



2022 COMMEMORATIVE POSTER



Will You Be On The

2023 Top 100 Independent Garden Centers List?



2023 Submissions Open In January gardencentermag.com

THE TOP 100 BY THE NUMBERS

Stats about the independent garden center retailers on our 2022 list

38

STATES

and **5 provinces**have garden centers
on the Top 100 list



California has the most independent garden center locations with 50 stores on the list, followed by Texas with 35 stores, Wisconsin with 26 and Ohio with 23 stores. **STATISTCS**

169

The age of Hicks Nurseries, the **oldest IGC** on the list 11

The age of Fossil Creek Tree Farm & Nursery, the **youngest IGC** on the list **57**

The **median age** of IGCs on the list

\$2,055,893,798

The combined **2021** retail revenue of the Top 100 IGCs

\$1,687,065,581

The combined **2020** retail revenue of the Top 100 IGCs

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\$12,290,000

The median **2021** sales volume of the Top 100 IGCs

346
The total number of retail locations operated by the Top 100 IGCs in 2022

The total number of retail locations on the Top 100 list has been **increasing rapidly.**

304

287

286

021 20

2019

2021 vs. 2020 vs. 2019

The Top 100 Independent Garden Centers made \$368,828,217 more in 2021 than they did in 2020 and \$710,698,511 more than they did in 2019.

2022 Top 100 List in alphabetical order

Rank	Company	Rank	Company	Rank	Company
95	Abide-A-While Garden Boutique	23	Gardener's Supply Company	33	Ruibal's Plants of Texas
10	Adams Fairacre Farms	34	Gethsemane Garden Center	47	Russell's Garden Center
28	Agway of Cape Cod	45	Glover Nursery	65	Salisbury
24	Al's Garden Centers & Greenhouses	63	Greenland Garden Centre	50	Sam Bridge Nursery & Greenhouse
17	Alsip Home & Nursery	81	Gullo's Garden Center	78	Sanders Nursery
40	American Plant	18	Hicks Nurseries	57	Sawyer Home & Garden Center
1	Armstrong Garden Centers & Pike Nurseries	26	Homestead Gardens	90	Shelmerdine Garden Centre
72	B.B. Barns	74	Hyannis Country Garden	8	Sheridan Nurseries
75	Bates Nursery & Garden Center	80	Jung Garden Center	77	Shoal Creek Nursery
91	Bay Gardens	73	Leaf & Petal	12	Sloat Garden Center
100	Bayport Flower Houses	66	Liberty Landscape Supply	41	Southwood Landscape & Garden Center
92	Berns Garden Centers	69	Logan's Garden Shop	9	Stauffers of Kissel Hill
93	Blue Grass Nursery, Sod & Garden Centres	76	Longfellow's Greenhouses	5	Stein's Garden & Home
70	Bremec Garden Centers	36	Louisiana Nursery	16	Sullivan Hardware & Garden
61	Buchanan's Native Plants	41	Lukas Nursery & Butterfly Encounter	14	SummerWinds Nursery
87	Bucks Country Gardens	6	Mahoney's Garden Center	68	Sun River Gardens
2	Calloway's Nursery	71	Mariposa Nursery	30	Swansons Nursery
15	Chalet	4	Meadows Farms Nurseries	43	Tagawa Gardens
38	Chuck Hafner's Garden Center	27	Milaeger's	54	Tallahassee Nurseries
	& Farmers Market	22	Moana Nursery	53	The Barn Nursery
62	City Floral Garden Center	37	Mulhall's Garden + Home	46	The Farm at Green Village
88	Cornell Farm	79	Natorp's	55	The Flower Bin
84	Cross Creek Nursery	67	Nunan Florist & Greenhouses		
29	DeWayne's	7	Oakland Nurseries	64	The Garden Barn Nursery
99	Down to Earth Garden Center	58	Orchard Nursery	21	TLC Garden Centers
11	Earl May Garden Centers	49	Pasquesi Home & Gardens	34	Valley View Farms
52	Echter's Nursery & Garden Center	19	Patuxent Nursery	85	Van Putte Gardens
13	English Gardens	44	Perino's Home and Garden Center	59	Van Wilgen's Garden Center
98	Farmington Gardens	3	Petitti Garden Centers	56	Vandermeer Nursery
89	Faucher Plantes & Pavés	97	Plants For All Seasons	31	Walter Andersen Nursery
60	Flamingo Road Nursery	25	Portland Nursery	32	Wannemaker's Home and Garden Center
94	Fossil Creek Tree Farm & Nursery	86	Primex Garden Center	96	Wasco Nursery & Garden Center
47	Gale's Garden Center	39	Ray Wiegand's Nursery	51	Watson's Greenhouse
82	Garden Supply Company	20	Roger's Gardens	83	Yard 'n Garden Land



