

BrightView • TruGreen Cos. • The Dave Tree Expert Company • Bartlett Tree
Experts • Yellowstone Landscape • Gothic Landscape • Ruppert Landscape •
Weed Man • Aspen Grove Landscaping Group • LandCare • Park West Companies
• U.S. Lawns • SavATree • Fazio Bros. • Portland • Lawn Doctor •
Ambius • Landscape Development • Juniper Landscaping • The Grounds Guys
Clintar Commercial Outdoor Services • Metco Landscape • Massey Service
• Mainscape • NaturaLawn of America • Rotolo Consultants • Acres Group
• Spring-Green Lawn Care • The Greenery • Denison Landscaping • Garden
Design • Lucas Tree Expert Co. • CleanScapes • Teufel Landscape • Mariani
Landscape • Sebert Landscaping • Dagwin & Dorward • Dixie Landscape
Co. • Choate USA • Signature Coast Holdings • Landscape Workshop •
Baytree Landscape Contractors • R.P. Marzilli & Company • Ryan Lawn &
Tree • Beary Landscaping Inc. • Maldonado Nursery & Landscaping • AAA
Landscape • Christy Webber Landscapes • Gachina Landscape Management
• Environmental Management • Chapel Valley Landscape Company • Elite
Team Offices • Russell Landscape Group • Bemus Landscape • Dennis' 7 Dees
Landscaping • Landscape Services • Greenscape • SiteWorks • Impact
Landscaping & Irrigation • Earth • Xquisite Landscaping • Senske
Services • Kline Bros. Landscaping • Design • Landscapes
Colorado • Sun • Salet N • ne and
Garden Co • scape
Design Co • retaker
Lan • rn
Bota • nt •
rank and • Enterprise
• McHale Landscape • Stay Green • David J. Frank Landscape Contracting •
DLC Resources • Scott Byron and Co. • Southview Design • Down To Earth
Landscape • Great Oaks Landscape Associates • Gibson Landscape Services
• DJ's Landscape Management • Designs by • Earthworks • Munie
Greencare Professional • Farms • NutriLawn •
Conserve Landcare • The Budd Group • Andre Landscape Service • WLE

the TOP 100

COMMEMORATIVE POSTER



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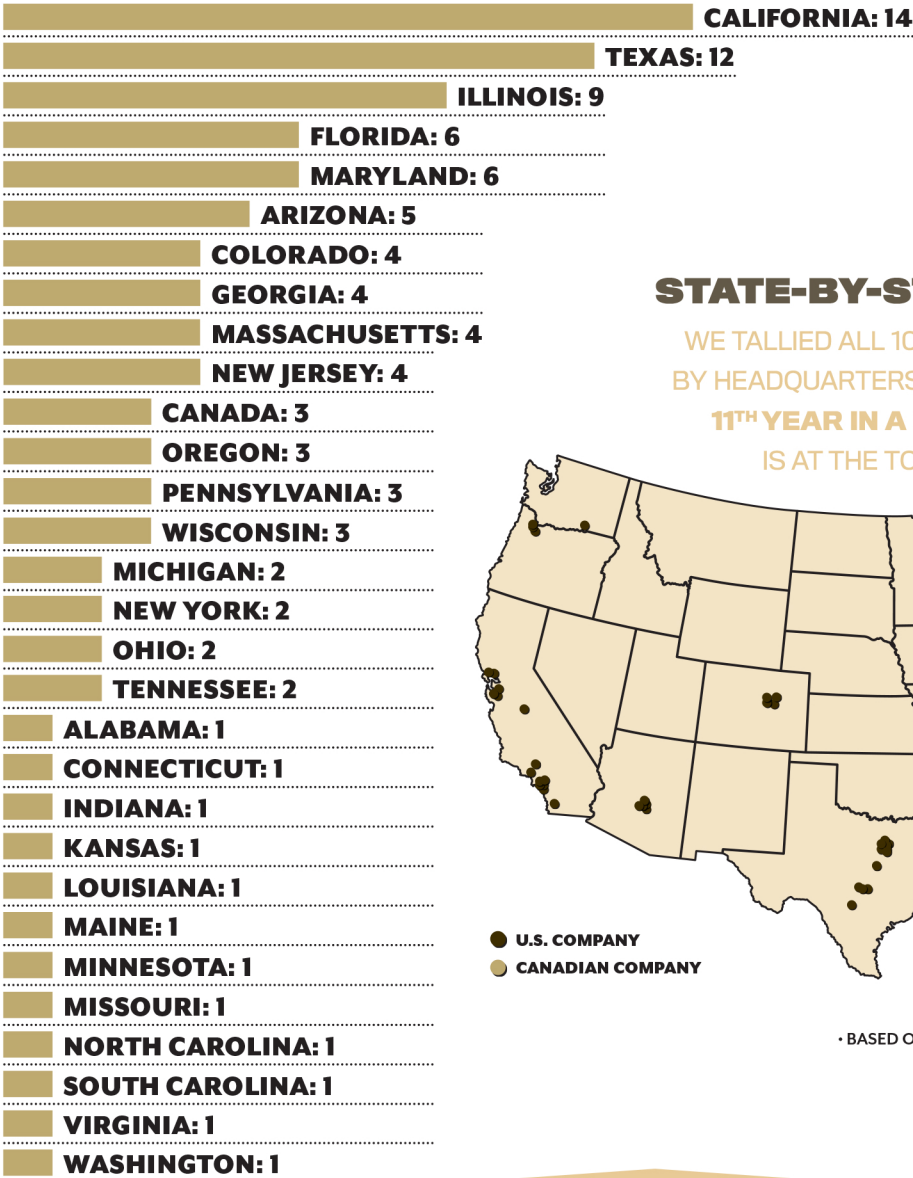
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STATE BREAKDOWN

