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## 2022 Commemorative Poster

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# About this List



- The PCT Top 100, a list of the industry's largest firms by revenue, is based on 2021 North American revenues. Firms submitted revenues online or via a form included in the January issue of PCT.
- The abbreviations on the list are as follows: \*\* = estimated figure; n/a = no answer/unknown; NC = no change; GPC = general pest control; TC = termite control; Other = other services (see next bullet point); RES = residential; COM = commercial; EMP = employees.
- In the "other" category, services may include structural fumigation, construction services, nuisance wildlife control, irrigation repair

- and maintenance, insulation, bird control, pool services, lawn care, lawn maintenance, snow removal, tree care, weed control, heating and air conditioning services, gutter work, handyman services and more.
- Companies on the list earned total revenues of \$9,961,605,068 in 2021.
- There are 28 states and two Canadian provinces represented. Florida has 11 companies on the list; California has nine. Georgia and Texas are each home to eight companies on the list.
- There are nine companies on this year's list that were not on last year's: The Pest

- Group, Pompano Beach, Fla.; Knox Pest Control, Columbus, Ga.; Evergreen Pest Solutions, Highland, Utah; MosquitoNix, Austin, Texas; Al-Flex Exterminators, Miami, Fla.; Swat Pest Management, Evansville, Ind.; Ecola Termite & Pest, Mission Hills, Calif.; Senate Termite and Pest Control, Gaithersburg, Md.; and Alta Pest Control, Round Rock, Texas.
- For various reasons, several companies that were on last year's list declined to submit revenue figures for this year's list, so they are not included.
- PCT estimated the revenues for several companies on the list. PCT staff interviewed state association executives,

- industry consultants and others, as well as reviewed previously published figures, to arrive at these estimates.
- PCT vets companies' Top 100 entries throughout the year and reserves the right to not publish any information it believes may be inaccurate.
- Visit PCT magazine's interactive map (the "online extras" section at [www.pctonline.com](http://www.pctonline.com)) to see company information and view live links to each of the Top 100 firms' websites.
- Email PCT Publisher Jodi Dorsch at [jdorsch@gie.net](mailto:jdorsch@gie.net) with questions about this list.

