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Veseris has been the catalyst for turning dreams into reality. Positive impact starts here - whether through our knowledgeable team, national coverage, comprehensive training, or cutting-edge products and digital solutions. This unwavering commitment is what solidifies Veseris as the preferred choice for professionals who are serious about success.

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Get what you need, when you need it, and how you want it. Veseris spans North America, serving pest management professionals across our extensive network of 77 locations strategically positioned throughout Canada, the USA, and Mexico. We bring our unparalleled product selection and expertise right to your doorstep. Our logistics footprint ensures timely deliveries and personalized service, while our presence in local communities underscores our commitment to being your trusted partner with national reach. Wherever you are, count on Veseris to deliver excellence, every time.

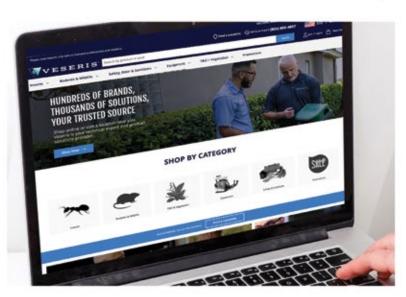






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PRODUCT SELECTION

Explore the broadest and deepest selection of products from top brands in the pest control industry. Trust us to equip you with the solutions you need to tackle any challenge your customers face.

PROFESSIONAL TRAINING

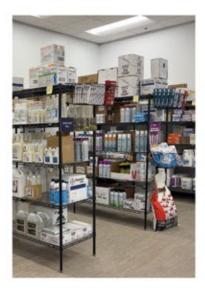
With over 40 years of training thousands of professionals, ProTraining is the standard. We equip you with the knowledge and skills to solve customer pest problems, whether online or in-person.

DIGITAL SOLUTIONS

Save time and money with our suite of digital tools tailored for professionals. From Veseris.com to Veseris Inventory Manager, we pave the way for streamlined operations.











COLLABORATIVE AND INDEPENDENT

We champion the pest control industry with unwavering support. As your partner, not a competitor, we deliver agility and independence, ensuring we always align with your growth goals.

EXPERTISE AND ADVICE

Benefit from seasoned expertise and personalized guidance. Our team stands ready to propel your business forward.



TOP 100 2024 Commemorative Poster

About this List

- The PCT Top 100, a list of the industry's largest firms by revenue, is based on 2023 North American revenues. Firms submitted revenues online or via a form included in the January issue of PCT.
- The abbreviations on the list are as follows:
 ** = estimated figure; n/a = no answer/ unknown; NC = no change; GPC = general pest control; TC = termite control; Other = other services (see next bullet point); RES = residential; COM = commercial; EMP = employees.
- In the "other" category, services may include structural fumigation, construction services, nuisance wildlife control, irrigation repair and maintenance, insulation, bird control, pool services, lawn care, lawn maintenance, snow removal, tree care, weed control, heating and air conditioning services, gutter work,

handyman services and more.

- Companies on the list earned total revenues of \$12,719,343,561 in 2023.
- There are 31 states and two Canadian provinces represented. Florida has 11 companies on the list. North Carolina, Texas and California each have 10 companies on the list. Utah has seven.
- There are nine companies on this year's list that were not on last year's: Moxie Pest Control, Irving, Texas; Brooks Pest Control, Orem, Utah; A-1 Termite & Pest Control, Lenoir, N.C.; Paul's Termite & Pest Control, Tallahassee, Fla.; Kilauea Pest Control, Kailua, Hawaii; Aimvo Pest Control, Blackfoot, Idaho; Accel Pest & Termite Control, Virginia Beach, Va.; Adams Exterminating, Denton, Texas; Fenn Termite & Pest Control, Buena Park, Calif.
- Rentokil Initial completed its acquisition of Terminix Global Holdings in October 2022, so both firms submitted revenue separately for last year's Top 100 list, which was based on 2022 revenue. This year's list reflects the merged company Rentokil Terminix.
- Entomo Brands was formed in 2023 by Center Oak Partners, a Dallas-based private equity firm. Its portfolio company, Palmetto Exterminators, acquired PestNow and formed Entomo.
- Alta Pest Control and Ardent Pest Control merged in February 2023, resulting in Alta Pest Control jumping 26 spots this year.
- For various reasons, several companies that were on last year's list declined to submit revenue figures for this year's list, so they are not included.
- · PCT estimated the revenues for several

companies on the list. PCT staff interviewed state association executives, industry consultants and others, as well as reviewed previously published figures, to arrive at these estimates.

