



COMPANY	2006 RANK	CITY	ST	2007 REV	% INC/ DEC OVER 2006	% INC/ DEC FOR 2008	% GPC	% TC	% OTHER	% RES	% COM	EMP
1 Terminix International L.P.	1	Memphis	TN	\$1,096,711,000	2%	n/a	52%	45%	3%	80%	20%	n/a
2 Orkin	2	Atlanta	GA	\$895,000,000	4.2%	n/a	78%	22%	0%	56%	44%	8,700
3 Ecolab	3	St. Paul	MN	\$300,000,000	10%	10%	100%	0%	0%	0%	100%	n/a
4 Ehrlich/Rentokil	4	Reading	PA	\$150,200,000	7%	6%	84%	9%	7%	40%	60%	1,500
5 HomeTeam Pest Defense	5	Dallas	TX	\$135,000,000	7%	7%	65%	30%	5%	90%	10%	1,410
6 Clark Pest Control of Stockton	6	Lodi	CA	\$107,000,000	3%	5%	75%	17%	8%	80%	20%	978
7 Western Exterminator Company	7	Anaheim	CA	\$95,601,223	-2.6%	4.7%	77%	23%	0%	62%	38%	924
8 Cook's Pest Control	9	Decatur	AL	\$93,200,000	7.6%	8.6%	57%	43%	0%	75%	25%	1,225
9 Terminix Service	8	Columbia	SC	\$92,400,000	5.5%	4%	65%	35%	0%	80%	20%	1,070
10 Arrow Exterminators	10	Atlanta	GA	\$91,000,000	7%	11%	38%	53.5%	8.5%	93%	7%	967
11 Truly Nolen of America	11	Tucson	AZ	\$86,000,000	5%	10%	56%	35%	9%	80%	20%	1,028
12 Massey Services	12	Maitland	FL	\$74,341,000	6.2%	15%	39%	38%	23%	90%	10%	792
13 The Steritech Group	13	Charlotte	NC	\$71,850,000	15%	18%	100%	0%	0%	0%	100%	700
14 Middleton Lawn & Pest Control	14	Orlando	FL	\$52,371,233	12.9%	15%	22%	22%	56%	n/a	n/a	625
15 Antimite Termite & Pest Control	16	Chino Hills	CA	\$52,000,000	-9%	3%	36%	64%	0%	95%	5%	475
16 Abell Pest Control	17	Etobicoke, Ontario	Canada	\$45,944,019	12.7%	13%	80%	0%	20%	20%	80%	n/a
17 Florida Pest Control & Chemical	18	Gainesville	FL	\$42,000,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	525
18 Critter Control	20	Traverse City	MI	\$41,000,000	15%	16%	5%	0%	95%	70%	30%	450
19 Dodson Brothers Exterminating	19	Lynchburg	VA	\$40,399,000	5%	3%	66%	34%	0%	60%	40%	560
20 Home Paramount	15	Forest Hill	MD	\$40,000,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
21 Dewey Services	21	Pasadena	CA	\$35,000,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	400
22 Presto-X-Company	25	Omaha	NE	\$31,000,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	325
23 Hulett Environmental Services	22	West Palm Beach	FL	\$30,087,778	1%	5%	n/a	n/a	n/a	90%	10%	284
24 ABC Pest & Lawn Services	25	Austin	TX	\$26,863,017	11%	15%	58%	10%	32%	n/a	n/a	360
25 Northwest Exterminating	24	Marietta	GA	\$25,300,000	4%	10%	25%	71%	4%	88%	12%	275
26 Assured Environments	23	New York	NY	\$25,000,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
27 Allgood Pest Solutions	30	Duluth	GA	\$21,784,478	16.2%	18.2%	46%	54%	0%	76%	24%	290
28 Lloyd Pest Control	28	San Diego	CA	\$20,800,000	1.5%	5%	78%	22%	0%	65%	35%	250
29 Rose Pest Solutions	31	Troy	MI	\$19,655,760*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	235
30 Plunkett's Pest Control	33	Fridley	MN	\$18,000,000	9%	7%	100%	0%	0%	15%	85%	220
31 Waltham Services	32	Waltham	MA	\$17,584,000	4.3%	5%	84%	13%	3%	30%	70%	190
32 Terminix Company	34	Greensboro	NC	\$16,900,000	6%	10%	45%	55%	0%	92%	8%	220
33 Anderson Pest Solutions	37	Elmhurst	IL	\$16,434,886	10%	6%	94%	2%	4%	12%	88%	n/a
