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2021 COMMEMORATIVE POSTER



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About THIS LIST



2021 COMMEMORATIVE POSTER

- The PCT Top 100, a list of the industry's largest firms by revenue, is based on 2020 revenues. Firms submitted revenues online or via a form included in the January issue of PCT.
- The abbreviations on the list are as follows:
 - ** = estimated figure; n/a = no answer/unknown;
 - NC = no change; GPC = general pest control;
 - TC = termite control; Other = other services (see next bullet point); RES = residential; COM = commercial; EMP = employees.
- In the "other" category, services may include structural fumigation, construction services, nuisance wildlife control, irrigation repair and maintenance, insulation, bird control, pool services, lawn care, lawn maintenance, snow

- removal, tree care, weed control, heating and air conditioning services, gutter work, handyman services and more.
- Companies on the list earned revenues of \$8,834,147,568 in 2020. That's an increase of \$575 million over 2019's numbers.
- There are 30 states and two Canadian provinces represented. California and North Carolina each have 10 companies on the list; Florida has eight.
- There are 15 companies on this year's list that were not on last year's: Greenix Pest Control, Mosquito Shield, Ace Exterminating, Meerkat Pest Control, Catseye New England, Anthem Pest Control, Romex Pest Control, Pest-End,

- No More Bugs, Aruza Pest Control, True Heat Solutions, Moxie Pest Control of Arizona, A-1 Termite and Pest Control, Bug-N-A-Rug Exterminators and Capitol Pest.
- Seven companies that were on last year's list are not on this year's because of mergers and acquisitions: Environmental Pest Service, Tampa, Fla.; McCall Service, Jacksonville, Fla.; McNeely Pest Control, Winston-Salem, N.C.; Griffin Pest Solutions, Kalamazoo, Mich.; Pro Pacific Pest Control, San Marcos, Calif.; Ja-Roy Pest Control, Covington, La.; and Blue Chip Pest Services, Fenton, Mo.
- For various reasons, several other companies that were on last year's list declined to submit revenue figures for this year's, so they are not included.

- PCT estimated the revenues for several companies on the list. PCT staff interviewed state association executives, industry consultants and others, as well as reviewed previously published figures, to arrive at these estimates.
- PCT vets companies' Top 100 entries throughout the year and reserves the right to not publish any information the staff views as inaccurate.
- Visit PCT magazine's interactive map (the "online extras" section at www.pctonline.com) to see company information and view links to each of the Top 100 firms' websites.
- E-mail PCT Editor-in-Chief Jodi Dorsch at jdorsch@gie.net with questions about this list.

Veseris congratulates the PCT Top 100!