- PCT vets companies' Top 100 entries throughout the year and reserves the right to not publish any information it believes may be inaccurate.
- When companies submit information with qualifiers such as "more than," PCT rounds to the nearest whole number since there is no way to discern the correct figure with the data provided.
- Visit PCT's interactive map at bit.ly/ 3JccnWU for company information and live links for each Top 100 firm's website.
- Email PCT Managing Editor Jason Brill at jbrill@gie.net with questions about this list.

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023 Ank	COMPANY	2022 Rank	СІТҮ	STATE/ Province	2023 Revenues	INC/DEC Over 2022	INC/DEC For 2024	GPC	TC	OTHER	RES	СОМ	# EMP	# OFFICES
1	Rentokil Terminix	2,3	Reading	PA	\$3,795,000,000	8%	5%	70%	20%	10%	60%	40%	17,500	600
2	Rollins	1	Atlanta	GA	\$3,073,278,000	14%	n/a	80%	20%	0%	67%	33%	19,000	800
5	Ecolab	4	St. Paul	MN	\$747,807,000**	11%	n/a	n/a	n/a	n/a	0%	100%	n/a	n/a
	Anticimex	5	Basking Ridge	NJ	\$600,000,000	20%	n/a	75%	10%	15%	75%	25%	3,800	100
5	Aptive Environmental	6	Provo	UT	\$450,474,000	9%	n/a	n/a	n/a	n/a	99%	1%	n/a	n/a
5	Arrow Exterminators	7	Atlanta	GA	\$400,680,000	11%	9%	50%	37%	13%	89%	11%	3,279	176
,	Massey Services	8	Orlando	FL	\$381,052,364	7%	15%	47%	24%	29%	87%	13%	2,813	188
}	Moxie Pest Control	n/a	Irving	TX	\$235,000,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	35
	Cook's Pest Control	9	Decatur	AL	\$200,000,000	7%	6%	60%	40%	0%	80%	20%	1,725	42
D	Terminix Service	10	Columbia	SC	\$155,635,714	5%	2%	45%	45%	10%	90%	10%	1,058	56
l	ABC Home & Commercial Services	11	Austin	TX	\$147,000,000	8%	11%	37%	3%	60%	80%	20%	1,050	5
2	Truly Nolen of America	12	Tucson	AZ	\$133,130,569	6%	7%	70%	21%	9%	79%	21%	1,098	59
3	Senske Services	22	Kennewick	WA	\$125,000,000	58%	10%	17%	1%	82%	89%	11%	849	33
1	Greenix Pest Control	14	Orem	UT	\$124,000,000	16%	n/a	100%	0%	0%	100%	0%	750	32
5	PestCo	15	St. Louis	MO	\$114,100,000	11%	n/a	n/a	n/a	n/a	72%	28%	725	40
5	Abell Pest Control	16	Etobicoke	ON	\$110,000,000**	12%	n/a	95%	1%	4%	12%	88%	650	30
7	Plunkett's Pest Control	18	Fridley	MN	\$101,000,000	10%	6%	90%	0%	10%	30%	70%	725	2
в	Home Paramount Pest Control	17	Forest Hill	MD	\$100,500,000**	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Э	Dodson Pest Control	20	Lynchburg	VA	\$73,125,000	7%	3%	72%	28%	0%	60%	40%	n/a	38
D	Certus	19	Tampa	FL	\$70,000,000	NC	15%	78%	7%	15%	81%	19%	497	20
1	Terminix Co. of North Carolina	21	Fayetteville	NC	\$69,500,000**	n/a	n/a	n/a	n/a	n/a	n/a	n/a	600	22
2	Entomo Brands	31,37	Charleston	SC	\$64,270,000	3%	9%	57%	35%	8%	95%	5%	387	21
3	Saela Pest Control	23	Orem	UT	\$61,808,786	1%	-6%	83%	2%	15%	95%	5%	275	17
4	Sprague Pest Solutions	24	Tacoma	WA	\$48,000,000	13%	12%	100%	0%	0%	0%	100%	300	20
5	Lloyd Pest Control	25	San Diego	CA	\$44,700,000	7%	5%	75%	25%	0%	70%	30%	310	10