California is once again the headquarter king of Top 100 companies.

In fact, the order compared to last year doesn't change until Georgia jumped into a tie for 8th place, moving up from 9th place.



STATE-BY-STATE CENSUS

WE TALLIED ALL 100 FIRMS' LOCATIONS BY HEADQUARTERS ADDRESS. **FOR THE 11TH YEAR IN A ROW, CALIFORNIA IS AT THE TOP OF THE LIST.**



• BASED ON DATA COMPILED BY LAWN & LANDSCAPE

ON THE WAY UP

This year the total Top 100 list grew by \$821,072,893 or 8.3%. Below were the companies that experienced the highest growth percentage from 2018 to 2019. The revenue of these companies totaled \$409,922,774.

14(T) HEARTLAND Mission Woods, Kansas 189%	34 TEUFEL LANDSCAPE Hillsboro, Oregon 49%	41 SIGNATURE COAST HOLDINGS Napa, California 36%	71 LANDSCAPE DESIGN CONCEPTS Norwood, New Jersey 35%	47 MALDONADO NURSERY & LANDSCAPING San Antonio 31%
81(T) MCHALE LANDSCAPE Upper Marlboro, Maryland 30%	94(T) LMI LANDSCAPES Carrollton, Texas 30%	70 ENVIRONMENTAL DESIGNS Henderson, Colorado 28%	59 IMPACT LANDSCAPING & IRRIGATION Jupiter, Florida 27%	79 FRANK AND GROSSMAN LANDSCAPE CONTRACTORS Hayward, California 27%

TOP 100 NEWS & NOTES

Top 100 companies are in the headlines a lot. Here is a sampling of some news they made in 2019.

JANUARY

• **Yellowstone Landscape** acquired Native Land Design. The move expanded Yellowstone's growth opportunities in Austin, Houston, and McAllen, Texas. Native Land Design focuses on commercial properties and was founded in 2001 with revenue around \$15 million and a staff of 250 people at the time of the acquisition.

• **TruGreen** appointed three new executives to its leadership team. Michael Sims joined TruGreen as senior vice president and chief financial officer, and the company hired Anthony Conversa as chief growth officer and Ayman Taha as chief information officer.

• **BrightView** acquired Emerald Landscape Company, a commercial landscaping company located in California's Bay Area. Emerald provides commercial landscape maintenance, enhancement, tree care, turf management and irrigation services, employing more than 200 people.

