,000
99	Autumn Hill Nursery	Georgia	1992	2	autumnhillnursery.com	\$980,000
100	P.C.'s Nursery & Landscaping	Alabama	1992	1	pcsnursery.com	\$935,000

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## About the list

- GARDEN CENTER** magazine's Top 100 Independent Garden Centers list is based on 2013 revenue as reported by garden centers in North America. In previous years, we have listed the top 50, but due to a high volume of responses, we expanded the list to 100 this year and will continue that tradition moving forward.
- GARDEN CENTERS** that declined to provide their 2013 actual revenue were not included in this list. We chose not to estimate revenues in order to maintain a completely accurate list that includes only retailer-submitted information.
- COMPANIES IN THE** *Garden Center* Top 100 Independent Garden Centers list earned combined revenues of \$820,294,949 in 2013.
- THERE ARE 36 STATES** represented in this year's list, with Illinois leading the way with seven garden centers on the list. There are three garden centers from Canada on this year's list.
- RUSSELL'S GARDEN CENTER** of Massachusetts, founded in 1876, is the oldest company on the list, and there are three other businesses that were started in the 1800s. There are five independent garden centers that are more than 100 years old, and there are five that were founded in the 2000s. The youngest business on the list, Landscape Fusion of Florida, launched in 2010.
- EACH OF THE TOP 100** garden centers will receive a personalized plaque to honor its achievement.
- THANK YOU TO ALL** of the independent garden centers who submitted their information, whether or not you were included on this year's list. We look forward to continuing our work together in the coming year, and wish all readers continued success in 2015!
- THIS LIST WAS COMPILED BY** *Garden Center* staff in the fall and winter of 2014. Email editor Karen Varga at [kvarga@gie.net](mailto:kvarga@gie.net) with any questions or comments about this list.



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