34 Clegg's Termite & Pest Control	36	Durham	NC	\$16,000,000	5.4%	5%	50%	50%	0%	60%	40%	270
McCloud Services	35	Hoffman Estates	IL	\$16,000,000	3%	7%	88%	0%	12%	1%	99%	165
36 J&J Exterminating Company	38	Lafayette	LA	\$15,300,000	10%	8%	45%	55%	0%	70%	30%	180
37 Sprague Pest Solutions	40	Tacoma	WA	\$13,940,000	5%	10%	100%	0%	0%	2%	98%	158
38 ABC Pest Pool & Lawn Services	41	Houston	TX	\$13,800,000	6%	18%	65%	8%	27%	75%	25%	150
39 Oliver Exterminating	27	Miami	FL	\$13,646,186*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
40 Wil-Kil Pest Control	39	Sun Prairie	WI	\$13,500,000	1.3%	6.5%	100%	0%	0%	17%	83%	n/a
41 Bug Out Service	43	Jacksonville	FL	\$13,322,000	3%	5%	24%	50%	26%	93%	7%	110
42 Pestmaster Services	44	Bishop	CA	\$13,183,082	2%	3%	25%	25%	50%	40%	60%	92
43 Clark Pest Control	41	Bakersfield	CA	\$13,000,000	0%	5%	90%	10%	0%	80%	20%	140
44 Viking Termite & Pest Control	45	Bound Brook	NJ	\$12,954,147	4%	16%	78%	16%	6%	63%	37%	141
45 Gregory Pest Solutions	46	Greenville	SC	\$12,952,000	10%	12%	75%	25%	0%	25%	75%	140
46 Northwest Exterminating	48	Tucson	AZ	\$12,225,000	9%	10%	22%	32%	46%	50%	50%	170
47 Terminix Service Company	47	Metairie	LA	\$12,000,000	3%	7%	15%	85%	0%	92%	8%	82
48 JP McHale Pest Management	51	Buchanan	NY	\$11,000,000	10%	8%	60%	20%	20%	75%	25%	100
49 Superior Pest & Lawn Management	49	Sterling	VA	\$10,501,000	0%	3%	63%	33%	4%	97%	3%	83
50 Crane Pest Control	50	San Francisco	CA	\$10,500,000	7%	7%	100%	0%	0%	0%	100%	87

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51 Royal Pest Management	56	New Castle	DE	\$10,497,301	16%	20%	26%	1%	73%	19%	81%	55
52 Maheu & Maheu	53	Quebec City, Quebec	Canada	\$10,196,952	7.6%	8%	45%	0%	55%	20%	80%	79
53 Schendel Pest Services	60	Topeka	KS	\$10,000,000	14%	10%	88%	12%	0%	30%	70%	98
Arizona Exterminating	52	Phoenix	AZ	\$10,000,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
55 Poulin's Pest Control	57	Winnipeg, Manitoba	Canada	\$9,932,952	8%	8%	95%	0%	5%	15%	85%	65
56 Modern Pest Services	58	Brunswick	ME	\$9,812,000	9.2%	16%	98%	2%	0%	45%	55%	113
57 Turner Pest Control	55	Jacksonville	FL	\$9,700,000	7%	9%	30%	64%	6%	75%	25%	95
58 McCall Service	59	Jacksonville	FL	\$9,675,000	10%	10%	49%	22%	29%	55%	45%	98
59 Braman Chemical	54	Agawam	MA	\$9,465,000	4%	6%	90%	10%	0%	40%	60%	110
60 Eradico Services	60	Novi	MI	\$9,110,000	3%	8%	75%	5%	20%	40%	60%	110
61 PermaTreat Pest Control	63	Fredericksburg	VA	\$8,900,000	3.2%	3.5%	50%	50%	0%	60%	40%	101
62 Palmetto Exterminators	65	Charleston	SC	\$8,805,000	10%	10%	30%	70%	0%	90%	10%	100
63 Rottler Pest & Lawn Solutions	67	St. Louis	MO	\$8,156,565	15%	15%	46%	34%	20%	80%	20%	85
64 Moxie Pest Control (California)	n/a	Corona	CA	\$8,100,000	33%	33%	80%	20%	0%	98%	2%	170
65 Hydrex Pest Control	62	Camarillo	CA	\$8,000,000	n/a	n/a	63%	37%	0%	70%	30%	n/a
Peachtree Pest Control	64	Brunswick	GA	\$8,000,000	-1%	0%	60%	30%	10%	75%	25%	88
67 Active Pest Control	69	McDonough	GA	\$7,982,500	13%	12%	25%	75%	0%	95%	5%	67