## Congratulations to the PCT TOP 100!



2021 RANK	COMPANY	2020 RANK	CITY	STATE/ PROVINCE	2021 REVENUES	INC/DEC OVER 2020	INC/DEC FOR 2022	GPC	TC	OTHER	RES	COM	# EMP	# OFFICES
1	Rollins	1	Atlanta	GA	\$2,230,400,000	12%	n/a	81%	19%	0%	65%	35%	16,000	n/a
2	Terminix Global Holdings	2	Memphis	TN	\$1,863,360,000	4%	n/a	63%	32%	5%	73%	27%	10,000	380
3	Rentokil North America	3	Reading	PA	\$1,250,000,000	8%	15%	80%	10%	10%	40%	60%	7,000	300
4	Ecolab	4	St. Paul	MN	\$607,000,000**	11%	n/a	n/a	n/a	n/a	0%	100%	n/a	n/a
5	Anticimex	8	Basking Ridge	NJ	\$450,000,000	39%	30%	90%	5%	5%	70%	30%	4,000	60
6	Apvive Environmental	7	Provo	UT	\$354,102,790	32%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7	Massey Services	5	Orlando	FL	\$318,378,631	10%	15%	46%	25%	29%	88%	12%	2,470	170
8	Arrow Exterminators	6	Atlanta	GA	\$316,735,000	12%	11%	49%	39%	12%	90%	10%	2,871	151
9	Cook's Pest Control	9	Decatur	AL	\$181,000,000	1%	6%	60%	40%	0%	80%	20%	1,650	41
10	Terminix Service	10	Columbia	SC	\$144,550,992	5%	2%	45%	45%	10%	90%	10%	1,051	56
11	Truly Nolen of America	11	Tucson	AZ	\$122,426,728	2%	6%	69%	23%	8%	81%	19%	1,097	75
12	Home Commercial Services	12	Austin	TX	\$121,400,000	15%	12%	39%	3%	58%	80%	20%	970	5
13	Fox Pest Control	15	Logan	UT	\$94,952,000	36%	20%	91%	6%	3%	99%	1%	770	31
14	Abell Pest Control	13	Etobicoke	ON	\$91,800,000**	8%	9%	97%	1%	2%	16%	84%	575	25
15	Greenix Pest Control	18	Orem	UT	\$88,400,000	40%	43%	100%	0%	0%	100%	0%	600	18
16	Home Paramount Pest Control	14	Forest Hill	MD	\$83,930,000**	10%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
17	Plunkett's Pest Control	16	Fridley	MN	\$80,000,000	15%	6%	95%	1%	4%	20%	80%	590	3
18	Certus Pest	23	Orlando	FL	\$76,000,000	83%	21%	80%	3%	17%	78%	22%	611	20
19	Dodson Bros. Exterminating	17	Lynchburg	VA	\$66,487,000	4%	2%	62%	38%	0%	60%	40%	640	38
20	Terminix Co. of North Carolina	19	Fayetteville	NC	\$63,000,000**	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
21	Saela/Edge Pest Control	20	Orem	UT	\$57,500,000	18%	14%	94%	0%	6%	95%	5%	435	25
22	Hulett Environmental Services	21	West Palm Beach	FL	\$52,486,740	10%	5%	n/a	n/a	n/a	87%	13%	n/a	3
23	Senske Services	22	Kennewick	WA	\$52,200,000	13%	15%	17%	0%	83%	85%	15%	500	16
24	Sprague Pest Solutions	24	Tacoma	WA	\$40,000,000	3%	9%	89%	0%	11%	0%	100%	287	18
25	Lloyd Pest Control	25	San Diego	CA	\$38,100,000	8%	5%	75%	25%	0%	60%	40%	310	10
26	Rose Pest Solutions	26	Troy	MI	\$35,000,000**	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
27	Terminix Triad	28	Greensboro	NC	\$32,900,000	8%	7%	50%	50%	0%	78%	22%	280	15
28	PestNow	31	Sterling	VA	\$30,696,000	18%	10%	63%	26%	11%	93%	7%	194	9
29	Pointe Pest Control — ID, WA, OR, MT	38	Post Falls	ID	\$30,108,593	37%	20%	94%	1%	5%	88%	12%	294	21
30	Green Pest Solutions	34	West Chester	PA	\$30,015,717	27%	26%	34%	3%	63%	88%	12%	235	5
