

THE TOP 100

2021 COMMEMORATIVE POSTER



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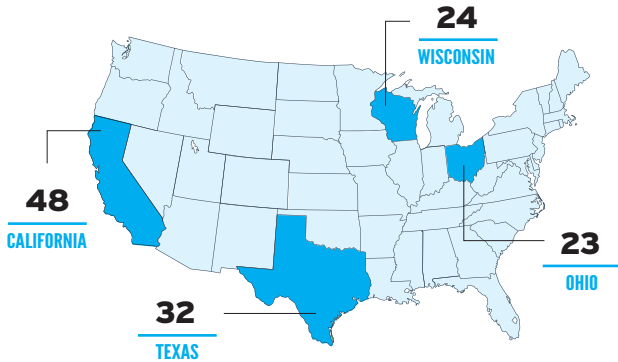
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THE TOP 100 | BY THE NUMBERS

Stats about the independent garden center retailers on our 2021 list

35 STATES
and **5 provinces**
have garden centers
on the Top 100 list



California has the most independent garden center locations with 48 stores on the list, followed by Texas with 32, Wisconsin with 24 and Ohio with 23.

STATISTICS

168

The age of Hicks Nurseries, the **oldest IGC** on the list

5

The age of CC Landscaping and Nursery, the **youngest IGC** on the list

53

The **median age** of IGCs on the list

\$1,687,065,581

The combined 2020 sales volume of the Top 100 IGCs

\$9,527,753

The median 2020 sales volume of the Top 100 IGCs

304

The **total number of retail locations** operated by the Top 100 IGCs

2020 vs. 2019

The Top 100 Independent Garden Centers made **\$341,870,294 more** in 2020 than they did in 2019.

2021 winners list in alphabetical order

Rank	Company	Rank	Company	Rank	Company
8	Adams Fairacre Farms	18	Hicks Nurseries	62	Sanders Nursery
22	Al's Garden and Home	89	Hillermann Nursery & Florist	44	Sawyer Home & Garden Center
16	Alsip Home & Nursery	14	Homestead Gardens	81	Schwartz's Greenhouse
26	American Plant	89	Homewood Nursery & Garden Center	75	Shelmerdine Garden Centre
1	Armstrong Garden Centers & Pike Nurseries	63	Hyannis Country Garden	9	Sheridan Nurseries
82	B.B. Barns	72	Jung Garden Center	11	Sloat Garden Center
69	Bates Nursery & Garden Center	64	Leaf & Petal	54	Southwood Landscape & Garden Center
74	Bay Gardens	65	Liberty Landscape Supply	83	Spruce It Up Garden Center
93	Bayport Flower Houses	56	Logan's Garden Shop	10	Stauffers of Kissel Hill
59	Buchanan's Native Plants	78	Longfellow's Greenhouses	4	Stein's Garden & Home
80	Buck's Country Gardens	33	Louisiana Nursery	31	Strader's Garden Centers
3	Calloway's Nursery	40	Lukas Nursery & Garden Shop	17	Sullivan Hardware & Garden
89	CC Landscaping and Nursery	7	Mahoney's Garden Center	15	SummerWinds Garden Centers
13	Chalet Nursery	67	Mariposa Nursery & Garden Center	60	Sun River Gardens
97	Colonial Gardens	6	Meadows Farms Nurseries & Landscape	42	Tagawa Gardens
76	Cornell Farm	27	Milaeger's	49	Tallahassee Nurseries
93	Country Boy's Garden Center	87	Millcreek Gardens	48	The Barn Nursery
70	Cross Creek Nursery & Garden Center	20	Moana Nursery	45	The Flower Bin
30	DeWayne's	28	Mulhall's	60	The Garden Barn Nursery
79	Dutch Growers Home & Garden	66	Natorp's	88	The Glasshouse Nursery & Garden Centre
96	East Coast Garden Center	58	Nunan Florist & Greenhouses	55	The Good Earth Garden Center
47	Echter's Nursery & Garden Center	5	Oakland Nurseries	85	The Great Outdoors
12	English Gardens	41	Pasquesi Home & Gardens	99	The Green Thumbers
95	Farmington Gardens	21	Patuxent Nursery	24	TLC Garden Centers
86	Faucher Plantes & Pavés	42	Perino's Home and Garden Center	39	Valley View Farms
97	Fossil Creek Tree Farm & Nursery	2	Petitti Garden Centers	73	Van Putte Gardens
34	Gale's Garden Centers	100	Plants for All Seasons	52	Van Wilgen's Garden Center
69	Garden Supply Company	23	Portland Nursery	57	Vandermeer Nursery
25	Gardener's Supply Company	38	Ray Wiegand's Nursery	92	Wallace's Garden Center
36	Gethsemane Garden Center	19	Roger's Gardens	34	Walter Andersen Nursery
35	Glover Nursery	29	Ruibal's Plants of Texas	32	Wannemaker's Home and Garden Center
50	Greenland Garden Centre	46	Russell's Garden Center	53	Watson's Greenhouse
67	Gullo's Garden Center	83	Salisbury Greenhouse	76	Yard 'n Garden Land
		50	Sam Bridge Nursery & Greenhouses		

