



the
TOP 100

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Changes

HERE'S WHY WE SHOOK UP THE GARDEN CENTER TOP 100 IGCs LIST WITH NEW CRITERIA.

SHORTLY AFTER PUBLISHING our *Garden Center* Top 100 Independent Garden Centers List in 2024 (the first under my editorship), I received an email from one of the participants. Why, they wondered, did we insist on measuring the success of massive multi-store garden center businesses and single-store locations by the same metric? How could a small, vital, singular garden center possibly compete with geographically sprawling brands on a list ordered by gross annual income?

The message was blunt but not unkind or mean. There was a hint of frustration in the words, revealing that maybe resentment had been bubbling for some time. And you know what? I totally understood the criticism. I took it to heart.

One of the best ways to make a business stagnate and lose progress is to do things because "that's just the way it's always been done." Every once in a while, we need to step back, look at our work and ask: Does the way we do it still meet the goals we're trying to achieve?

What are the goals of the *Garden Center* Top 100 IGCs List? It's not just to give you something pretty to hang on the wall. We ask businesses to submit so we can take a reckoning of the most innovative, vibrant, unique and successful garden retail businesses whose brands best meet the needs of their gardening community.

The old criteria did not really give the clearest picture. That's not to say that businesses with multiple locations had a finger on the scale. On the contrary, it's a

tremendous achievement to expand and serve more gardeners in more areas with more stores. That kind of expansion takes grit and gusto and courage and a ton of careful business management.

But you have no less grit and acumen if you have built a single location. There are barriers to expansion that can't always be overcome. And some IGCs are quite content to be the best at the one place they are.

In order to align our list closer with its goals, we decided to change the criteria: Businesses would submit the gross annual income for only their single largest or flagship location. That means multi-store brands would be putting their best-performing locations up against garden centers with only one retail store.

It was a nerve-racking change, as changes often are. But when we opened the list for submissions, the results were pretty extraordinary. There were some big moves: City Floral Garden Center and Cornell Farm both moved up the list 31 spots. The Farm At Green Village moved from 36th on the list to 10th, a shift of 26 spots. I was surprised by the list after the new criteria. But we could do more to ensure this list is representative of the industry. We have ideas of how this list might take shape in the future. And I'm sure you do, too.

So, reach out to me at pcoleman@gie.net, catch me at Cultivate'25 in July at the GIE Media booth (#1637) or stop me for a chat at the Garden Center Conference & Expo Aug. 5-7, 2025, in Kansas City, Missouri. I'd love to hear from you.

Congratulations to all those who made the list.

You show us what's possible in this incredibly crucial industry.



A stylized black ink signature of Patrick Alan Coleman.

PATRICK ALAN COLEMAN
EDITOR | GARDEN CENTER MAGAZINE



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- ✓ **Deepen customer loyalty** with built-in marketing tools that get you closer to your customers

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INDEPENDENT gardencenter the TOP 100 2025 GARDEN CENTERS

about this list

Garden Center's 2025 Top 100 Independent Garden Centers List is based on 2024 retail revenue for the single largest or flagship location as reported by garden centers in North America. All Canadian retail revenue numbers have been converted to USD by the submitting garden centers. Garden centers that reported the same revenue received the same ranking on the list. For IGCs with multiple locations, the location listed is their single largest or flagship location.

Thank you to all of the IGC representatives who submitted information. The Top 100 IGCs will be honored at the 2025 Garden Center Conference & Expo (Aug. 5-7 | Kansas City, Missouri). Look for continuing coverage online at gardencentermag.com.

*This list was compiled in spring 2025. Email Editor Patrick Coleman at pcoleman@gie.net with questions or comments about this list.

