

AN ECLIPSE WORTH STARING AT

A DARK-LEAF MOPHEAD LIKE YOU'VE NEVER SEEN BEFORE

ECLIPSE®
BIGLEAF HYDRANGEA

DARK PURPLE LEAVES THAT STAY DARK
EASY TO GROW ANYWHERE
CONTRASTING BRIGHT BLOOMS



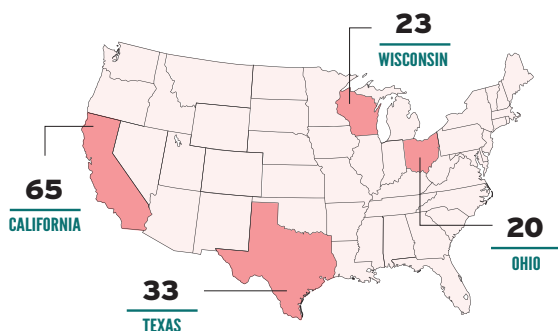
Eclipse® Bigleaf Hydrangea
Hydrangea macrophylla 'Bailmacseven'
PP34,544 - US Patent Pending



THE TOP 100 | BY THE NUMBERS

Stats about the independent garden center retailers on our 2023 list

38 STATES
and **3 provinces**
have garden centers
on the Top 100 list



California has the most independent garden center locations, with 65 stores on the list, followed by Texas with 33 stores, Wisconsin with 23 and Ohio with 20.

STATISTICS

\$1,986,920,577 **\$19,869,205.77** **\$ 12,224,229.74**

The combined **2022** retail revenue of the Top 100 IGCs The average **2022** retail revenue of the Top 100 IGCs The median **2022** retail revenue of the Top 100 IGCs

NOTABLES

IGCs noted some of their **2022** achievements including:

- Sustainability efforts
- House brands for plants
- Wine bar
- Improved employee benefits
- Solar infrastructure

IGCS WITH THE MOST LOCATIONS

48 Armstrong Garden Centers & Pike Nurseries **28** Earl May Seed and Nursery **27** Calloway's Nursery **17** Meadows Farms Nurseries and Stein's

→ **2022 vs. 2021 vs. 2020** The Top 100 IGCs made **\$68,973,221** less in 2022 than they did in 2021, but **\$299,854,996** more than they did in 2020.

2023 Top 100 List in alphabetical order

Rank	Company	Rank	Company	Rank	Company
9	Adams Fairacre Farms	8	Green Thumb Nursery	51	Sam Bridge Nursery & Greenhouse
27	Agway of Cape Cod	59	Greenland Garden Centre	82	Sanders Nursery
26	Al's Garden Centers and Greenhouses	90	Gullo's Garden Center	60	Sawyer Home & Garden Center
1	Armstrong Garden Centers & Pike Nurseries	22	Hicks Nurseries	18	Sheridan Nurseries
58	B.B. Barns	17	Homestead Gardens	95	Shoal Creek Nursery
91	Bay Gardens	96	Homewood Nursery & Garden Center	64	Skillin's Greenhouses
100	Barns Garden Centers	85	Hyannis Country Garden	14	Sloat Garden Center
29	Blue Grass	77	Jung Garden Center	53	Southwood Landscape & Garden Center
72	Buchanan's Native Plants	79	Leaf & Petal	10	Stauffers of Kissel Hill
93	Bucks Country Gardens	57	Liberty Landscape Supply	5	Stein's
3	Calloway's Nursery	81	Logan's Garden Shop	15	Sullivan Hardware & Garden
31	Centre de Jardin Crossard	76	Longfellow's Greenhouses	12	SummerWinds Nursery
13	Chalet	50	Louisiana Nursery	73	Sun River Gardens
38	Chuck Hafner Farmers Market	44	Lukas Nursery & Butterfly Encounter	30	Swansons Nursery
63	City Floral Greenhouse & Garden Center	7	Mahoney's Garden Centers	55	Tallahassee Nurseries
78	Cornell Farm	71	Mariposa Nursery	54	Taylor's Landscape Supply & Nursery
88	Cross Creek Nursery & Landscaping	4	Meadows Farms Nurseries	65	The Barn Nursery
69	Devitt's Nursery & Supply	19	Moana Nursery	47	The Farm at Green Village
28	DeWayne's	37	Mulhall's Garden + Home	56	The Flower Bin
11	Earl May Seed and Nursery	83	Natorp's Nursery Outlet	74	The Garden Barn Nursery
98	East Coast Garden Center	75	Nunan Florist and Greenhouses	43	The Good Earth Garden Center
46	Echter's Nursery & Garden Center	6	Oakland Nurseries	25	TLC Garden Centers
16	English Gardens	61	Orchard Nursery	34	Valley View Farms
94	Farmington Gardens	48	Pasquesi Home & Gardens	84	Van Putte Gardens
80	Faucher Plantes & Paves	20	Patuxent Nursery	62	Van Wilgen's Garden Center
70	Flamingo Road Nursery	41	Perino's Home and Garden Center	68	Vandermeer Nursery
99	Fossil Creek Tree Farm and Nursery	2	Pettitt Garden Centers	32	Walter Andersen Nursery
45	Gale's Garden Centers	87	Pope's Garden Center	35	Wannemaker's Home and Garden Center
86	Garden Supply Company	24	Portland Nursery	92	Wasco Nursery & Garden Center
23	Gardener's Supply Company	49	Ray Wiegand's Nursery	42	Watson's Greenhouse
40	Gasper Home & Garden Showplace	21	Roger's Gardens	97	Wilson Nurseries and Plant Co.
36	Gethsemane Garden Center	33	Ruibal's Plants of Texas	66	Wolf Hill Garden Center
39	Glover Nursery	52	Russell's Garden Center	89	Yard 'n Garden Land
		67	Salisbury		