2020 RANK	COMPANY	2019 RANK	CITY	STATE/ PROVINCE	2020 REVENUES	INC/DEC FOR 2019	INC/DEC FOR 2021	GPC	TC	OTHER	RES	COM	# EMP	# OFFICES
1	Rollins	1	Atlanta	GA	\$2,009,935,000	7%	n/a	81%	19%	0%	65%	35%	15,000	800
2	Terminix Global Holdings	2	Memphis	TN	\$1,782,000,000	8%	n/a	64%	36%	0%	73%	27%	11,400	470
3	Rentokil	3	Reading	PA	\$1,150,000,000	21%	15%	80%	10%	10%	50%	50%	6,000	n/a
4	Ecolab	4	St. Paul	MN	\$546,750,094**	-2%	n/a	n/a	n/a	n/a	0%	100%	n/a	n/a
5	Massey Services	5	Orlando	FL	\$289,630,466	11%	15%	45%	25%	30%	88%	12%	2,427	160
6	Arrow Exterminators	6	Atlanta	GA	\$284,491,000	12%	11%	47%	40%	13%	91%	9%	2,577	134
7	Apive Environmental	7	Provo	UT	\$267,979,243	34%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	43
8	Anticimex	8	Berkeley Heights	NJ	\$245,800,000	26%	n/a	64%	20%	16%	70%	30%	2,200	10
9	Cook's Pest Control	9	Decatur	AL	\$180,000,000	NC	4%	60%	40%	0%	80%	20%	1,750	40
10	Terminix Service	10	Columbia	SC	\$137,869,602	4%	2%	45%	45%	10%	90%	10%	1,098	56
11	Truly Nolen of America	11	Tucson	AZ	\$119,979,000	2%	2%	68%	23%	9%	75%	25%	1,110	75
12	ABC Home & Commercial Services	12	Austin	TX	\$105,140,000	11%	10%	43%	3%	54%	80%	20%	860	4
13	Abell Pest Control	13	Toronto	Ontario	\$85,000,000**	7%	10%	90%	0%	10%	10%	90%	575	29
14	Home Paramount Pest Control	14	Forest Hill	MD	\$76,300,000	3%	n/a	65%	35%	0%	70%	30%	650	35
15	Fox Pest Control	20	Logan	UT	\$69,400,000	69%	55%	97%	3%	0%	98%	2%	780	14
16	Plunkett's Pest Control	16	Fridley	MN	\$67,000,000	8%	6%	100%	0%	0%	20%	80%	530	2
17	Dodson Pest Control	17	Lynchburg	VA	\$63,720,000	4%	-2%	65%	35%	0%	60%	40%	640	38
18	Greenix Pest Control	n/a	Orem	UT	\$63,404,000	80%	n/a	64%	0%	36%	100%	0%	416	18
19	Terminix Co. of North Carolina	18	Fayetteville	NC	\$59,700,000**	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20	Edge	21	Orem	UT	\$48,954,816	22%	19%	95%	0%	5%	96%	4%	395	9
21	Hulett Environmental Services	19	West Palm Beach	FL	\$47,634,700	8%	4%	n/a	n/a	n/a	87%	13%	n/a	9
22	Senske Services	22	Kennewick	WA	\$44,600,000	11%	8%	16%	0%	84%	85%	15%	470	14
23	Certus	75	Guilford	CT	\$41,603,000	403%	118%	81%	6%	13%	72%	28%	422	14
24	Sprague Pest Solutions	23	Tacoma	WA	\$39,000,000	6%	5%	90%	0%	10%	0%	100%	260	16
25	Lloyd Pest Control	24	San Diego	CA	\$35,440,000	2%	2%	75%	25%	0%	60%	40%	300	10
26	Rose Pest Solutions	25	Troy	MI	\$32,500,000**	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
27	J&J Exterminating	26	Lafayette	LA	\$32,182,017	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	14
28	Terminix Company	27	Greensboro	NC	\$30,461,000	2%	6%	50%	50%	0%	78%	22%	260	15
29	ABC Home & Commercial Services of DFW	28	Lewisville	TX	\$27,293,067	9%	18%	68%	3%	29%	75%	25%	212	7
30	Rottler Pest Control	29	St. Louis	MO	\$26,966,879	10%	10%	54%	22%	24%	67%	33%	212	9