31	ABC Home & Commercial Services of DFW	29	Lewisville	TX	\$29,895,876	9%	17%	67%	2%	31%	64%	36%	228	6
32	Rottler Pest Solutions	30	St. Louis	MO	\$28,994,000	9%	10%	80%	10%	10%	70%	30%	220	9
33	Maheu & Maheu	33	Québec	QC	\$26,083,465	9%	5%	90%	0%	10%	15%	85%	135	6
34	ABC Home & Commercial Services	36	Cypress	TX	\$25,500,000	12%	17%	77%	5%	18%	70%	30%	225	4
35	Pacific Coast Termite	32	Orange	CA	\$25,105,474	5%	8%	7%	78%	15%	90%	10%	130	2
36	The Pest Group	n/a	Pompano Beach	FL	\$24,320,000	22%	25%	5%	95%	0%	80%	20%	n/a	9
37	Clegg's Pest Control	37	Durham	NC	\$24,191,825	6%	5%	61%	38%	1%	60%	40%	298	13
38	Palmetto Exterminators	39	Charleston	SC	\$24,000,000	7%	8%	36%	55%	9%	90%	10%	163	8
39	Advanced IPM	35	Roseville	CA	\$23,514,743	2%	15%	n/a	n/a	n/a	30%	70%	180	11
40	Knox Pest Control	n/a	Columbus	GA	\$21,327,825	10%	12%	61%	33%	6%	39%	61%	232	18
41	Black Diamond Pest Control	44	Jeffersonville	IN	\$20,867,392	16%	12%	60%	30%	10%	65%	35%	162	12
42	Servall Termite and Pest Control	41	Clarksville	TN	\$20,614,259	11%	10%	40%	30%	30%	75%	25%	236	7
43	Pointe Pest Control — IL	46	Eagle	ID	\$20,100,000	26%	20%	90%	0%	10%	99%	1%	130	2
44	RK Environmental Services	43	Westwood	NJ	\$19,826,952	7%	15%	80%	0%	20%	0%	100%	120	1
45	Braman Pest Elimination	40	Agawam	MA	\$18,700,000	5%	6%	95%	5%	0%	20%	80%	180	7
46	Corky's Pest Control	42	San Marcos	CA	\$19,109,087	5%	8%	90%	9%	1%	90%	10%	137	1
47	Evergreen Pest Solutions	n/a	Highland	UT	\$18,500,000	37%	25%	100%	0%	0%	99%	1%	100	9
48	Insight Pest Solutions WA	58	Seattle	WA	\$15,486,555	38%	25%	93%	0%	7%	95%	5%	104	13
49	Breda Pest Management	50	Loganville	GA	\$15,210,371	16%	12%	50%	50%	0%	95%	5%	123	2
50	MosquitoNix	n/a	Austin	TX	\$15,274,469	10%	15%	2%	0%	98%	90%	10%	115	8
51	Adam's Pest Control	51	Medina	MN	\$14,600,000	9%	15%	96%	1%	3%	50%	50%	120	3
52	Arrow (and affiliated family of companies)	49	Baton Rouge	LA	\$14,582,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
53	Quality Pest Services	59	Anaheim	CA	\$14,459,652	30%	25%	0%	95%	5%	80%	20%	120	5
54	Deans Services	52	Leesburg	FL	\$14,200,000	9%	6%	n/a	n/a	n/a	99%	1%	131	1
55	Cingo	48	Atlanta	GA	\$14,000,000	NC	5%	42%	42%	16%	85%	15%	125	8
56	Versacor Enterprises	55	Southlake	TX	\$13,445,966	18%	17%	98%	2%	0%	0%	100%	94	6
57	Liberty Pest Control	57	Brooklyn	NY	\$13,216,000	15%	10%	97%	3%	0%	3%	97%	78	1
58	American Pest Control	53	Athens	GA	\$13,000,000	2%	5%	60%	40%	0%	75%	25%	138	9
59	Al-Flex Exterminators	n/a	Miami	FL	\$12,808,887	9%	5%	18%	48%	34%	48%	52%	90	1
60	Lewis Pest Control	67	Thomasville	AL	\$12,783,414	n/a	5%	42%	22%	36%	60%	40%	n/a	7
61	Go-Forth Pest Management	65	Greensboro	NC	\$12,763,397	28%	n/a	71%	28%	1%	90%	10%	106	9
62	Frontline Pest	60	Baltimore	MD	\$12,739,000	22%	25%	86%	1%	13%	100%	0%	70	4
63	Ardent	64	Highland	UT	\$12,600,000	26%	75%	90%	5%	5%	99%	1%	112	11