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About this list

Garden Center magazine's 2021 Top 100 Independent Garden Centers List is based on 2020 retail revenue as reported by garden centers in North America.* All retail revenue numbers have been converted to USD. The number of store locations is based on the most current information available. Garden centers that reported the same revenue received the same ranking on the list.

Thank you to all the independent garden center representatives who submitted information. Top 100 IGCs will be honored at the Garden Center Conference & Expo (Sept. 28-30 | Orlando, Florida).

*Garden centers that did not share their 2020 sales volume were not included on the list. We chose not to estimate revenues in order to maintain an accurate list that includes only retailer-submitted information. This list was compiled during summer 2021. Email Editor Kate Spirgen at kspirgen@gie.net with questions or comments about this list.

Rank	Company	Location	Retail locations	Year founded	Website	Sales Volume
1	Armstrong Garden Centers & Pike Nurseries	California, Georgia, North Carolina	49	1889	armstronggarden.com	\$226,000,000
2	Petitti Garden Centers	Ohio	9	1971	petittigardencenters.com	\$83,000,000
3	Calloway's Nursery	Texas	24	1986	calloways.com	\$73,781,480
4	Stein's Garden & Home	Wisconsin	17	1946	shopsteins.com	\$63,000,000
5	Oakland Nurseries	Ohio	4	1940	oaklandnursery.com	\$49,500,000
6	Meadows Farms Nurseries & Landscape	Maryland, Virginia, West Virginia	18	1960	meadowsfarms.com	\$48,190,145
7	Mahoney's Garden Center	Massachusetts	7	1959	mahoneysgarden.com	\$47,000,000
8	Adams Fairacre Farms	New York	4	1919	adamsfarms.com	\$39,330,144
9	Sheridan Nurseries	Ontario	8	1913	sheridannurseries.com	\$37,924,173
10	Stauffers of Kissel Hill	Pennsylvania	7	1932	skh.com	\$37,798,861
11	Sloat Garden Center	California	13	1958	sloatgardens.com	\$37,000,000
12	English Gardens	Michigan	6	1954	englishgardens.com	\$33,055,905
13	Chalet Nursery	Illinois	1	1917	chaletnursery.com	\$30,809,287
14	Homestead Gardens	Maryland	2	1973	homesteadgardens.com	\$28,500,000
15	SummerWinds Garden Centers	Arizona, California	6	1998	summerwindsnursery.com	\$26,803,000
16	Alsip Home & Nursery	Illinois, Indiana	2	1969	alsipnursery.com	\$25,500,000
17	Sullivan Hardware & Garden	Indiana	4	1954	sullivanhardware.com	\$25,000,000
18	Hicks Nurseries	New York	1	1853	hicksnurseries.com	\$21,900,000
19	Roger's Gardens	California	1	1964	rogersgardens.com	\$21,000,000
20	Moana Nursery	Nevada	3	1967	moananursery.com	\$20,694,100
21	Patuxent Nursery	Maryland	1	1996	patuxentnursery.com	\$19,500,000
22	Al's Garden and Home	Oregon	4	1948	als-gardencenters.com	\$18,642,005
23	Portland Nursery	Oregon	2	1980	portlandnursery.com	\$18,007,425
24	TLC Garden Centers	Oklahoma	2	1980	tlcgarden.com	\$17,598,414