• Brenda Rice retired as co-founder and president of **Weed Man** after nearly 50 years. CEO of the United States master franchisor, Roger Mongeon, took over leadership of the Canadian territories. Mongeon formed a new company called TH Canada. Jennifer Lemcke, Weed Man's chief operating officer, will work with all the Weed Man Canada franchisees.

• **The Greenery** was named the 2018 Employee Owned Company of the Year by the Carolinas Chapter of the national Employee Stock Ownership Plan Association for meeting the award's criteria. Among other assessments, The Greenery won for effectively communicating the benefits of employee ownership as it relates to the success of the company. There are

approximately 100 ESOP companies that comprise the Carolinas Chapter in South Carolina and North Carolina.

• **SavATree** acquired Integrity Tree Service of Phoenix, Arizona – the company's first in Arizona.

FEBRUARY

• David J. Frank died on Feb. 9 at the age of 69. He started **David J. Frank Contracting** in 1959 and grew the company to more than \$25 million in revenue. Visit bit.ly/davidjfrank to read Lawn & Landscape's profile from last year's Top 100 issue.

• **BrightView** acquired Benchmark Landscapes, a commercial landscaping company headquartered in Austin, Texas. Benchmark was founded in 2002 and provided landscape maintenance, design, installation, hardscapes, irrigation and tree care. It ranked No. 82 on Lawn & Landscape's 2018 Top 100 and reported a 2017 revenue of over \$23 million. Benchmark's 240 employees cover a service area from Austin to San Antonio, inclusive of the San Marcos and New Braunfels areas, and Corpus Christi. The company operated six branches in four markets.

MARCH

• **The Scotts Miracle-Gro Co.** sold its approximate 30 percent stake in TruGreen to the majority owner, in a transaction in which ScottsMiracle-Gro received approximately \$234 million.

• **David J. Frank Landscape Contracting** hired John Joestgen to its newly created position of chief operating officer. Joestgen joined the company with over 30 years of experience in the landscape

industry, more than 20 of those in an executive capacity.

APRIL

• **Weed Man** added mosquito control to its current list of services. With the addition, Weed Man increased to 21 service offerings.

MAY

• **Russell Landscape Group** opened a new branch in Tampa, Florida through a partnership with FirstService Residential and the Federation of Kings Point Associations. Along with the new branch, the company has also promoted Ken Knight to CFO. Knight joined the company in 2016 as the financial controller.

• **BrightView** acquired Luke's Landscaping in Florida and Desert Classic Landscaping in Arizona, both previously owned and operated by FirstService Residential, a subsidiary of FirstService Corporation. Both Luke's and Desert Classic are year-round landscape service providers and offer a full suite of commercial landscaping solutions, including grounds management, landscape enhancement, irrigation, spray and arbor services.

JUNE

• **Ruppert Landscape** added Scott Schoffstall as regional irrigation manager in the company's landscape management division.

JULY

• **Juniper Landscaping** acquired the assets of Coast to Coast Landscaping along with its affiliated companies. The Coast to Coast companies (Southeast

Irrigation, Coast to Coast Pest Control and East Coast Tree Company) will continue to operate as Coast to Coast Landscaping with the full backing of the Juniper Landscaping brand and team. Coast to Coast Landscaping is a regional provider of landscape maintenance services in the Vero Beach and Port St. Lucie area with over 220 employees.

• **LandCare's** management team and a small group of investors led by Scott Brickman bought the company from private equity firm Aurora Resurgence. At the time of the sale, the company had 52 branches in 20 states. LandCare rebranded in 2015 under new leadership. Created in 1999 through the merger of TruGreen and LandCare USA, TruGreen LandCare was the first national rollout, comprised of over 75 local and regional landscape companies. Under ServiceMaster, from 2000 to 2010, the company divested of several product lines to focus on commercial maintenance before its sale to Aurora Resurgence in 2011. In late 2014, Aurora Resurgence hired industry veteran and former Brickman Executive Vice President Mike Bogan and rebranded as LandCare.

• **SavATree** named Mike Schoeni and Guy Gunther regional vice presidents and also acquired Clear Cut Tree and Lawn Care of Monroe, Connecticut.

AUGUST

• **BrightView** acquired Pro Scapes, a commercial landscaping company headquartered in Jamesville, New York. The company has 150 employees and provide grounds maintenance, snow removal and irrigation services to their customers across commercial and industrial properties and upscale condominium complexes in Onondaga County.