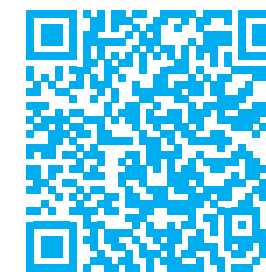
TOP
HUNDRED

2023 COMMEMORATIVE POSTER



Congratulations

**to the 2023 Top 100
Garden Centers!**



gardencentermag.com



About this list

Garden Center magazine's 2023 Top 100 Independent Garden Centers List is based on 2022 retail revenue as reported by garden centers in North America. All Canadian retail revenue numbers have been converted to USD using the 2022 average exchange rate of 1.3. The number of store locations is based on the most recent information available. Garden centers that reported the same revenue received the same ranking on the list.

Thank you to all of the independent garden center representatives who submitted information. The Top 100 Independent Garden Centers will be honored at the Garden Center Conference & Expo (Aug. 2-4 in Minneapolis, Minnesota).

*Garden centers that did not share their 2022 sales volume were not included in this list. In order to maintain an accurate list, no estimations were made. This list was compiled in spring 2023. Email Editorial Director Kelli Rodda at kr Rodda@gie.net with questions or comments about this list.



Rank	Company	Location	Retail locations	Website	2022 retail revenue
1	Armstrong Garden Centers & Pike Nurseries	California, Georgia, North Carolina	48	armstronggarden.com / pikenursery.com	\$215,000,000
2	Petitti Garden Centers	Ohio	9	petittigardencenters.com	\$104,000,000
3	Calloway's Nursery	Texas	27	calloways.com	\$87,189,752
4	Meadows Farms Nurseries	Virginia	17	meadowsfarms.com	\$79,800,000
5	Stein's Garden & Home	Wisconsin	17	shopsteins.com	\$62,000,000
6	Oakland Nurseries	Ohio	5	oaklandnursery.com	\$55,700,000
7	Mahoney's Garden Centers	Massachusetts	7	mahoneysgarden.com	\$50,600,000
8	Green Thumb Nursery	California	5	greenthumb.com	\$44,443,971
9	Adams Fairacre Farms	New York	4	adamsfarms.com	\$42,819,137
10	Stauffers of Kissel Hill	Pennsylvania	7	skh.com	\$42,700,000
11	Earl May Garden Centers	Iowa, Kansas, Missouri, Nebraska	28	earlmay.com	\$39,300,000
12	SummerWinds Nursery	Arizona, California	8	summerwindsnursery.com	\$36,056,172
13	Chalet	Illinois	1	chaletnursery.com	\$34,500,000
14	Sloat Garden Center	California	12	sloatgardens.com	\$33,500,000
15	Sullivan Hardware & Garden	Indiana	4	sullivanhardware.com	\$33,100,000
16	English Gardens	Michigan	6	englishgardens.com	\$32,816,473
17	Homestead Gardens	Delaware, Maryland	3	homesteadgardens.com	\$26,700,000
18	Sheridan Nurseries	Ontario	7	sheridannurseries.com	\$25,830,415
19	Moana Nursery	Nevada	3	moananursery.com	\$24,127,547
20	Patuxent Nursery	Maryland	1	patuxentnursery.com	\$23,900,128
21	Roger's Gardens	California	1	rogersgardens.com	\$22,700,000
22	Hicks Nurseries	New York	1	hicksnurseries.com	\$22,000,000