Congratulations

to the 2022 Top 100 Garden Centers!



gardencentermag.com



About this list

Garden Center magazine's 2022 Top 100 Independent Garden Centers List is based on 2021 retail revenue as reported by garden centers in North America. All Canadian retail revenue numbers have been converted to USD using the 2021 average exchange rate of 1.254. The number of store locations is based on the most recent information available. Garden centers that reported the same revenue received the same ranking on the list.

Thank you to all of the independent garden center representatives who submitted information. Top 100 Independent Garden Centers will be honored at the Garden Center Conference & Expo (Aug. 1-3 I Orlando, Florida).

*Garden centers that did not share their 2021 sales volume were not included in this list. In order to maintain an accurate list, no estimations were made. This list was compiled in Spring 2022. Email Editor Kate Spirgen at kspirgen@gie.net with questions or comments about this list.

nk	Company	Location	Retail locations	Year founded	Website	2021 Reta Sales Volu	
	Armstrong Garden Centers & Pike Nurseries	California, Georgia, North Carolina	48	1889	armstronggarden.com / pikenursery.com	\$278,000,0	
	Calloway's Nursery Petitti Garden Centers	Texas Ohio	27 9	1986 1971	calloways.com petittigardencenter.com	\$101,538,90	
	Meadows Farms Nurseries	Maryland, Virginia, West Virginia	19	1960	meadowsfarms.com	\$78,270,00	
	Stein's Garden & Home	Wisconsin	17	1946 1959	shopsteins.com	\$66,500,0	
•	Mahoney's Garden Center Oakland Nurseries	Massachusetts Ohio	7	1959	mahoneysgarden.com oaklandnursery.com	\$52,700,00 \$51,200,00	
	Sheridan Nurseries	Ontario	8	1913	sheridannurseries.com	\$45,707,9	
	Stauffers of Kissel Hill Adams Fairacre Farms	Pennsylvania	7	1932	skh.com	\$44,828,0	
) 	Earl May Garden Centers	New York Iowa, Kansas, Missouri, Nebraska	28	1919 1919	adamsfarms.com earlmay.com	\$44,001,9	
2	Sloat Garden Center	California	12	1958	sloatgardens.com	\$38,000,0	
}	English Gardens	Michigan	6	1954	englishgardens.com	\$36,442,0	
‡ 5	SummerWinds Nursery Chalet	Arizona and California Illinois	1	1998 1917	summerwindsnursery.com chaletnursery.com	\$36,253,3 \$34,200,0	
<u> </u>	Sullivan Hardware & Garden	Indiana	4	1954	sullivanhardware.com	\$31,000,0	
,	Alsip Home & Nursery	Illinois, Indiana	3	1969	alsipnursery.com	\$26,700,0	
3 	Hicks Nurseries Patuxent Nursery	New York Maryland	1	1853 1996	hicksnurseries.com patuxentnursery.com	\$23,900,0 \$23,750,0	
,))	Roger's Gardens	California	1	1996	rogersgardens.com	\$23,600,0	
1	TLC Garden Centers	Oklahoma	2	1980	tlcgarden.com	\$22,681,5	
2	Moana Nursery	Nevada	3	1967	moananursery.com	\$21,969,6	