• **Sperber Landscape Companies (SLC)** acquired Conserve LandCare, headquartered in California's Coachella Valley. Richard Sperber, former ValleyCrest CEO, launched the Calabasas, California-based SLC in April of 2019.

• **Davey Tree** was named the ninth largest employee-owned company in the U.S., according to a report from the National Center for Employee Ownership (NCEO). Davey moved from the 12th largest company in 2018 to its current ranking on the NCEO 2019 Employee Ownership 100 list. Companies are ranked on the list according to the number of the employees. The NCEO's 2019 Employee Ownership 100 list includes the nation's largest companies that are majority owned by an employee stock ownership plan (ESOP) or other broad-based employee ownership plan.

SEPTEMBER

• **Sterling Investment Partners** acquired HeartLand, a Kansas City-based commercial landscape management firm, from Great Range Capital. HeartLand provides commercial grounds maintenance, enhancements and winter services to a customer base consisting of class-A office, industrial, institutional and homeowner associations.

NOVEMBER

• **Harvest Partners** acquired Yellowstone Landscape from CIVC Partners. Yellowstone is headquartered in Palm Coast, Florida. It was also announced that the company's management team will continue to lead Yellowstone and remain significant owners of the business. Yellowstone provides commercial landscape services to over 5,000 customers throughout the southern United States,

including corporate campuses, resorts and hotels, homeowners' associations, multi-family communities, schools, hospitals and municipalities.

• **BrightView** acquired Heaviland Enterprises, a commercial landscaping company headquartered in San Diego and Clean Cut Lawns in Mesa, Arizona. Heaviland employs 150 people and provides landscape maintenance, irrigation and landscape enhancement services out of two San Diego County facilities. Clean Cut Lawns employs 110 people and offers grounds management, landscape enhancement, irrigation, arbor care and pest control services. The company also added to its executive team. Amanda Orders, senior vice president of human resources for the company's maintenance services segment, was promoted to executive vice president and chief human resources officer.

• **SavATree** acquired Pauley Tree and Lawn Care of New Canaan, Connecticut.

DECEMBER

• **Davey Tree** acquired certain assets of B. Haney & Sons Tree Service, which is based in the greater Chicago area. B. Haney & Sons provides residential and commercial tree care, plant health care and wood waste recycling services at its Lombard, Illinois, office. The firm has 12 employees who will continue with Davey in the operation, which will become the Davey Lombard Residential/Commercial services office. Davey also acquired Dominion Tree Service in Windsor, Ontario, and Mountain Maple Garden & Tree Service, in Vancouver, British Columbia, which joined Davey Tree Expert Company of Canada. Dominion provides residential and commercial tree care services.



ABOUT THIS LIST

LAWN & LANDSCAPE usually lists percentage change expected for the following year. Due to COVID-19 effects on the economy, we left that category off the list this year. Most information is reported by each company listed, and supplemental data are sourced from public records and reporting by L&L staff.

► Companies on the list earned a combined revenue of \$11,042,808,036 in 2019, which is an increase of \$821,072,893 or 8.3% compared to 2018. Companies also reported total employment of 112,101.

► **Brightview** does not include US Lawns revenue but does include franchise payments.

► **The Davey Tree Expert Company** does not separate its landscape management revenue from its overall revenue.

► **Signature Coast Holdings LLC** was acquired by Brightview in January of 2020.

► **Conserve Landcare** was acquired by Sperber Landscape Companies in Aug of 2019.

► This year's list includes companies from 29 states and 3 firms.

► Revenue reported in Canadian dollars has been converted to US dollars using 2019 average conversion rate of .75.

