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just **CONNECT+** the dots!

The Connect+ marketing program offers easy, affordable marketing solutions created just for your garden center.

Capture More Customers
Visitors browsing provenwinners.com in your area will find your store and inventory first.

Make Photos a Snap
Feature plants you have in stock in signage, social media and more with free professional photos.

Boost Your Social
Publish automated, customizable content and paid campaigns with the click of a button.

Target Your Advertising
Reach new customers online with a click-through Google ad campaign.



Get started with the Basic tier or level up for more benefits like custom videos from Laura at Garden Answer. Take the quiz to see which is right for your IGC.

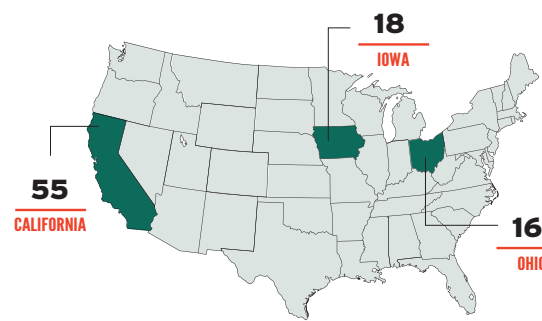


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THE TOP 100 | BY THE NUMBERS

Stats about the independent garden center retailers on *Garden Center's* 2024 list.

37 STATES and **6 provinces** have garden centers on the Top 100 list.



California has the most independent garden center locations with 55 stores on the list, followed by Iowa with 18 stores and Ohio with 16.

STATISTICS

\$1,661,624,625
The **combined** 2023 retail revenue of the Top 100 IGCs

\$16,616,246
The **average** 2023 retail revenue of the Top 100 IGCs

\$10,200,000
The **median** 2023 retail revenue of the Top 100 IGCs

NOTABLES

IGCs noted some of their **2023** achievements, including:

- Online marketplace
- E-commerce
- Sustainability initiatives
- New varieties
- Community outreach position
- More native varieties
- Custom-built saunas
- Expanded growing areas

IGCS WITH THE MOST LOCATIONS

48 Armstrong Garden Centers & Pike Nurseries

28 Earl May Garden Centers

17 Meadows Farms Nurseries

12 Sloot Garden Center

The 2024 Top 100 IGCs have **298** combined retail locations across the U.S. and Canada. **9** IGCs reported expanding operations or opening a new location in 2023.

2024 Top 100 List in alphabetical order

Rank	Company	Rank	Company	Rank	Company
96	Abrahamson Nurseries	18	Gardener's Supply Company	47	Ray Wiegand's Nursery
12	Alsip Home & Nursery	39	Gethsemane Garden Center	19	Roger's Gardens
100	Antique Rose Emporium	31	Glover Nursery	25	Ruibal's Plants of Texas
1	Armstrong Garden Centers & Pike Nurseries	5	Green Thumb Nursery	42	Russell's Garden Center
28	B.B. Barns	64	Greenland Garden Centre	50	Sawyer Home & Garden Center
83	Backbone Valley Nursery	71	Gullo's Garden Center	88	Shelmerdine Garden Center
41	Bates Nursery & Garden Center	90	Hana Gardens	17	Sheridan Nurseries
69	Bay Gardens	19	Hicks Nurseries	53	Skilins Greenhouses
15	Blue Grass	13	Homestead Gardens	10	Sloot Garden Center
62	Botanix Faucher Plantes & Pavés	75	Homewood Nursery & Garden Center	89	Smith's Gardentown
99	Bountiful Acres	95	Hunters Garden Centre	83	Spruce It Up Garden Centre
91	Brownwood Nursery & Landscape	68	Hyannis Country Garden	92	Stanley's Greenhouse
33	Chuck Hafner's Garden Center	63	Leaf & Petal	7	Staufers of Kissel Hill
51	City Floral Garden Center	34	Liberty Landscape Supply	9	SummerWinds Nursery
94	Cold Creek Nurseries	65	Longfellow's Greenhouses	57	Sun River Gardens
79	Colonial Gardens	35	Louisiana Nursery	43	Tallahassee Nurseries
78	Cornell Farm	29	Lukas Nursery & Butterfly Encounter	38	Taylor's Landscape Supply & Nursery
74	Countryside Flower Shop, Nursery & Garden Center	4	Mahoney's Garden Centers	36	The Farm At Green Village
66	Cross Creek Nursery	54	Mariposa Nursery	48	The Flower Bin Garden Center & Nursery
24	DeWayne's	3	Meadows Farms Nurseries	60	The Garden Barn Nursery & Landscape
82	Dutch Growers Home & Garden	21	Milaeger's	22	TLC Garden Centers
8	Earl May Garden Centers	14	Moana Nursery	26	Valley View Farms
76	East Coast Garden Center	32	Mulhall's Garden + Home	59	Van Putte Gardens
40	Echter's Nursery & Garden Center	58	Natorp's Nursery	49	Van Wilgen's Garden Center
11	English Gardens	6	Oakland Nurseries	81	Wallace's Garden Center
98	Evergreen of Colonial Heights	56	Orchard Nursery	37	Walter Andersen Nursery
97	Fairfield Farms	45	Pasquesi Home and Gardens	30	Wannemaker's Home and Garden
77	Farmington Gardens	16	Patuxent Nursery	72	Wasco Nursery & Garden Center
52	Flamingo Road Nursery	27	Perino's Home & Garden Center	44	Watson's Greenhouse
83	Fossil Creek Tree Farm and Nursery	2	Petitti Garden Centers	87	Wedel's Nursery, Florist & Garden Center
93	Frank Otte Nursery and Garden Center	67	Pickering Valley Feed and Farm Store	80	Wilson Nurseries & Plant Co.
46	Gale's Garden Centers	86	Plants For All Seasons	55	Wolf Hill Garden Center
73	Garden Supply Company	61	Pope's Garden Center	69	'Yard 'n Garden Land
		23	Portland Nursery		