3 —— 4	Gardener's Supply Company Al's Garden Centers & Greenhouses	Massachusetts, New Hampshire, Vermont Oregon	4	1982 1948	gardeners.com als-gardencenter.com	\$21,500,0 \$21,343,4	
* 5	Portland Nursery	Oregon	2	1980	portlandnursery.com	\$21,025,2	
5	Homestead Gardens	Delaware, Maryland	3	1973	homesteadgardens.com	\$21,000,0	
7	Milaeger's	Wisconsin	2	1960	milaegers.com	\$19,067,3	
3 9	Agway of Cape Cod DeWayne's	Massachusetts North Carolina	1	1993 1991	agwaycapecod.com dewaynes.com	\$19,000,0	
)	Swansons Nursery	Washington	1	1924	swansonsnursery.com	\$18,100,0	
ı	Walter Andersen Nursery	California	2	1928	walterandersen.com	\$15,582,4	
2	Wannemaker's Home and Garden Center	Illinois	1	1971	wannemakers.com	\$15,400,0	
3 4	Ruibal's Plants of Texas Gethsemane Garden Center	Texas Illinois	<u>4</u> 1	1984 1977	ruibals.com gethsemanegardens.com	\$15,200,0 \$15,000,0	
1 1	Valley View Farms	Maryland	1	1962	valleyviewfarms.com	\$15,000,0	
5	Louisiana Nursery	Louisiana	3	1983	louisiananursery.com	\$14,239,8	
7	Mulhall's Garden + Home	Nebraska	1	1956	mulhalls.com	\$14,000,0	
3	Chuck Hafner's Garden Center & Farmers Market	New York	1	1975	chuckhafner.com	\$13,600,0	
)	Ray Wiegand's Nursery	Michigan	1	1943	wiegandsnursery.com	\$13,548,9	
) I	American Plant Lukas Nursery & Butterfly Encounter	Maryland Florida	1	1954 1912	americanplant.store	\$13,456,3 \$13,200,0	
	Southwood Landscape & Garden Center	Oklahoma	1	1982	southwoodgardencenter.com	\$13,200,0	
3	Tagawa Gardens	Colorado	1	1978	tagawagardens.com	\$13,100,0	
1 5	Perino's Home and Garden Center Glover Nursery	Louisiana Utah	1	1955 1976	perinos.com glovernurserv.com	\$13,000,0	
5	The Farm at Green Village	New Jersey	1	1979	thefarmatgreenvillage.com	\$12,600,0	
7	Gale's Garden Center	Ohio	3	1953	galesgardencenters.com	\$12,500,0	
7	Russell's Garden Center	Massachusetts	1	1876	russellsgardencenter.com	\$12,500,0	
} ⊃	Pasquesi Home & Gardens Sam Bridge Nursery & Greenhouse	Illinois Connecticut	1	1975 1930	pasquesi.com sambridge.com	\$12,370,0 \$12,300,0	
- 1	Watson's Greenhouse	Washington	2	1984	watsonsgreenhouse.com	\$12,280,0	
2	Echter's Nursery & Garden Center	Colorado	1	1959	echters.com	\$12,100,0	
3 4	The Barn Nursery Tallahassee Nurseries	Tennessee Florida	1	1960 1938	barnnursery.com tallahasseenurseries.com	\$12,000,0 \$11,412,0	
<u>† </u>	The Flower Bin	Colorado	1	1971	theflowerbin.net	\$11,300,0	
5	Vandermeer Nursery	Ontario	1	1961	vandermeernursery.com	\$10,765,5	
	Sawyer Home & Garden Center	Michigan	1	1985	sawyergardencenter.com	\$10,602,4	
3)	Orchard Nursery Van Wilgen's Garden Center	California Connecticut	5	1946 1920	orchardnursery.com vanwilgens.com	\$10,500,0	
)	Flamingo Road Nursery	Florida	1	2005	flamingoroadnursery.com	\$10,230,0	
	Buchanan's Native Plants	Texas	1	1986	buchanansplants.com	\$10,082,1	