ABBREVIATIONS

%MT: Maintenance

%CLC/F: Chemical Lawn Care/Fertilization

%LD/B/I: Landscape Design/Build/Install

%II/MT: Irrigation Installation/Maintenance

%IL: Interior Landscaping

%CR: Commercial Revenue

%RR: Residential Revenue

N/A: No Answer/Unknown

✱ **INDICATES NEW TO THE LIST OR NOT ON LIST LAST YEAR.**

2020 RANK	COMPANY	2019 RANK	2019 REVENUE	HEADQUARTERS	EMPLOYEES	% CHANGE FROM 2018	% MT	%CLC/F	%LD/B/I	%II/MT	% IL	%CR	%RR
1	BrightView	1	\$2,404,600,000	Blue Bell, Pa.	21,500	2%	65%	0%	25%	0%	0%	100%	0%
2	TruGreen Cos.	2	\$1,409,000,000	Memphis, Tenn.	13,514	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3	The Davey Tree Expert Company	3	\$1,140,000,000	Kent, Ohio	11,000	11%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Bartlett Tree Experts	4	\$326,000,000	Stamford, Conn.	2,200	10%	0%	0%	0%	0%	0%	30%	64%
5	Yellowstone Landscape	5	\$268,000,000	Bunnell, Fla.	3,800	13%	85%	0%	15%	0%	0%	100%	0%
6	Gothic Landscape	6	\$232,000,000	Valencia, Calif.	2,300	6%	33%	0%	67%	0%	0%	95%	5%
7	Ruppert Landscape	8	\$209,918,054	Laytonsville, Md.	1,700	14%	50%	0%	50%	0%	0%	100%	0%
8	Weed Man	12	\$187,586,115	Oshawa, Ontario	5,000	9%	0%	100%	0%	0%	0%	7%	93%
9	Aspen Grove Landscape Group	7	\$187,000,000	Willow Grove, Pa.	2,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	LandCare	10	\$186,000,000	Frederick, Md.	3,400	10%	100%	0%	0%	0%	0%	100%	0%
11	Park West Companies	9	\$185,000,000	Rancho Santa Margarita, Calif.	1,600	5%	36%	0%	60%	0%	0%	100%	0%
12	U.S. Lawns	11	\$178,520,000	Orlando, Fla.	2,300	4%	67%	2%	20%	4%	0%	100%	0%
13	SavATree	14	\$162,000,000	Bedford Hills, N.Y.	1,178	5%	0%	16%	1%	1%	0%	30%	70%
14(t)	Ferrandino & Son	13	\$155,000,000	Farmingdale, N.Y.	335	7%	N/A	N/A	N/A	N/A	N/A	100%	0%
14(t)	Heartland	30	\$155,000,000	Kansas City, Mo.	1,800	189%	80%	0%	0%	0%	0%	100%	0%
16	Lawn Doctor	15	\$139,840,000	Holmdel, N.J.	1,400	9%	0%	90%	0%	0%	0%	5%	95%
17	Ambius	16	\$121,500,000	Reading, Pa.	973	6%	0%	0%	3%	0%	97%	100%	0%
18	Landscape Development	✱	\$100,250,000	Valencia, Calif.	1,040	18%	35%	0%	45%	20%	0%	95%	5%
19	Juniper Landscaping	21	\$85,808,718	Ft. Myers, Fla.	1,000	21%	40%	4%	38%	16%	0%	40%	60%
20	The Grounds Guys	17	\$84,286,809	Waco, Texas	600	10%	46%	0%	33%	0%	0%	65%	35%
21	Clintar Commercial Outdoor Services	19	\$81,900,000	Markham, Ontario	1,260	14%	38%	0%	4%	0%	0%	98%	2%
22	Metco Landscape	26	\$78,000,000	Aurora, Colo.	600	22%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
23	Massey Services	20	\$74,899,258	Orlando, Fla.	2,170	5%	0%	82%	4%	14%	0%	12%	88%
24	Mainscape	18	\$74,100,000	Fishers, Ind.	1,000	2%	65%	6%	8%	10%	0%	100%	0%
25	NaturalLawn of America	23	\$74,022,971	Frederick, Md.	670	8%	0%	99%	0%	0%	0%	3%	97%