31	PestNow	30	Sterling	VA	\$25,947,000	9%	8%	64%	27%	9%	94%	6%	171	8
32	Pacific Coast Termite	31	Orange	CA	\$23,946,929	8%	10%	7%	79%	14%	90%	10%	138	2
33	Maheu & Maheu	33	Québec City	Québec	\$23,895,116	10%	5%	90%	0%	10%	15%	85%	135	6
34	Green Pest Solutions	38	West Chester	PA	\$23,528,217	23%	20%	38%	3%	59%	8%	92%	203	4
35	Advanced IPM	36	Roseville	CA	\$23,325,874	13%	10%	n/a	n/a	n/a	70%	30%	145	8
36	ABC Home & Commercial Services	34	Cypress	TX	\$23,160,000	8%	14%	50%	20%	30%	70%	30%	210	3
37	Clegg's Termite & Pest Control	32	Durham	NC	\$22,864,643	4%	4%	58%	39%	3%	70%	30%	299	13
38	Pointe Pest Control — ID, WA, OR, MT	39	Post Falls	ID	\$22,075,011	26%	35%	98%	1%	1%	95%	5%	216	20
39	Palmetto Exterminators	35	Charleston	SC	\$21,108,661	7%	6%	36%	57%	7%	90%	10%	170	8
40	Braman Termite & Pest Elimination	37	Agawam	MA	\$19,761,000	NC	5%	90%	10%	0%	10%	90%	180	7
41	Servall Termite & Pest Control	41	Clarksville	TN	\$18,614,496	7%	7%	40%	35%	25%	75%	25%	225	7
42	Corky's Pest Control	44	San Marcos	CA	\$18,267,014	15%	12%	80%	20%	0%	90%	10%	150	1
43	RK Environmental Services	45	Westwood	NJ	\$18,177,152	21%	15%	85%	0%	15%	0%	100%	100	1
44	Black Diamond Pest Control	42	Jeffersonville	IN	\$17,855,491	5%	10%	60%	30%	10%	60%	40%	168	4
45	Pestmaster Services	47	Reno	NV	\$16,914,095	18%	15%	n/a	n/a	n/a	35%	65%	110	48
46	Pointe Pest Control — IL	46	Eagle	ID	\$16,136,101	12%	15%	81%	18%	1%	99%	1%	110	2
47	Mosquito Shield	n/a	North Attleboro	MA	\$14,785,000	25%	30%	0%	0%	100%	98%	2%	n/a	43
48	Cingo	49	Atlanta	GA	\$14,000,000	2%	5%	n/a	n/a	n/a	90%	10%	130	6
49	Arrow (and affiliated companies)	52	Baton Rouge	LA	\$13,994,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	6
50	Breda Pest Management	59	Loganville	GA	\$13,436,000	20%	12%	50%	50%	0%	95%	5%	105	2
51	Adam's Pest Control	55	Medina	MN	\$13,400,000	13%	9%	96%	1%	3%	50%	50%	110	3
52	Deans Pest Control	50	Leesburg	FL	\$12,901,000	5%	5%	25%	15%	60%	99%	1%	120	1
53	American Pest Control	53	Athens	GA	\$12,500,000	9%	10%	60%	40%	0%	75%	25%	140	10
54	Eastside Exterminators	56	Woodinville	WA	\$12,000,000	NC	8%	55%	0%	45%	95%	5%	82	1
55	Versacor Enterprises	61	Southlake	TX	\$11,440,011	10%	17%	98%	2%	0%	0%	100%	86	6
56	Nozzle Nolen	57	West Palm Beach	FL	\$11,236,166	NC	5%	68%	15%	17%	70%	30%	96	5
57	Liberty Pest Control	65	Brooklyn	NY	\$11,200,000	18%	15%	100%	0%	0%	25%	75%	65	1
58	Insight Pest Solutions WA	84	Federal Way	WA	\$11,175,500	40%	20%	92%	0%	8%	90%	10%	80	4
59	Quality Pest Services	54	Anaheim	CA	\$11,106,781	-7%	20%	0%	0%	100%	75%	25%	111	5
60	Frontline Pest	67	Baltimore	MD	\$10,480,000	14%	15%	88%	1%	11%	100%	0%	n/a	4
61	Scherzinger Pest Control	62	Cincinnati	OH	\$10,244,879	3%	6%	85%	15%	0%	70%	30%	95	3
62	Southern & Sovereign Pest Control	63	Virginia Beach	VA	\$10,243,000	8%	3%	50%	50%	0%	100%	0%	90	12