64	Eastside Exterminators	54	Woodinville	WA	\$12,500,000	NC	12%	50%	0%	50%	93%	7%	82	1
65	Nozzle Nolen	56	West Palm Beach	FL	\$11,835,208	5%	5%	57%	25%	18%	75%	25%	100	6
66	West Termite Pest & Lawn	63	Lowell	AR	\$11,714,427	16%	28%	43%	33%	24%	25%	75%	122	8
67	Anthem Pest Control	85	Duluth	GA	\$11,585,012	66%	70%	100%	0%	0%	100%	0%	55	4
68	Nelson-Cole Termite & Pest Control	68	Shelby	NC	\$10,804,000	5%	10%	30%	25%	45%	80%	20%	86	3
69	All Natural Pest Elimination	70	Medford	OR	\$10,755,158	18%	15%	60%	35%	5%	80%	20%	65	3
70	Romex Pest Control	87	Plano	TX	\$10,722,210	45%	30%	90%	7%	3%	98%	2%	93	5
71	Scherzinger Pest Control	61	Cincinnati	OH	\$10,552,225	3%	6%	82%	18%	0%	72%	28%	98	3
72	Meerkat	73	Albany	NY	\$10,500,000	30%	20%	99%	1%	0%	80%	20%	50	1
73	Southern & Sovereign Pest Control	62	Virginia Beach	VA	\$10,300,000	NC	3%	n/a	n/a	n/a	100%	0%	90	12
74	Hoffman's Exterminating	80	Mantua	NJ	\$10,200,000	28%	25%	80%	10%	10%	50%	50%	84	5
75	The Bugman	66	Anaheim	CA	\$10,100,000	3%	10%	60%	40%	0%	70%	30%	67	1
76	Apex Pest Control	69	Rockledge	FL	\$9,700,000	6%	6%	60%	34%	6%	70%	30%	84	5
77	All-American Pest Control	78	Nashville	TN	\$9,554,500	21%	n/a	n/a	n/a	n/a	97%	3%	70	3
78	DA Exterminating	75	Metairie	LA	\$9,400,002	12%	10%	35%	65%	0%	65%	35%	67	3
79	National Exterminating	71	Newport News	VA	\$9,330,870	5%	4%	40%	40%	20%	60%	40%	65	1
80	Catseye Pest Control	84	Latham	NY	\$9,212,490	24%	20%	n/a	n/a	n/a	85%	15%	52	3
81	Swat Pest Management	n/a	Evansville	IN	\$9,119,314	3%	3%	42%	6%	52%	75%	25%	57	2
82	Ecola Termite & Pest	n/a	Mission Hills	CA	\$9,044,603	14%	15%	30%	70%	0%	80%	20%	63	6
83	Future Services	76	Grayson	GA	\$8,997,000	9%	12%	31%	55%	14%	98%	2%	81	5
84	American Pest Control	77	Hanna City	IL	\$8,983,312	9%	4%	60%	40%	0%	50%	50%	75	1
85	Aruza Pest Control	95	Charlotte	NC	\$8,832,435	45%	100%	87%	2%	11%	98%	2%	85	6
86	Animal Pest Management Services	74	Chino	CA	\$8,735,000	3%	n/a	2%	8%	90%	10%	90%	45	1
87	Moxie Pest Control of Arizona	97	Mesa	AZ	\$8,653,035	43%	25%	90%	10%	0%	90%	10%	95	1
88	Senate Termite and Pest Control	n/a	Gaithersburg	MD	\$8,639,096	19%	17%	64%	36%	0%	97%	3%	57	2
89	Ace Exterminating	72	Joelton	TN	\$8,555,787	-2%	8%	56%	28%	16%	76%	24%	100	3
90	Luv-A-Lawn and Pest Control	89	St. Cloud	FL	\$8,476,196	23%	20%	20%	2%	78%	95%	5%	63	6
91	The Bug Master	79	Austin	TX	\$8,377,919	7%	10%	n/a	n/a	n/a	40%	60%	n/a	3
92	Alta Pest Control	n/a	Round Rock	TX	\$8,355,915	54%	50%	100%	0%	0%	98%	2%	40	7
93	Platinum Pest Solutions	86	Lansing	IL	\$8,065,161	9%	12%	100%	0%	0%	5%	95%	85	3
94	Canady's Services	88	Lumber Bridge	NC	\$7,958,672	14%	15%	40%	40%	20%	65%	35%	84	5
95	Petri Pest Control Services	83	Pompano Beach	FL	\$7,907,000	6%	7%	50%	17%	33%	90%	10%	63	2
96	Horizon Pest Control	82	Midland Park	NJ	\$7,785,000	NC	15%	89%	5%	6%	70%	30%</		