26	Rotolo Consultants	22	\$73,000,000	Slidell, La.	725	4%	35%	10%	40%	15%	0%	100%	0%
27	Acres Group	24	\$69,335,727	Wauconda, Ill.	865	3%	37%	3%	21%	2%	0%	98%	2%
28	Spring-Green	27	\$66,900,000	Plainfield, Ill.	650	8%	0%	94%	0%	2%	0%	6%	94%
30	Denison Landscaping	28(t)	\$65,200,000	Fort Washington, Md.	650	5%	10%	0%	80%	8%	0%	98%	2%
29	The Greenery	25	\$65,000,000	Hilton Head Island, S.C.	690	3%	70%	3%	22%	5%	0%	90%	8%
31	Garden Design	28(t)	\$61,000,000	Farmers Branch, Texas	80	N/A	2%	0%	98%	0%	0%	36%	64%
32	Lucas Tree Expert Co.	31	\$57,000,000	Portland, Maine	550	3%	N/A	N/A	N/A	N/A	N/A	N/A	N/A
33	CleanScapes	35	\$55,160,000	Austin, Texas	710	18%	38%	0%	53%	6%	0%	100%	0%
34	Teufel Nursery	47	\$54,399,439	Hillsboro, Ore.	420	49%	13%	2%	79%	3%	1%	99%	1%
35	Mariani Landscape	32 (t)	\$54,000,000	Lake Bluff, Ill.	560	13%	58%	0%	39%	0%	0%	10%	90%
36	Sebert Landscaping	32 (t)	\$50,147,700	Bartlett, Ill.	780	5%	60%	0%	16%	0%	0%	100%	0%
37	Cagwin & Dorward	32 (t)	\$48,500,000	Petaluma, Calif.	550	1%	55%	0%	25%	10%	0%	100%	0%
38	Dixie Landscape Co.	37	\$46,780,000	Medley, Fla.	305	N/A	N/A	N/A	N/A	N/A	N/A	100%	0%
39	Choate USA	36	\$46,732,826	Carrollton, Texas	247	2%	1%	0%	61%	38%	0%	99%	1%
40	Christy Webber Landscapes	41	\$46,700,000	Chicago, Ill.	305	20%	25%	0%	60%	0%	0%	20%	80%
41	Signature Coast Holdings	55	\$46,000,000	Napa, Calif.	650	36%	77%	0%	17%	0%	0%	87%	7%
42	Landscape Workshop	38	\$43,600,000	Birmingham, Ala.	644	5%	69%	10%	12%	5%	0%	90%	5%
43	Baytree Landscape Contractors	39	\$43,400,000	Stone Mountain, Ga.	475	6%	35%	0%	65%	0%	0%	100%	0%
44	R.P. Marzilli & Company	45	\$42,000,000	Medway, Mass.	210	14%	21%	0%	74%	0%	0%	8%	92%
45	Ryan Lawn & Tree	42	\$41,238,254	Merriam., Kan.	310	7%	0%	40%	6%	17%	0%	6%	94%
46	Beary Landscaping Inc.	57	\$41,000,000	Lockport, Ill.	325	25%	N/A	N/A	N/A	N/A	N/A	80%	20%
47	Maldonado Nursery & Landscaping	63	\$40,648,335	San Antonio, Texas	459	31%	23%	0%	75%	2%	0%	94%	6%
48	AAA Landscape	50	\$40,100,000	Phoenix, Ariz.	615	13%	45%	4%	4%	42%	0%	99%	1%
49	Gachina Landscape Management	51	\$39,171,119	Menlo Park, Calif.	429	10%	56%	0%	30%	13%	0%	96%	3%
50(t)	Environmental Management Svc.	56	\$38,750,000	Dublin, Ohio	320	15%	32%	3%	48%	4%	0%	92%	8%
50(t)	Chapel Valley Landscape Company	43	\$38,750,000	Woodbine, Md.	500	N/A	65%	0%	30%	0%	0%	90%	10%
52	Elite Team Offices	46	\$38,000,000	Clovis, Calif.	350	4%	25%	0%	10%	65%	0%	99%	1%
53	Russell Landscape Group	60	\$37,600,000	Sugar Hill, Ga.	475	17%	42%	8%	15%	5%	0%	99%	1%
54	Bemus Landscape	49	\$37,200,000	San Clemente, Calif.	450	5%	69%	0%	8%	10%	0%	99%	1%