23	Gardener's Supply Company	Massachusetts, New Hampshire, Vermont	4	gardeners.com	\$20,500,000
24	Portland Nursery	Oregon	2	portlandnursery.com	\$20,090,000
25	TLC Garden Centers	Oklahoma	2	tlcgarden.com	\$19,628,000
26	Al's Garden Centers and Greenhouses	Oregon	4	als-gardencenters.com	\$19,385,595
27	Agway of Cape Cod	Massachusetts	3	agwaycapecod.com	\$19,040,915
28	DeWayne's	North Carolina	1	dewaynes.com	\$18,000,000
29	Blue Grass Garden Centre	Alberta	3	bluegrassnursery.com	\$17,692,308
30	Swansons Nursery	Washington	1	swansonsnursery.com	\$17,333,000
31	Centre de Jardin Brossard	Quebec	2	centredejardinbrossard.com	\$15,384,615
32	Walter Andersen Nursery	California	2	walterandersen.com	\$15,290,000
33	Ruibal's Plants of Texas	Texas	4	ruibals.com	\$15,000,000
33	Valley View Farms	Maryland	1	valleyviewfarms.com	\$15,000,000
35	Wannemaker's Home and Garden Center	Illinois	1	wannemakers.com	\$14,500,000
36	Gethsemane Garden Center	Illinois	1	gethsemanegardens.com	\$14,000,000
36	Mulhall's Garden + Home	Nebraska	1	mulhalls.com	\$14,000,000
38	Chuck Hafner's Garden Center	New York	1	chuckhafner.com	\$13,889,832
39	Glover Nursery	Utah	1	glovernursery.com	\$13,749,967
40	Gaspar Home & Garden Showplace	Pennsylvania	2	gasper.net	\$13,264,000
41	Perino's Home and Garden Center	Louisiana	1	perinos.com	\$13,000,000
42	Watson's Greenhouse	Washington	2	watsonsgreenhouse.com	\$12,923,000
43	The Good Earth Garden Center	Arkansas	1	thegoodearthgarden.com	\$12,828,740
44	Lukas Nursery & Butterfly Encounter	Florida	1	lukasnursery.com	\$12,700,000
44	Gale's Garden Centers	Ohio	3	galesgardencenters.com	\$12,700,000
46	Echter's Nursery & Garden Center	Colorado	1	echters.com	\$12,600,000
47	The Farm at Green Village	New Jersey	1	thefarmatgreenvillage.com	\$12,508,998
48	Pasquesi Home & Gardens	Illinois	1	pasquesi.com	\$12,300,000
49	Ray Wiegand's Nursery	Michigan	1	weigandsnursery.com	\$12,275,138
50	Louisiana Nursery	Louisiana	3	louisiananursery.com	\$12,229,788
51	Sam Bridge Nursery & Greenhouse	Connecticut	1	sambridge.com	\$12,218,671
52	Russell's Garden Center	Massachusetts	1	russellsgardencenters.com	\$12,200,000
52	Southwood Landscape & Garden Center Oklahoma	Oklahoma	1	southwoodgardencenters.com	\$12,200,000
54	Taylor's Landscape Supply & Nursery	South Carolina	5	taylorslandscapesupply.com	\$12,110,150
55	Tallahassee Nurseries	Florida	1	tallahasseenurseries.com	\$12,100,000
56	The Flower Bin	Colorado	1	theflowerbin.net	\$11,400,000
57	Liberty Landscape Supply	Florida	4	libertylandscapesupply.com	\$11,144,000
58	B.B. Barns	North Carolina	3	bbbarns.com	\$10,700,000
59	Greenland Garden Centre	Alberta	1	greenlandgarden.com	\$10,461,538
60	Sawyer Home & Garden Center	Michigan	1	sawyergardencenters.com	\$10,448,095