25	Gardener's Supply Company	Massachusetts, New Hampshire, Vermont	4	1982	gardeners.com	\$17,000,000
26	American Plant	Maryland	2	1954	americanplant.net	\$16,662,809
27	Milaege's	Wisconsin	2	1960	milaegers.com	\$16,275,367
28	Mulhall's	Nebraska	1	1956	mulhalls.com	\$15,000,000
29	Ruibal's Plants of Texas	Texas	4	1984	ruibals.com	\$14,400,000
30	DeWayne's	North Carolina	1	1991	dewaynes.com	\$14,210,189
31	Strader's Garden Centers	Ohio	6	1951	straders.net	\$14,000,000
32	Wannemaker's Home and Garden Center	Illinois	1	1971	wannemakers.com	\$13,030,000
33	Louisiana Nursery	Louisiana	3	1983	louisiananursery.com	\$12,500,000
34	Walter Andersen Nursery	California	2	1928	walteranderson.com	\$12,456,242
35	Gale's Garden Centers	Ohio	3	1966	galesgardencenters.com	\$12,400,000
36	Glover Nursery	Utah	1	1976	glovernursery.com	\$12,299,995
37	Gethsemene Garden Center	Illinois	1	1977	gethsemenegardens.com	\$12,000,000
38	Ray Wiegand's Nursery	Michigan	1	1941	wiegandsnursery.com	\$11,815,920
39	Valley View Farms	Maryland	1	1962	valleyviewfarms.com	\$11,400,000
40	Lukas Nursery & Garden Shop	Florida	1	1973	lukasnursery.com	\$11,300,000
41	Pasquesi Home & Gardens	Illinois	1	1975	pasquesi.com	\$11,100,000
42	Perino's Home and Garden Center	Louisiana	1	1955	perinos.com	\$11,000,000
42	Tagawa Gardens	Colorado	1	1982	tagawagardens.com	\$11,000,000
44	Sawyer Home & Garden Center	Michigan	1	1985	sawyergardencenters.com	\$10,723,921
45	The Flower Bin	Colorado	1	1971	theflowerbin.net	\$10,500,000
46	Russell's Garden Center	Massachusetts	1	1876	russellsgardencenters.com	\$10,300,000
47	Echter's Nursery & Garden Center	Colorado	1	1959	echters.com	\$10,100,000
48	The Barn Nursery	Tennessee	1	1960	barnnursery.com	\$9,872,000
49	Tallahassee Nurseries	Florida	1	1938	tallahasseenurseries.com	\$9,715,000
50	Sam Bridge Nursery & Greenhouses	Connecticut	1	1930	sambridge.com	\$9,550,846
51	Greenland Garden Centre	Alberta	1	1960	greenlandgarden.com	\$9,504,660
52	Van Wilgen's Garden Center	Connecticut	4	1920	vanwilgens.com	\$9,300,000
53	Watson's Greenhouse	Washington	1	1984	watsonsgreenhouse.com	\$9,027,000
54	Southwood Landscape & Garden Center	Oklahoma	1	1982	southwoodgardencenters.com	\$9,021,790
55	The Good Earth Garden Center	Arkansas	1	1974	thegoodearthgarden.com	\$8,600,000
56	Logan's Garden Shop	North Carolina	1	1965	logantrd.com	\$8,515,403
57	Vandermeer Nursery	Ontario	1	1961	vandermeernursery.com	\$8,327,661
58	Nunan Florist & Greenhouses	Massachusetts	2	1917	nunans.com	\$7,900,000
59	Buchanan's Native Plants	Texas	1	1986	buchanansplants.com	\$7,700,000
60	The Garden Barn Nursery	Connecticut	1	1983	gardenbarn.com	\$7,500,000
60	Sun River Gardens	Utah	1	1996	sunrivergardens.com	\$7,500,000
62	Sanders Nursery	Oklahoma	1	1950	sandersnurseryok.com	\$7,350,000
63	Hyannis Country Garden	Massachusetts	1	1965	hyanniscountrygarden.com	\$7,300,000