55	Dennis' 7 Dees Landscaping	54	\$37,146,819	Portland, Ore.	290	12%	21%	1%	42%	11%	2%	43%	34%
56	Landscape Services Inc.	52	\$37,002,149	Nashville, Tenn.	305	6%	70%	5%	10%	10%	0%	98%	2%
57	Greenscape	44	\$36,500,000	Raynham, Mass.	325	-1%	35%	0%	30%	0%	0%	100%	0%
58	SiteWorks	59	\$36,280,393	Chandler, Ariz.	259	13%	18%	0%	65%	12%	0%	100%	0%
59	Impact Landscaping & Irrigation	71(t)	\$35,500,000	Jupiter, Fla.	400	27%	25%	5%	51%	19%	0%	98%	2%
60	EarthTones Design	53	\$34,700,000	Midlothian, Texas	240	5%	9%	4%	51%	35%	0%	87%	13%
61	Xquisite Landscaping	✱	\$34,544,838	Stoughton, Mass.	215	18%	17%	1%	68%	8%	0%	100%	0%
62	Senske Services	67	\$33,200,000	Kennewick, Wash.	500	11%	15%	53%	0%	3%	0%	20%	80%
63	Kline Bros	74	\$31,400,000	Toms River, N.J.	153	5%	5%	0%	70%	10%	0%	15%	85%
64	Berghoff Design Group	66	\$30,680,500	Scottsdale, Ariz.	375	5%	33%	0%	52%	10%	0%	10%	90%
65	Designscapes Colorado	75	\$30,307,000	Centennial, Colo.	280	10%	18%	0%	75%	2%	0%	65%	35%
66	Superscapes	84(t)	\$30,000,000	Carrollton, Texas	245	25%	15%	0%	62%	23%	0%	76%	24%
67	M. Neves Inc.	68	\$29,879,575	Dartmouth, Mass.	100	19%	20%	5%	50%	5%	1%	50%	0%
68	Chalet Nursery, Landscape and Garden Center	70	\$29,868,100	Wilmette, Ill.	350	5%	60%	5%	35%	0%	0%	0%	100%
69	Gibbs Landscape Co.	78	\$29,300,000	Smyrna, Ga.	385	9%	70%	0%	30%	0%	0%	60%	40%
70	Environmental Designs	92	\$29,250,000	Henderson, Colo.	286	28%	17%	2%	51%	8%	0%	75%	25%
71	Landscape Design Concepts	✱	\$29,225,000	Norwood, N.J.	50	35%	35%	0%	35%	0%	0%	77%	23%
72	Merchants Landscape Services	71(t)	\$29,000,000	Santa Ana, Calif.	490	5%	85%	5%	5%	5%	0%	100%	0%
73	Naturescape	73	\$28,998,182	Muskego, Wis.	305	5%	10%	80%	0%	0%	0%	5%	95%
74	Caretaker Landscape and Tree Management	61	\$28,845,000	Gilbert, Ariz.	314	-9%	31%	0%	57%	4%	0%	100%	0%
75	Perfect Cuts of Austin	82	\$28,800,000	Austin, Texas	98	12%	29%	1%	55%	15%	0%	100%	0%
76	Southern Botanical	69	\$28,734,594	Dallas, Texas	235	4%	17%	4%	53%	15%	0%	50%	50%
77	The Bruce Co. of Wisconsin	76	\$28,531,000	Middleton, Wis.	318	4%	35%	0%	52%	3%	0%	80%	20%
78	Pacific Landscape Management	88	\$28,408,851	Hillsboro, Ore.	320	16%	50%	0%	30%	10%	0%	100%	0%
79	Frank and Grossman Landscape Contractors	96	\$28,400,000	Hayward, Calif.	280	27%	35%	0%	10%	40%	5%	35%	65%
80	Harvest Landscape Enterprises	80	\$28,000,000	Orange, Calif.	450	10%	50%	5%	20%	15%	0%	100%	0%
81(t)	McHale Landscape	98(t)	\$27,000,000	Upper Marlboro, Md.	260	30%	35%	0%	65%	0%	0%	0%	100%
81(t)	Stay Green	81	\$27,000,000	Santa Clarita, Calif.	365	5%	85%	0%	4%	2%	0%	100%	0%
83	David J. Frank Landscape Contracting	77	\$26,150,000	Germantown, Wis.	400	2%	33%	3%	33%	2%	1%	65%	35%
84(t)	DLC Resources	86	\$26,000										