the TOP 100

2024 COMMEMORATIVE POSTER

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Congratulations

to the 2024 Top 100 Garden Centers!



gardencentermag.com





About this list

Garden Center's 2024 Top 100 Independent Garden Centers List is based on 2023 retail revenue as reported by garden centers in North America. All Canadian retail revenue numbers have been converted to USD by the submitting garden centers. The number of store locations is based on the most recent information available. Garden centers that reported the same revenue received the same ranking on the list.

Thank you to all of the independent garden center representatives who submitted information. Look for continuing coverage online at gardencentermag.com. Get an inside look at what it takes to be on the Top 100 list by signing up for a webinar roundtable on Aug. 21.

*Garden centers that did not share their 2023 sales volume were not included in this list. In order to maintain an accurate list, no estimations were made. This list was compiled in Spring 2024. Email Editor Patrick Coleman at pcoleman@pgle.net with questions or comments about this list.



SPONSORED BY:

Rank	Company	Location	Retail locations	Website	2023 retail revenue
1	Armstrong Garden Centers & Pike Nurseries	California, Georgia, North Carolina	48	armstronggarden.com / pikenuresry.com	\$212,000,000
2	Pettitt Garden Centers	Ohio	9	pettittgardencenter.com	\$104,000,000
3	Meadows Farms Nurseries	DC, Maryland, Virginia, West Virginia	17	meadowsfarms.com	\$73,700,000
4	Mahoney's Garden Centers	Massachusetts	7	mahoneysgarden.com	\$50,400,000
5	Green Thumb Nursery	California	5	greenthumb.com	\$48,882,976
6	Oakland Nurseries	Ohio	4	oaklandnursery.com	\$43,500,000
7	Stauffers of Kissel Hill	Pennsylvania	7	skh.com	\$40,100,000
8	Earl May Garden Centers	Iowa, Kansas, Missouri, Nebraska	28	earlmay.com	\$38,700,000
9	SummerWinds Nursery	Arizona, California	8	summerwindsnursery.com	\$35,032,000
10	Sloat Garden Center	California	12	sloatgardens.com	\$32,000,000
11	English Gardens	Michigan	6	englishgardens.com	\$31,594,245
12	Alsip Home & Nursery	Illinois, Indiana	2	alsipnursery.com	\$27,654,852
13	Homestead Gardens	Delaware, Maryland	3	homesteadgardens.com	\$26,200,000
14	Moana Nursery	Nevada	3	moananursery.com	\$25,252,069
15	Blue Grass	Alberta	3	bluegrassnursery.com	\$24,500,000
16	Patuxent Nursery	Maryland	1	patuxentnursery.com	\$24,000,000
17	Sheridan Nurseries	Ontario	8	sheridannurseries.com	\$23,973,266
18	Gardener's Supply Company	Massachusetts, New Hampshire, Vermont	5	gardeners.com	\$21,800,000
19	Hicks Nurseries	New York	1	hicksnurseries.com	\$21,000,000
20	Roger's Gardens	California	1	rogersgardens.com	\$21,000,000
21	Mlaeger's	Wisconsin	2	mlaegers.com	\$20,164,056
22	TLC Garden Centers	Oklahoma	2	tlcgarden.com	\$19,687,341