<u>?</u> 	City Floral Garden Center	Colorado	1	1911 1960	cityfloralgreenhouse.com	\$10,000,0	
	Greenland Garden Centre The Garden Barn Nursery	Alberta Connecticut	1	1980	greenlandgarden.com gardenbarn.com	\$9,808,6	
5	Salisbury	Alberta	2	1967	salisburygreenhouse.com	\$9,170,6	
, 	Liberty Landscape Supply	Florida	4	2007	libertylandscapesupply.com	\$9,134,0	
· }	Nunan Florist & Greenhouses Sun River Gardens	Massachusetts Utah	1	1917 1996	nunans.com sunrivergardens.com	\$8,400,0	
, ,	Logan's Garden Shop	North Carolina	1	1965	logantrd.com	\$8,170,00	
)	Bremec Garden Centers	Ohio	4	1987	bremec.com	\$7,800,0	
	Mariposa Nursery	Florida	1	2005	mariposanursery.com	\$7,772,0	
	B.B. Barns Leaf & Petal	North Carolina, South Carolina Alabama	3 4	1988 1974	bbbarns.com leafnpetal.com	\$7,760,0 \$7,650,0	
	Hyannis Country Garden	Massachusetts	1	1965	hyanniscountrygarden.com	\$7,617,5	
	Bates Nursery & Garden Center	Tennessee	1	1932	batesnursery.com	\$7,558,9	
	Longfellow's Greenhouses Shoal Creek Nursery	Maine	1	1977 2005	longfellowsgreenhouses.com	\$7,446,3 \$7,400,0	
	Sanders Nursery	Texas Oklahoma	1	1950	shoalcreeknursery.com sandersnurseryok.com	\$7,400,0	
	Natorp's	Ohio	1	1916	natorp.com	\$7,345,4	
	Jung Garden Center	Wisconsin	6	1907	jungseed.com/wisconsingardencenters	\$7,300,0	
	Gullo's Garden Center Garden Supply Company	New York North Carolina	1	1994 1996	gullosgc.com gardensupplyco.com	\$7,159,00	
}	Yard 'n Garden Land	Washington	1	1965	yardngardenland.com	\$7,120,00	
1	Cross Creek Nursery	Virginia	1	1974	crosscreeknursery.com	\$7,090,0	
	Van Putte Gardens	New York	1	1948	vanputte.com	\$7,000,0	
,	Primex Garden Center Bucks Country Gardens	Pennsylvania Pennsylvania	1	1943 1989	primexgardencenter.com buckscountrygardens.com	\$6,990,0 \$6,900,3	
3	Cornell Farm	Oregon	1	1989	cornellfarms.com	\$6,900,0	
)	Faucher Plantes & Pavés	Quebec	2	1978	faucherbotanix.com	\$6,658,6	
)	Shelmerdine Garden Centre	Manitoba	1	1937	shelmerdine.com	\$6,546,7	
<u> </u>	Bay Gardens Berns Garden Centers	New York Ohio	2	2009 1956	baygardens.com bernsgardencenter.com	\$6,500,0 \$6,390,6	
;	Blue Grass Nursery, Sod & Garden Centres	Alberta	3	1967	bluegrassnursery.com	\$6,379,5	
	Fossil Creek Tree Farm & Nursery	Texas	1	2011	fossilcreektreefarm.com	\$6,355,0	
	Abide-A-While Garden Boutique	South Carolina	1	1957	abideawhile.com	\$6,000,0	
,	Wasco Nursery & Garden Center Plants For All Seasons	Illinois Texas	1	1925 1973	wasconursery.com plantsforallseasons.com	\$5,983,0 \$5,974,0	
 }	Farmington Gardens	Oregon			,		
	raillington oardens	Oregon	2	1991	farmingtongardens.com	\$5,915,73	

1997

1932

1

Wisconsin

New York

down to earth garden center.com

bayportflower.com

\$5,750,000

\$5,660,000

99

100

Bayport Flower Houses

Down to Earth Garden Center