61	Orchard Nursery	California	1	orchardnursery.com	\$10,288,984
62	Van Wilgen's Garden Center	Connecticut	5	vanwilgens.com	\$10,200,000
63	City Floral Greenhouse & Garden Center	Colorado	1	cityfloralgreenhouse.com	\$10,000,000
64	Skillin's Greenhouses	Maine	3	skillins.com	\$9,900,000
65	The Barn Nursery	Tennessee	1	barnnursery.com	\$9,384,000
66	Wolf Hill Garden Center	Massachusetts	2	wolphyllgardencenters.com	\$9,254,376
67	Salisbury	Alberta	2	salisburygreenhouse.com	\$9,230,769
68	Vandermeer Nursery	Ontario	1	vandermeernursery.com	\$9,076,923
69	Devitt's Nursery & Supply	New York	1	devittsnsy.com	\$9,031,000
70	Flamingo Road Nursery	Florida	1	flamingoroadnursery.com	\$8,948,743
71	Mariposa Nursery	Florida	1	mariposanursery.com	\$8,737,000
72	Buchanan's Native Plants	Colorado	1	buchanansplants.com	\$8,725,460
73	Sun River Gardens	Utah	1	sunrivergardens.com	\$8,600,000
74	The Garden Barn Nursery	Connecticut	1	gardenbarn.com	\$8,400,000
75	Nunan Florist and Greenhouses	Massachusetts	1	nunans.com	\$8,200,000
75	Longfellow's Greenhouses	Maine	1	longfellowsgreenhouses.com	\$8,200,000
77	Jung Garden Center	Wisconsin	6	jungseed.com	\$8,179,158
78	Cornell Farm	Oregon	1	cornellfarms.com	\$8,000,000
79	Leaf & Petal	Alabama	3	leafnpetal.com	\$7,943,082
80	Faucher Plantes & Paves	Quebec	2	faucherbotanix.com	\$7,821,000
81	Logan's Garden Shop	North Carolina	1	logantrd.com	\$7,770,000
81	Sanders Nursery	Oklahoma	1	sandersnurseryok.com	\$7,770,000
83	Natorp's	Ohio	1	natorp.com	\$7,552,293
84	Van Putte Gardens	New York	1	vanputte.com	\$7,516,902
85	Hyannis Country Garden	Massachusetts	1	hyanniscountrygarden.com	\$7,243,826
86	Garden Supply Company	North Carolina	1	gardensupplyco.com	\$7,200,000
87	Pope's Garden Center	Tennessee	3	popesgardencenters.com	\$7,000,000
88	Cross Creek Nursery	Virginia	2	crosscreeknursery.com	\$6,850,259
89	Yard 'n Garden Land	Washington	1	yardngardenland.com	\$6,750,000
90	Gullo's Garden Center	New York	1	gullogsc.com	\$6,676,000
91	Bay Gardens	New York	1	baygardens.com	\$6,500,000
92	Wasco Nursery & Garden Center	Illinois	1	wasconursery.com	\$6,300,098
93	Bucks Country Gardens	Pennsylvania	1	buckscountrygardens.com	\$6,268,852
94	Farmington Gardens	Oregon	2	farmingtongardens.com	\$6,128,712
95	Shoal Creek Nursery	Texas	1	shoalcreeknursery.com	\$6,090,000
96	Homewood Nursery & Garden Center	North Carolina	1	homewoodnursery.com	\$6,000,000
97	Wilson Nurseries and Plant Co.	Kentucky	2	wilsonnurseriesky.com	\$5,965,893
98	East Coast Garden Center	Delaware	1	eastcoastgardencenters.com	\$5,843,000
99	Fossil Creek Tree Farm and Nursery	Texas	1	fossilcreektreefarm.com	\$5,800,000
100	Berns Garden Centers	Ohio	2	bernsgardencenters.com	\$5,760,000