23	Portland Nursery	Oregon	2	portlandnursery.com	\$18,951,165
24	DeWayne's	North Carolina	1	shopdewayne.com	\$16,867,215
25	Ruibal's Plants of Texas	Texas	4	ruibals.com	\$15,450,000
26	Valley View Farms	Maryland	1	valleyviewfarms.com	\$15,147,867
27	Perino's Home & Garden Center	Louisiana	1	perinos.com	\$14,300,000
28	B.B. Barns	North Carolina, South Carolina	3	bbarns.com	\$14,245,000
29	Lukas Nursery & Butterfly Encounter	Florida	1	lukasnursery.com	\$14,136,000
30	Walter Andersen Nursery	California	2	walterandersen.com	\$14,055,455
31	Glover Nursery	Utah	1	glovernursery.com	\$14,026,000
32	Muhall's Garden + Home	Nebraska	1	muhalls.com	\$14,000,000
33	Chuck Hafner's Garden Center	New York	1	chuckhafner.com	\$13,900,000
34	Liberty Landscape Supply	Florida	4	libertylandscapesupply.com	\$13,416,799
35	Louisiana Nursery	Louisiana	3	louisiananursery.com	\$13,395,585
36	The Farm At Green Village	New Jersey	1	thefarmatgreenvillage.com	\$13,349,336
37	Wannemaker's Home and Garden	Illinois	1	wannemakers.com	\$13,300,000
38	Taylor's Landscape Supply & Nursery	Georgia, South Carolina	5	taylorlandscapesupply.com	\$13,150,000
39	Gethsemane Garden Center	Illinois	1	gethsemanegardens.com	\$13,000,000
40	Echter's Nursery & Garden Center	Colorado	1	echters.com	\$12,700,000
41	Bates Nursery & Garden Center	Tennessee	1	batesnursery.com	\$12,640,000
42	Russell's Garden Center	Massachusetts	1	russellsgardencenter.com	\$12,600,000
43	Tallahassee Nurseries	Florida	1	tallahasseenurseries.com	\$12,500,000
44	Watson's Greenhouse	Washington	2	shop.watsonsgreenhouse.com	\$12,129,000
45	Pasquesi Home and Gardens	Illinois	1	pasquesi.com	\$12,100,000
46	Gale's Garden Centers	Ohio	2	galesgardencenters.com	\$12,000,000
47	Ray Wiegand's Nursery	Michigan	1	raywiegandnursery.com	\$11,621,363
48	The Flower Bin Garden Center & Nursery	Colorado	1	theflowerbin.net	\$11,300,000
49	Van Wilgen's Garden Center	Connecticut	5	vanwilgens.com	\$11,000,000
50	Sawyer Home & Garden Center	Michigan	1	sawyergardencenter.com	\$10,400,000
51	City Floral Garden Center	Colorado	1	cityfloralgreenhouse.com	\$10,000,000
52	Flamingo Road Nursery	Florida	1	flamingoroadnursery.com	\$9,943,094
53	Skills Greenhouses	Maine	3	skillins.com	\$9,845,000
54	Mariposa Nursery	Florida	1	mariposanursery.com	\$9,680,000
55	Wolf Hill Garden Center	Massachusetts	2	wolphilgardencenter.com	\$9,435,335
56	Orchard Nursery	California	1	orchardnursery.com	\$9,041,190
57	Sun River Gardens	Utah	1	sunrivergardens.com	\$9,000,000
58	Natorp's Nursery	Ohio	1	natorp.com	\$8,842,162
59	Van Putte Gardens	New York	1	vanputte.com	\$8,827,000
60	The Garden Barn Nursery & Landscape	Connecticut	1	gardenbarn.com	\$8,700,000
61	Pope's Garden Center	Tennessee	3	popesgardencenter.com	\$8,642,000