68 Fischer Environmental Services	66	Mandeville	LA	\$7,892,611	6%	9%	42%	51%	7%	42%	58%	66
69 Myers Pest and Termite Services	71	Bedford	TX	\$7,500,000	13%	18%	72%	28%	0%	50%	50%	83
70 Nozzle Nolen	68	West Palm Beach	FL	\$7,389,449*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	120
71 American Pest Management	77	Takoma Park	MD	\$7,133,540	20.2%	20%	90%	10%	0%	25%	75%	75
72 ABC Pest & Lawn Services of DFW	75	Lewisville	TX	\$6,800,000	17.8%	20%	70%	20%	10%	60%	40%	94
73 Southern/Sovereign Pest Control	70	Virginia Beach	VA	\$6,750,000	3%	5%	50%	50%	0%	100%	0%	60
74 The Bug Master	85	Austin	TX	\$6,526,000	16.8%	20%	82%	18%	0%	50%	50%	71
75 Action Pest Control	86	Evansville	IN	\$6,420,000	21%	10%	60%	20%	20%	40%	60%	91
76 Batzner Pest Management	83	New Berlin	WI	\$6,246,000	10%	10%	99%	1%	0%	20%	80%	75
77 Bugmasters	73	La Habra	CA	\$6,189,875	8%	5%	20%	80%	0%	80%	20%	54
78 Eden Advanced Pest Technologies	80	Olympia	WA	\$6,098,172	9.5%	10%	95%	0%	5%	60%	40%	53
79 Haskell Termite and Pest Control	n/a	Tampa	FL	\$6,000,000	10%	5%	12%	76%	12%	80%	20%	60
80 Griffin Pest Solutions	76	Kalamazoo	MI	\$5,987,652	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
81 Naders Pest Raiders	84	Ponte Vedra	FL	\$5,880,269	7%	7%	35%	50%	15%	95%	5%	60
82 Scherzinger Pest Control	78	Cincinnati	OH	\$5,835,000	n/a	n/a	66%	34%	0%	80%	20%	68
83 Arrow Environmental Services	74	Sarasota	FL	\$5,762,197	-7.3%	-5%	35%	3%	62%	85%	15%	65
84 Newport Exterminating	72	Irvine	CA	\$5,730,578	-11%	5%	48%	50%	2%	70%	30%	49
85 National Exterminating	79	Newport News	VA	\$5,600,000	0%	5%	27%	62%	11%	80%	20%	50
86 Spencer Pest Control	n/a	Roswell	GA	\$5,374,658	12.3%	15%	54%	30%	16%	80%	20%	53
87 Animal Pest Management Services	87	Chino	CA	\$5,350,000	0%	2%	10%	0%	90%	15%	85%	42
88 Springer Pest Solutions	81	Des Moines	IA	\$5,250,000	-4.5%	n/a	85%	15%	0%	85%	15%	48
89 B&B Exterminating Company	99	Jacksonville	FL	\$5,200,000	15%	20%	30%	50%	20%	75%	25%	50
90 Bug Busters	94	Woodstock	GA	\$5,177,750	8.9%	10%	55%	44%	1%	69%	31%	49
91 Smithereen Pest Management	90	Northlake	IL	\$5,000,000	2%	5%	80%	5%	15%	20%	80%	90
New England Pest Control	91	Providence	RI	\$5,000,000*	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
93 Black Diamond Termite & Pest Control	89	New Albany	IN	\$4,986,128	-4%	-5%	60%	38%	2%	40%	60%	48
94 Holder's Pest Control	100	Houston	TX	\$4,960,000	12.6%	8.3%	87%	7%	6%	11%	89%	48
95 All Natural Pest Elimination	91	Medford	OR	\$4,900,000	0%	15%	60%	40%	0%	90%	10%	60
96 Capelouto Termite & Pest Control	97	Tallahassee	FL	\$4,886,018	6%	5%	55%	45%	0%	85%	15%	54
97 American Pest Control	98	Hanna City	IL	\$4,863,800	6%	4%	75%	25%	0%	50%	50%	70
98 Hydrex Pest of San Diego	81	San Diego	CA	\$4,600,000	-12%	3%	22%	78%	0%	90%	10%	50
OPC Pest Control	n/a	Louisville	KY	\$4,600,000	15%	8%	60%	30%	10%	50%	50%	52
100 Heron Lawn & Pest Control	n/a	Altamonte Springs	FL	\$4,400,000	46%	50%	15%	5%	80%	95%	5%	43

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