5	Green Pest Solutions	27	West Chester	PA	\$43,526,162	17%	21%	28%	6%	66%	92%	8%	304	7
7	Rose Pest Solutions	26	Troy	MI	\$41,500,000**	n/a	n/a	n/a	n/a	n/a	22%	78%	355	20
3	Terminix Triad	28	Greensboro	NC	\$39,900,000	9%	8%	50%	50%	0%	78%	22%	286	16
Э	Rottler Pest Solutions	29	St. Louis	MO	\$38,181,592	15%	10%	80%	10%	10%	70%	30%	280	10
)	Alta Pest Control	56	Round Rock	TX	\$37,800,000	40%	30%	75%	5%	20%	99%	1%	n/a	15
1	Advanced IPM	33	Roseville	CA	\$34,521,164	10%	10%	n/a	n/a	n/a	30%	70%	215	11
2	Hulett Environmental Services	32	West Palm Beach	FL	\$33,650,000	4%	4%	n/a	n/a	n/a	85%	15%	n/a	2
3	ABC Home & Commercial Services	34	Houston	TX	\$32,727,644	12%	17%	63%	5%	32%	60%	40%	256	3
1	ABC Home & Commercial Services of DFW	30	Lewisville	TX	\$31,303,897	-5%	12%	63%	2%	35%	62%	38%	261	4
5	Maheu & Maheu	35	Quebec City	QC	\$29,431,899	9%	5%	90%	0%	10%	10%	90%	160	8
5	Pacific Coast Termite	36	Orange	CA	\$27,476,814	6%	10%	6%	77%	17%	90%	10%	148	2
,	Clegg's Termite and Pest Control	38	Durham	NC	\$26,945,702	5%	6%	60%	35%	5%	65%	35%	328	13
B	Knox Pest Control	39	Columbus	GA	\$25,721,836	9%	10%	60%	30%	10%	45%	55%	240	20
9	Go-Forth Pest Control	45	High Point	NC	\$24,824,379	17%	n/a	71%	25%	4%	70%	30%	141	11
D	Servall Termite & Pest Control	43	Clarksville	TN	\$24,004,335	7%	8%	40%	35%	25%	75%	25%	245	7
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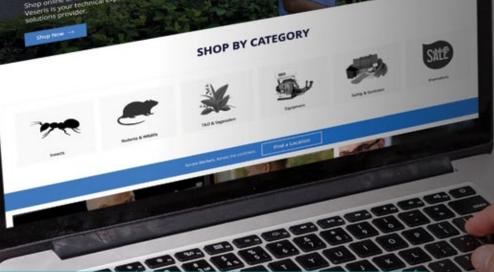
41 FL 9 The Pest Group 40 Pompano Beach \$24,000,000 n/a n/a 5% 95% 0% 90% 10% n/a 42 42 Black Diamond Pest Control IN \$23,759,357 10% 60% 30% 10% 70% 30% 165 Jeffersonville 4% 14 43 44 Braman Termite & Pest Elimination MA 8% 8% 10% 0% 90% 195 Agawam \$22,552,000 90% 10% 7 44 99% Romex Pest Control 52 Plano ТΧ \$22,551,783 31% 15% 91% 9% 0% 1% 149 5 45 46 NV \$20,865,471 11% 75% 5% 20% 10% 90% 180 65 Pestmaster Reno 7% Breda Pest Management 51 Loganville GΑ 50% 98% 169 46 \$20,146,207 21% 10% 50% 0% 2% 3 49 176 FL \$20.140.338 17% 10% 26% 16% 58% 99% 47 Deans Pest Control Leesburg 1% 1 Insight Pest Solutions WA 47 WA \$19,900,000 5% 0% 5% 140 48 Federal Way 9% 100% 0% 95% 13 50 ΜN \$19,278,000 3% 140 49 Adam's Pest Control 14% 9% 96% 1% 60% 40% 3 Medina 57 UT \$18,871,957 31% 33% 85% 13% 2% 90% 10% 110 50 **Evergreen Pest Solutions** Ogden 8 51 Brooks Pest Control n/a Orem UT \$18,478,311 209% 150% 100% 0% 0% 100% 0% 170 6 52 Versacor Enterprises 54 Southlake ТΧ \$18,397,850 17% 17% 98% 2% 0% 0% 100% 116 6 53 **Quality Pest Services** 60 Anaheim СА \$17,672,170 25% 38% 0% 75% 25% 65% 35% 180 10 55 54 Liberty Pest Control Brooklyn NY \$17,477,700 15% 20% 100% 0% 0% 10% 90% 102 1 59 UT 10% 15% 100% 0% 98 55 Frontline Pest Orem \$16,578,890 14% 20% 75% 7 48 AL \$16,089,197 20% 25% 55% 40% n/a 56 Lewis Pest Control Thomasville n/a n/a 60% 9 57 MosquitoNix 53 Austin ТΧ \$15,530,202 -3% 5% 2% 0% 98% 97% 3% 108 8 58 AI-Flex Exterminators 61 FL \$14,740,179 5% 8% 24% 48% 28% 48% 52% 97 Miami 59 West Termite Pest & Lawn 65 AR \$14,552,544 9% 10% 38% 39% 23% 75% 25% 76 8 Lowell Ridd Pest Control \$14,549,748 60 87 Lehi UT 57% 50% 95% 5% 0% 99% 1% 88 12 95% 61 Meerkat 67 Albany NY \$14,500,000 20% 10% 5% 0% 90% 10% 60 1 62 Economy Exterminators 66 Apex NC \$14,489,786 15% 10% 76% 11% 13% 67% 33% 104 5 63 All U Need Pest Control 94 Fort Myers FL \$14,125,710 70% 60% 91% 5% 4% 93% 7% 103 9 64 GA \$14,000,000 40% 20% 90% 10% 120 Cingo 62 Marietta 2% 6% 40% 6 65 Hoffman's Exterminating Mantua NJ 10% 48% 97 68 \$13,600,000 15% 75% 20% 5% 52% 6 69 19% 90 66 West Palm Beach FL \$12,907,583 10% 10% 62% 19% 80% 20% Nozzle Nolen 5 67 64 -7% 10% Anthem Pest Control Duluth GA \$12,730,353 95% 5% 0% 95% 5% 65 2 97 56% 30% 68 Native Pest Management Tallahassee FL \$12,474,374 40% 50% 20% 80% 20% 85 5 79 103 69 Fast Action Pest Control Elk Grove CA \$12,446,641 25% 25% 90% 7% 3% 90% 10% 2 70 All-American Pest Control 71 Nashville ΤN \$12,442,500 12% 12% 63% 37% 0% 97% 3% 64 4 71 72 NY \$12,400,000 13% 10% 80% 20% 70 Catseve Pest Control Latham n/a n/a n/a 4 72 70 RI \$12,300,000 7% 12% 89% 6% 5% 60% 40% 97 **Big Blue Bug Solutions** Providence 5 73 The Bugman 75 Anaheim СА \$11,314,490 11% 10% 60% 40% 0% 70% 30% 71 1 74 Nelon-Cole Termite & Pest Control 78 Shelby NC \$11,305,000 10% n/a 33% 20% 47% 90% 10% 92 3 75 Scherzinger Pest Control 73 Cincinnati OH \$11,182,900 2% 5% 70% 30% 0% 80% 20% 102 3 76 Senate Termite and Pest Control 80 Gaithersburg MD \$11,096,399 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64 7 TΧ 90% 10% 0% 53% 82 88 The Bug Master 88 Austin \$9.616.748 10% 10% 47% 3 89 Tallahassee \$9,600,000 12% 15% 54% 38% 8% 78% 22% 53 Paul's Termite & Pest Control n/a FL 2 100 \$9,022,500 18% 100% 0% 40% 60% 52 90 Town & Country Pest Solutions NY 16% 0% Rochester 1 Animal Pest Management Services 91 92 Chino CA \$8,775,000 2% 10% 88% 5% 95% 42 5% 5% 1 92 99 Jacksonville FL \$8,700,000 5% 40% 40% 20% 70% 30% 50 B & B Exterminating n/a 1 93 HI \$8,630,000 20% 18% 55% 45% 0% 79% 21% 91 Kilauea Pest Control n/a Kailua 2 94 Aimvo Pest Control n/a Blackfoot ID \$8,578,535 11% 10% 98% 2% 0% 99% 1% 50 7 95 National Exterminating 85 Newport News VA \$8,494,309 -9% 5% 40% 40% 20% 60% 40% 65 1 93 CA \$8,451,854 70% 99% 62 96 Innovative Pest Solutions Vista 1% 30% 5% 25% 1% 2 97 96 2% 112 No More Bugs Raleigh NC \$8,420,000 5% 10% 20% 1% 79% 98% 12 98 VA \$8,296,517 15% 65% 15% 20% 95% 5% 70 Accel Pest & Termite Control n/a Virginia Beach 15% 4 \$7,700,000 99 ТΧ 12% 10% 70% 30% 0% 75% 25% 52 Adams Exterminating n/a Dentor 2 Fenn Termite and Pest Control 100 n/a Buena Park CA \$7,618,208 8% 10% 70% 30% 0% 60% 40% 47 1



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