

COMPANY	CITY	ST	2002 REVENUE	% INC/DEC OVER 2001	% INC/DEC FOR 2003	% GPC	% TC	% RES	%COM	LOC	EMP
1 Terminix International	Memphis	TN	\$912,661,000	9.0%	n/a	n/a	n/a	n/a	n/a	325	12,000
2 Orkin Pest Control	Atlanta	GA	\$665,425,000	n/a	n/a	75.0%	25.0%	42.0%	58.0%	400	7,600
3 Ecolab Pest Elimination	Saint Paul	MN	\$184,800,000	n/a	n/a	n/a	n/a	0.0%	100.0%	n/a	1,555
4 J.C. Ehrlich Co. Inc.	Reading	PA	\$83,800,000	8.0%	7.0%	87.0%	13.0%	40.0%	60.0%	38	1,038
5 HomeTeam Pest Defense (formerly Centex Pest Management)	Dallas	TX	\$83,000,000	12.0%	17.0%	71.0%	29.0%	95.0%	5.0%	32	1,000
6 Western Exterminator Company	Anaheim	CA	\$81,600,000	4.2%	6.5%	68.7%	31.3%	50.0%	50.0%	33	907
7 Clark Pest Control	Lodi	CA	\$72,000,000	11.0%	6.0%	72.0%	28.0%	80.0%	20.0%	14	800
8 Western Pest Services	Parsippany	NJ	\$66,000,000*	10.0%	10.0%	n/a	n/a	45.0%	55.0%	30	800+
9 Truly Nolen Of America Inc.	Tucson	AZ	\$65,184,000	0.0%	10.0%	70.0%	30.0%	70.0%	30.0%	67	1031
10 Terminix Service Inc.	Columbia	SC	\$64,500,000	12.0%	7.0%	40.0%	60.0%	70.0%	30.0%	44	840
11 Cook's Pest Control	Decatur	AL	\$64,000,000	10.5%	12.0%	55.0%	45.0%	75.0%	25.0%	28	1,050
12 Arrow Exterminators	Atlanta	GA	\$58,300,000	14.0%	11.0%	35.0%	65.0%	95.0%	5.0%	41	675
13 Home Paramount Pest Control	Forest Hill	MD	\$50,000,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	600*
14 Massey Services Inc.	Maitland	FL	\$41,300,000	8.9%	15.0%	57.0%	43.0%	87.0%	13.0%	42	534
15 Abell Pest Control	Etobicoke, Ont.	CAN	\$36,750,000	5.0%	5.0%	100.0%	0.0%	20.0%	80.0%	25	315
16 The Steritech Group Inc.	Charlotte	NC	\$36,400,000	6.5%	18.0%	100.0%	0.0%	0.0%	100.0%	36	450
17 Florida Pest Control & Chemical Co. Inc.	Gainesville	FL	\$36,000,000	n/a	n/a	55.0%	45.0%	n/a	n/a	19	500
18 Dewey Services	Pasadena	CA	\$35,000,000*	n/a	n/a	n/a	n/a	n/a	n/a	30*	400*
Terminix Company of North Carolina	Fayetteville	NC	\$35,000,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
20 Antimite Termite & Pest Control	R. Cucamonga	CA	\$33,300,000	10.0%	7.0%	36.0%	64.0%	100.0%	0.0%	15	365
21 Dodson Bros. Exterminating Co.	Lynchburg	VA	\$30,160,691	5.0%	6.4%	65.0%	35.0%	62.0%	38.0%	31	492
22 Oliver Exterminating Co.	Miami	FL	\$24,687,000	10.0%	n/a	60.0%	40.0%	75.0%	25.0%	16	320
23 Critter Control	Traverse City	MI	\$22,600,000	15.0%	20.0%	100.0%	0.0%	69.0%	31.0%	109	300+
24 Industrial Fumigant	Olathe	KS	\$21,500,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	105*