64	Leaf & Petal	Alabama	3	1974	leafnpetal.com	\$7,000,000
65	Liberty Landscape Supply	Florida	3	2007	libertylandscapesupply.com	\$6,949,000
66	Natorp's	Ohio	1	1916	natorp.com	\$6,912,814
67	Mariposa Nursery & Garden Center	Florida	1	2004	mariposanursery.com	\$6,735,000
68	Gullo's Garden Center	New York	1	1994	gullosgc.com	\$6,545,000
69	Bates Nursery & Garden Center	Tennessee	1	1932	batesnursery.com	\$6,540,000
70	Cross Creek Nursery & Garden Center	Virginia	1	1974	crosscreeknursery.com	\$6,500,000
70	Garden Supply Company	North Carolina	1	1996	gardensupplyco.com	\$6,500,000
72	Jung Garden Center	Wisconsin	5	1955	jungseed.com/wisconsin-gardencenters	\$6,303,626
73	Van Putte Gardens	New York	1	1948	vanputte.com	\$6,250,000
74	Bay Gardens	New York	1	2009	baygardens.com	\$6,200,000
75	Shelmerdine Garden Centre	Manitoba	1	1937	shelmerdine.com	\$6,178,029
76	Cornell Farm	Oregon	1	1987	cornellfarms.com	\$6,100,000
76	Yard 'n Garden Land	Washington	1	1965	yardngardenland.com	\$6,100,000
78	Longfellow's Greenhouses	Maine	1	1977	longfellowsgreenhouses.com	\$6,000,000
79	Dutch Growers Home & Garden	Saskatchewan	1	2005	dutchgrowers.net	\$5,940,413
80	Buck's Country Gardens	Pennsylvania	1	1981	buckscountrygardens.com	\$5,921,676
81	Schwartz's Greenhouse	Michigan	1	1938	schwartzgreenhouse.com	\$5,739,000
82	B.B. Barns	North Carolina	1	1989	bbbarns.com	\$5,555,000
83	Salisbury Greenhouse	Alberta	1	1965	salisburygreenhouse.com	\$5,544,385
83	Spruce It Up Garden Centre	Alberta	1	2005	siugc.ca	\$5,544,385
85	The Great Outdoors	Texas	1	1994	gonursery.com	\$5,252,322
86	Faucher Plantes & Pavés	Quebec	2	1978	faucherbotanix.com	\$5,209,346
87	Millcreek Gardens	Utah	1	1955	millcreekgardens.com	\$5,200,000
88	The Glasshouse Nursery & Garden Centre	Ontario	1	1991	glasshousenursery.ca	\$5,148,358
89	CC Landscaping and Nursery	Florida	1	2016	cclandscapingandnursery.com	\$5,000,000
89	Hillermann Nursery & Florist	Missouri	1	1951	hillermann.com	\$5,000,000
89	Homewood Nursery & Garden Center	North Carolina	1	1967	homewoodnursery.com	\$5,000,000
92	Wallace's Garden Center	Iowa	1	1981	wallacesgardencenters.com	\$4,843,868
93	Bayport Flower Houses	New York	1	1932	bayportflower.com	\$4,800,000
93	Country Boy's Garden Center	South Carolina	2	1984	countryboysgardencenters.com	\$4,800,000
95	Farmington Gardens	Oregon	2	1994	farmingtongardens.com	\$4,755,550
96	East Coast Garden Center	Delaware	1	1990	eastcoastgardencenters.com	\$4,750,000
97	Colonial Gardens	Missouri	1	1969	colonialgardenskc.com	\$4,700,000
98	Fossil Creek Tree Farm & Nursery	Texas	1	2011	fossilcreektreefarm.com	\$4,669,657
99	The Green Thumbers	Iowa	1	1948	thegreenthumbers.com	\$4,600,000
100	Plants for All Seasons	Texas	1	1973	plantsforallseasons.com	\$4,584,410

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