63	West Termite Pest & Lawn	66	Lowell	AR	\$10,084,630	9%	10%	45%	36%	19%	80%	20%	113	8
64	Ardent	94	Highland	UT	\$10,000,000	65%	60%	85%	10%	5%	98%	2%	55	9
65	Go-Forth Pest Management	82	Greensboro	NC	\$9,965,000	28%	20%	66%	30%	4%	85%	15%	76	6
66	The Bugman	69	Anaheim	CA	\$9,800,000	10%	10%	60%	40%	0%	70%	30%	70	1
67	Lewis Pest Control	68	Thomasville	AL	\$9,450,750	3%	5%	35%	32%	33%	60%	40%	82	9
68	Nelon-Cole	71	Shelby	NC	\$9,400,000	9%	10%	40%	20%	40%	85%	15%	83	3
69	Apex Pest Control	64	Rockledge	FL	\$9,200,000	NC	8%	70%	20%	10%	70%	30%	80	6
70	All Natural Pest Elimination	81	Medford	OR	\$8,855,000	13%	12%	60%	40%	0%	80%	20%	60	2
71	National Exterminating	73	Newport News	VA	\$8,824,378	5%	5%	36%	63%	1%	85%	15%	60	1
72	Ace Exterminating	n/a	Joelton	TN	\$8,611,212	NC	5%	50%	35%	15%	56%	44%	110	3
73	Meerkat Pest Control	n/a	Albany	NY	\$8,500,000	30%	20%	90%	10%	0%	90%	10%	50	1
74	Animal Pest Management Services	76	Chino	CA	\$8,425,000	1%	n/a	2%	8%	90%	10%	90%	45	1
75	DA Exterminating	77	Metairie	LA	\$8,423,987	5%	8%	35%	65%	0%	65%	35%	67	3
76	Future Services	85	Grayson	GA	\$8,264,000	11%	12%	30%	57%	13%	98%	2%	78	5
77	American Pest Control	79	Hanna City	IL	\$8,253,282	4%	2%	60%	40%	0%	55%	45%	75	1
78	All-American Pest Control	91	Nashville	TN	\$7,922,000	16%	n/a	n/a	n/a	n/a	97%	3%	60	3
79	The Bug Master	90	Austin	TX	\$7,804,736	17%	15%	90%	10%	0%	40%	60%	73	4
80	Hoffman's Exterminating	86	Mantua	NJ	\$7,800,000	12%	22%	60%	20%	20%	48%	52%	63	5
81	B & B Exterminating	83	Jacksonville	FL	\$7,750,000	n/a	n/a	30%	35%	35%	70%	30%	51	1
82	Horizon Pest Control	89	Midland Park	NJ	\$7,667,000	9%	15%	85%	5%	10%	63%	37%	63	1
83	Petri Pest Control Services	87	Pompano Beach	FL	\$7,493,300	5%	8%	50%	16%	34%	90%	10%	63	2
84	Catseye New England	n/a	Cromwell	CT	\$7,450,000	25%	n/a	n/a	n/a	n/a	85%	15%	50	2
85	Anthem Pest Control	n/a	Duluth	GA	\$7,446,841	86%	60%	100%	0%	0%	100%	0%	n/a	3
86	Platinum Pest Solutions	80	Lansing	IL	\$7,386,872	-7%	15%	100%	0%	0%	3%	97%	84	2
87	Romex Pest Control	n/a	Piano	TX	\$7,150,017	57%	35%	94%	3%	3%	97%	3%	62	4
88	Canady's Services	96	Lumber Bridge	NC	\$6,954,629	8%	10%	45%	35%	20%	60%	40%	75	n/a
89	Luv-A-Lawn and Pest Control	99	St. Cloud	FL	\$6,803,820	21%	25%	17%	2%	81%	90%	10%	60	6
90	Armor Pest Defense	92	Blackfoot	ID	\$6,765,862	NC	n/a	100%	0%	0%	99%	1%	45	6
91	Pest-End	n/a	Plaistow	NH	\$6,450,000	22%	18%	70%	7%	23%	50%	50%	53	2
92	Innovative Pest Solutions	95	Vista	CA	\$6,305,777	NC	20%	60%	10%	30%	1%	99%	52	2
93	Newport Exterminating	93	Irvine	CA	\$6,281,000	-15%	5%	n/a	n/a	n/a	60%	40%	49	1
94	No More Bugs	n/a	Raleigh	NC	\$6,200,000	20%	15%	8%	0%	92%	95%	5%	90	8
95	Aruza Pest Control	n/a	Charlotte	NC	\$6,133,231	87%	70%	91%	3%	6%	98%	2%	50	5
96	True Heat Solutions	n/a	Upland	CA	\$6,083,997	14%	12%	4						