25 Presto-X-Company	Omaha	NE	\$21,150,000	12.5%	10.0%	95.0%	5.0%	92.0%	8.0%	19	238
26 Middleton Lawn and Pest Control	Orlando	FL	\$20,288,000	23.0%	20.0%	79.0%	21.0%	95.0%	5.0%	16	300
27 Rentokil Inc. — Pest Control Service	Norcross	GA	\$20,000,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	202
28 McCloud Services	Hoffman Estates	IL	\$18,700,000	4.0%	5.0%	100.0%	0.0%	5.0%	95.0%	15	195
29 Lloyd Pest Control	San Diego	CA	\$17,705,000	7.7%	10.0%	75.0%	25.0%	65.0%	35.0%	7	250
30 Hulett Environmental Services Inc.	Riviera Beach	FL	\$16,210,000	27.0%	18.0%	57.0%	43.0%	91.0%	9.0%	5	167
31 ABC Pest & Lawn Services	Austin	TX	\$15,150,000	1.0%	12.0%	84.0%	16.0%	75.0%	25.0%	3	244
32 Rose Exterminator	Troy	MI	\$15,000,000*	n/a	n/a	n/a	n/a	n/a	n/a	11*	n/a
33 Waltham Services Inc.	Waltham	MA	\$14,100,000	4.0%	6.0%	84.0%	16.0%	33.0%	67.0%	9	180
34 Terminix Service Co. Inc.	Metairie	LA	\$12,205,000	15.0%	10.0%	75.0%	25.0%	85.0%	15.0%	4	115
35 Plunkett's Pest Control	Fridley	MN	\$12,000,000	n/a	8.0%	n/a	n/a	10.0%	90.0%	1	110
36 S.O.S. Exterminating	Gilbert	AZ	\$11,600,000	21.0%	15.0%	20.0%	80.0%	20.0%	80.0%	4	118
37 Northwest Exterminating Co.	Smyrna	GA	\$11,580,000	36.0%	20.0%	17.0%	83.0%	95.0%	5.0%	5	140
38 Pestmaster Services	Bishop	CA	\$11,558,470	-11.0%	15.0%	88.0%	12.0%	40.0%	60.0%	26	100
39 Wil-Kil Pest Control	Sun Prairie	WI	\$11,325,000	7.0%	7.0%	99.0%	1.0%	15.0%	85.0%	6	135
40 Terminix Company	Greensboro	NC	\$11,300,000	n/a	n/a	n/a	n/a	95.0%	5.0%	11	150
41 Clegg's Termite & Pest Control Inc.	Durham	NC	\$11,250,000	5.0%	7.0%	60.0%	40.0%	60.0%	40.0%	13	240
42 J&J Exterminating Company	Lafayette	LA	\$11,105,421	9.6%	10.0%	38.0%	62.0%	60.0%	40.0%	8	162
43 Allgood Services	Lawrenceville	GA	\$10,463,922	23.6%	16.0%	41.0%	59.0%	63.0%	37.0%	9	140
44 Sprague Pest Solutions	Tacoma	WA	\$9,900,000	9.8%	10.0%	100.0%	0.0%	5.0%	95.0%	9	113
45 Bug Out Service	Jacksonville	FL	\$9,000,000	11.0%	10.0%	50.0%	50.0%	96.0%	4.0%	6	116
46 Clark Pest Control Inc.	Bakersfield	CA	\$9,000,000	9.0%	8.0%	85.0%	15.0%	80.0%	20.0%	5	130
47 Gregory Pest Prevention	Greenville	SC	\$8,400,000	10.0%	10.0%	76.0%	24.0%	30.0%	70.0%	9	113
48 ABC Pest, Pool & Lawn Services	Houston	TX	\$8,250,000	3.0%	n/a	72.0%	18.0%	60.0%	40.0%	1	148
49 Viking Termite & Pest Control Inc.	Bound Brook	NJ	\$8,236,000	12.0%	18.0%	78.0%	22.0%	68.0%	32.0%	9	120
50 Crane Pest Control	San Francisco	CA	\$8,000,000	5.0%	5.0%	100.0%	0.0%	2.0%	98.0%	1	72

