TOP 100 LIST

PCT magazine is in the process of identifying the largest 100 pest management firms in the U.S., based on 2013 revenues. Please take a moment to provide us with the following information about your company and return it to us (via mail, fax [330/659-0823] or at www.pctonline.com/top100.aspx) by Friday, February 21. We look forward to your reply so that your company receives the recognition it deserves as a member of PCT’s Top 100!

1. What were your total revenues in 2013 (January to December 2013)?
   $ ______________________

2. What percent change in your firm’s revenues was there from 2012 to 2013?
   - Increased by _____%
   - Decreased by _____%
   - No Change

3. We anticipate a _____% increase/decrease (circle one) for 2014.

4. Please indicate the percentage of your overall business in the following categories (Totals should equal 100%):
   - General Pest Control _____%  Termite Control _____%
   - Turf & Ornamentals _____%  Other _____%

5. If you offer termite control, break down your offerings:
   - Pre-Treats _____%  Post-Construction _____%

6. Please indicate the number of employees in the following areas:
   - General Pest Control Technicians _____  Termite Technicians _____
   - Universal Technicians _____  Total Number of Employees _____

7. What is the name of the individual holding each of the following positions?
   - Owner ______________________________________________
   - President  __________________________________________
   - General Manager____________________________________
   - Technical Director___________________________________
   - GPC Manager ________________________________________
   - WDI Manager _________________________________________
   - Purchasing Director _________________________________
   - Marketing Manager _________________________________
   - Sales Manager ______________________________________

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PCT’s Third Top 100 Event!
Those companies appearing on this year’s Top 100 list will be invited to the third biennial Top 100 Awards Ceremony and Executive Summit, June 17-18 at the Hyatt Regency San Antonio Riverwalk, in San Antonio, Texas. Details are forthcoming so watch your mailbox for more information!
REPLYING IS EASY!

Visit: www.pctonline.com/top100.aspx

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