62	Botanix Faucher Plantes & Pavés	Quebec	2	faucherbotanix.com	\$8,545,000
63	Leaf & Petal	Alabama	3	leafpetal.com	\$8,523,514
64	Greenland Garden Centre	Alberta	1	greenlandgarden.com	\$8,500,000
65	Longfellow's Greenhouses	Maine	1	longfellowsgreenhouses.com	\$8,200,000
66	Cross Creek Nursery	Virginia	2	crosscreeknursery.com	\$7,810,000
67	Pickering Valley Feed and Farm Store	Pennsylvania	1	pickeringvalleyfeed.com	\$7,600,000
68	Hyannis Country Garden	Massachusetts	1	hyanniscountrygarden.com	\$7,418,040
69	Bay Gardens	New York	1	baygardens.com	\$7,200,000
69	Yard 'n Garden Land	Washington	1	yardngardenland.com	\$7,200,000
71	Gullo's Garden Center	New York	1	gullogcc.com	\$7,168,000
72	Wasco Nursery & Garden Center	Illinois	1	wasconursery.com	\$6,850,435
73	Garden Supply Company	North Carolina	1	gardensupplyco.com	\$6,800,000
74	Countryside Flower Shop, Nursery & Garden Center	Illinois	2	countrysideflowershop.com	\$6,500,000
75	Homewood Nursery & Garden Center	North Carolina	1	homewoodnursery.com	\$6,350,000
76	East Coast Garden Center	Delaware	1	eastcoastgardencenter.com	\$6,174,000
77	Farmington Gardens	Oregon	2	shop.farmingtongardens.com	\$6,117,412
78	Cornell Farm	Oregon	1	cornellfarms.com	\$6,050,400
79	Colonial Gardens	Missouri	1	colonialgardenskc.com	\$6,000,000
80	Wilson Nurseries & Plant Co.	Kentucky	2	wilsonnurseriesky.com	\$5,695,568
81	Wallace's Garden Center	Iowa	1	wallacesgardencenter.com	\$5,322,256
82	Dutch Growers Home & Garden	Saskatchewan	1	dutchgrowers.net	\$5,150,000
83	Backbone Valley Nursery	Texas	1	backbonevalleynursery.com	\$5,100,000
83	Fossil Creek Tree Farm and Nursery	Texas	1	fossilcreektreefarm.com	\$5,100,000
83	Spruce It Up Garden Centre	Alberta	1	spruceitupgardencentre.com	\$5,100,000
86	Plants For All Seasons	Texas	1	plantsforallseasons.com	\$5,035,000
87	Wedel's Nursery, Florist & Garden Center	Michigan	1	wedels.com	\$5,000,000
88	Shelmerdine Garden Center	Manitoba	1	shelmerdine.com	\$4,961,748
89	Smith's Gardentown	Texas	1	smithsgardentown.com	\$4,903,816
90	Hana Gardens	California	2	hanagardens.com	\$4,449,000
91	Brownwood Nursery & Landscape	South Carolina	1	brownwoodnursery.com	\$4,272,775
92	Stanley's Greenhouse	Tennessee	1	stanleysgreenhouse.com	\$4,199,309
93	Frank Otte Nursery and Garden Center	Kentucky	1	louisvillegardencenter.net	\$4,000,000
94	Cold Creek Nurseries	South Carolina	1	coldcreek.net	\$3,556,730
95	Hunter's Garden Centre	British Columbia	2	huntersflowershop.com	\$3,500,000
96	Abrahamson Nurseries	Minnesota, Wisconsin	3	abrahamsonnurseries.com	\$3,277,182
97	Fairfield Farms	Florida	1	fairfieldfarms.com	\$3,200,000
98	Evergreen of Colonial Heights	Tennessee	1	egardenplace.com	\$3,000,000
99	Bountiful Acres	Pennsylvania	1	bountifulacres.com	\$2,557,369
100	Antique Rose Emporium	Texas	1	antiqueroseemporium.com	\$2,459,700