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51	Braman Chemical Co.	Agawam	MA	\$7,700,000	7.0%	7.0%	85.0%	15.0%	40.0%	60.0%	5	85
52	American Pest Control	Athens	GA	\$7,386,000	12.0%	11.0%	52.0%	48.0%	70.0%	30.0%	3	105
53	Springer Pest Solutions	Cape Coral	FL	\$7,350,000	2.1%	10.0%	78.0%	22.0%	85.0%	15.0%	7	72
54	JP McHale Pest Management Inc.	Buchanan	NY	\$7,200,000	17.0%	15.0%	85.0%	15.0%	70.0%	30.0%	2	64
55	Schendel Pest Services	Topeka	KS	\$7,100,000	17.0%	16.0%	75.0%	25.0%	25.0%	75.0%	5	78
56	Eradico Services Inc.	Southfield	MI	\$6,975,000	15.0%	16.0%	96.0%	4.0%	25.0%	75.0%	8	110
57	McCall Service Inc.	Jacksonville	FL	\$6,700,000	7.0%	8.0%	75.0%	25.0%	60.0%	40.0%	11	88
58	Apex Pest Control Inc.	Merrit Island	FL	\$6,625,000	25.0%	15.0%	15.0%	85.0%	90.0%	10.0%	5	80
59	Hydrex Pest Control Co.	Camarillo	CA	\$6,450,000	14.0%	5.0%	60.0%	40.0%	70.0%	30.0%	5	85
60	Garden Plus Pest Control Inc.	Pittsburg	CA	\$6,340,265	156.0%	27.0%	95.0%	5.0%	80.0%	20.0%	3	85
61	PermaTreat Pest Control	Fredericksburg	VA	\$6,200,000	2.0%	5.0%	n/a	n/a	n/a	n/a	6	80
62	Northwest Exterminating Co.	Tucson	AZ	\$6,000,000	20.0%	22.0%	28.0%	72.0%	60.0%	40.0%	1	91
63	Peachtree Pest Control Co. Inc.	Norcross	GA	\$5,678,000	14.0%	15.0%	54.0%	46.0%	55.0%	45.0%	5	58
64	Fischer Environmental Services Inc.	Mandeville	LA	\$5,673,000	28.0%	11.2%	48.6%	51.4%	39.8%	60.2%	n/a	53
65	Royal Pest Management	Royal Castle	DE	\$5,581,000	18.0%	25.0%	88.5%	11.5%	65.0%	35.0%	4	30
66	Scherzinger Pest Control	Cincinnati	OH	\$5,483,000	6.0%	8.0%	54.0%	46.0%	70.0%	30.0%	1	70
67	Griffin Pest Control	Kalamazoo	MI	\$5,400,000	9.0%	9.0%	70.0%	30.0%	60.0%	40.0%	5	65
68	D A Exterminating Co. Inc.	Metairie	LA	\$5,200,000	5.0%	5.0%	35.0%	65.0%	45.0%	55.0%	3	52
69	Maheu & Maheu Inc.	Quebec City	CAN	\$5,160,720	9.6%	10.0%	100.0%	0.0%	20.0%	80.0%	8	85
70	Pest Management Services	Sterling	VA	\$5,000,000	n/a	25.0%	70.0%	30.0%	95.0%	5.0%	4	n/a
71	Modern Pest Services	Brunswick	ME	\$4,750,000	13.5%	15.0%	100.0%	0.0%	40.0%	60.0%	6	80
72	Superior Pest Management L.L.C.	Sterling	VA	\$4,706,942	77.0%	35.0%	48.0%	52.0%	99.0%	1.0%	3	63
73	Hydrex Pest Control of San Diego	San Diego	CA	\$4,700,000	7.0%	10.0%	23.0%	77.0%	90.0%	10.0%	1	50
74	Knox Pest Control	Columbus	GA	\$4,700,000	30.0%	25.0%	60.0%	40.0%	55.0%	45.0%	9	78
75	Action Pest Control Inc.	Evansville	IN	\$4,649,000	16.0%	10.0%	75.0%	25.0%	40.0%	60.0%	3	70
76	Newport Exterminating	Irvine	CA	\$4,579,211	8.0%	5.0%	32.0%	68.0%	90.0%	10.0%	1	54
77	Palmetto Exterminators	Charleston	SC	\$4,525,000	24.0%	25.0%	35.0%	65.0%	90.0%	10.0%	5	75
78	Arrow Environmental Services Inc.	Sarasota	FL	\$4,510,000	13.0%	15.0%	96.0%	4.0%	85.0%	15.0%	5	60
79	Active Pest Control	Fayetteville	GA	\$4,500,000	35.0%	35.0%	40.0%	60.0%	78.0%	22.0%	3	48
80	American Pest Management	Takoma Park	MD	\$4,400,000	2.0%	0.0%	90.0%	10.0%	7.0%	93.0%	3	52
81	Rottler Pest Control	St. Louis	MO	\$4,200,000	15.0%	20.0%	70.0%	30.0%	60.0%	40.0%	2	52
82	Beneficial Exterminating Inc.	Hawthorne	CA	\$4,100,000	12.0%	8.0%	0.0%	100.0%	98.0%	2.0%	3	44
83	Xtermco Inc.	Honolulu	HI	\$4,100,000	-4.3%	5.0%	35.0%	65.0%	75.0%	25.0%	n/a	40
84	Metro Pest Control Inc.	Woodside	NY	\$4,050,000	7.0%	10.0%	85.0%	15.0%	10.0%	90.0%	1	60
85	American Pest Control Inc.	Hanna City	IL	\$3,800,000	1.0%	1.0%	69.0%	31.0%	50.0%	50.0%	2	61
86	Eden Advanced Pest Technologies	Olympia	WA	\$3,700,000	0.0%	8.5%	100.0%	0.0%	n/a	n/a	2	22
87	Adam's Pest Control Inc.	Minneapolis	MN	\$3,600,000	9.0%	10.0%	95.0%	5.0%	30.0%	70.0%	1	40
88	Protech Pest Control	Springfield	VA	\$3,500,000	22.0%	18.0%	55.0%	45.0%	80.0%	20.0%	2	29
89	Advanced Pest Management	Elkton	MD	\$3,433,479	7.8%	23.5%	50.0%	50.0%	80.0%	20.0%	6	63
90	National Exterminating Company Inc.	Newport News	VA	\$3,426,409	0.5%	6.0%	20.0%	80.0%	n/a	n/a	1	50
91	Batzner Pest Management Inc.	New Berlin	WI	\$3,400,000	10.0%	13.0%	99.0%	1.0%	15.0%	85.0%	5	45
92	Bug Master Exterminating	Austin	TX	\$3,300,000	-3.0%	15.0%	81.0%	19.0%	33.0%	67.0%	2	52
93	AAAW Guaranty Pest Elimination	Danielson	CT	\$3,085,000	10.0%	10.0%	85.0%	15.0%	95.0%	5.0%	1	50
94	Cooper Pest Control	Lawrenceville	NJ	\$3,062,664	15.5%	18.0%	94.8%	5.2%	51.0%	49.0%	1	45
95	Affinity Pest Control	Albuquerque	NM	\$3,000,000	15.0%	15.0%	n/a	n/a	n/a	n/a	2	n/a
96	Greenlon Inc.	Cincinnati	OH	\$3,000,000	-30.0%	7.0%	85.0%	15.0%	40.0%	60.0%	1	40
97	Terminix Services Inc.	Donville	IL	\$2,900,000	20.0%	15.0%	48.0%	52.0%	80.0%	20.0%	1	36
98	Bill Clark Pest Control Inc.	Beaumont	TX	\$2,800,000	4.0%	3.0%	70.0%	30.0%	60.0%	40.0%	2	43
99	Okolona Pest Control	Louisville	KY	\$2,800,000	9.0%	10.0%	65.0%	35.0%	40.0%	60.0%	1	32
100	Modern Exterminating Inc.	Columbia	SC	\$2,750,000	2.0%	5.0%	34.00%	66.00%	88.00%	12.00%	1	47

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