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📍 RETAIL LOCATIONS

💰 2024 RETAIL REVENUE FOR SINGLE LARGEST OR FLAGSHIP (IN USD)

1

PATUXENT NURSERY
Bowie, Maryland
patuxentnursery.com
📍 1 | 💰 \$23,471,231

2

HICKS NURSERIES
Westbury, New York
hicksnurseries.com
📍 1 | 💰 \$21,700,000

2

MAHONEY'S GARDEN CENTERS
Winchester, Massachusetts
mahoneysgarden.com
📍 7 | 💰 \$21,700,000

4

SULLIVAN HARDWARE & GARDEN
Indianapolis, Indiana
sullivanhardware.com
📍 4 | 💰 \$21,378,018

5

ROGER'S GARDENS
Corona del Mar, California
rogersgardens.com
📍 1 | 💰 \$19,955,077

6

DEWAYNE'S
Selma, North Carolina
shopdewaynes.com
📍 1 | 💰 \$17,036,106

7

OAKLAND NURSERIES
Dublin, Ohio
oaklandnursery.com
📍 4 | 💰 \$15,900,000

8

TLC GARDEN CENTERS
Oklahoma City, Oklahoma
tlcgarden.com
📍 2 | 💰 \$15,287,312

9

VALLEY VIEW FARMS
Cockeysville, Maryland
valleyviewfarms.com
📍 1 | 💰 \$14,132,374

10

THE FARM AT GREEN VILLAGE
Green Village, New Jersey
thefarmatgreenvillage.com
📍 1 | 💰 \$13,634,056

11

CHUCK HAFNER'S GARDEN CENTER
North Syracuse, New York
chuckhafner.com
📍 1 | 💰 \$13,506,500

12

PERINO'S HOME & GARDEN CENTER
Metairie, Louisiana
perinos.com
📍 1 | 💰 \$13,500,000

12

MULHALL'S GARDEN + HOME
Omaha, Nebraska
mulhalls.com
📍 1 | 💰 \$13,500,000

14

GLOVER NURSERY
West Jordan, Utah
glovernursery.com
📍 1 | 💰 \$13,417,600

15

BRADFORD GREENHOUSES
Springwater, Ontario
shop.bradfordgreenhouses.com
📍 2 | 💰 \$13,400,000

16

ECHTER'S NURSERY & GARDEN CENTER
Arvada, Colorado
echters.com
📍 1 | 💰 \$13,175,000

17

LUKAS NURSERY & BUTTERFLY ENCOUNTER
Oviedo, Florida
lukasnursery.com
📍 1 | 💰 \$12,997,161

18

GETHEMANE GARDEN CENTER
Chicago, Illinois
gethemanegardens.com
📍 1 | 💰 \$12,700,000

19

PORTLAND NURSERY
Stark, Portland, Oregon
portlandnursery.com
📍 2 | 💰 \$12,402,926

20

CITY FLORAL GARDEN CENTER
Denver, Colorado
cityfloralgreenhouse.com
📍 1 | 💰 \$12,090,000

21

PETITTI GARDEN CENTERS
Avon, Ohio
petittigardencenter.com
📍 10 | 💰 \$12,000,000

21

PASQUESI HOME AND GARDENS
Lake Bluff, Illinois
pasquesi.com
📍 1 | 💰 \$12,000,000

23

RUSSELL'S GARDEN CENTER
Wayland, Massachusetts
russellsgardencenter.com
📍 1 | 💰 \$11,984,000

24

WANNEMAKER'S HOME AND GARDEN
Downers Grove, Illinois
wannemakers.com
📍 1 | 💰 \$11,900,000

25

THE FLOWER BIN GARDEN CENTER & NURSERY
Longmont, Colorado
theflowerbin.net
📍 1 | 💰 \$11,800,000

26

GREEN THUMB NURSERY
Ventura, California
greenthumb.com
📍 5 | 💰 \$11,655,986

27

HOMESTEAD GARDENS
Davidsonville, Maryland
homesteadgardens.com
📍 3 | 💰 \$11,300,000

28

MILAEGER'S
Racine, Wisconsin
milaegers.com
📍 2 | 💰 \$11,283,555

29

WATSON'S GREENHOUSE
Puyallup, Washington
shop.watsonsgreenhouse.com
📍 3 | 💰 \$11,074,450

30

RAY WIEGAND'S NURSERY
Macomb, Michigan
raywiegandsnursery.com
📍 1 | 💰 \$11,025,094

31

BATES NURSERY & GARDEN CENTER
Nashville, Tennessee
batesnursery.com
📍 1 | 💰 \$10,685,721

32

SAWYER HOME & GARDEN CENTER
Sawyer, Michigan
sawyergardencenter.com
📍 1 | 💰 \$10,400,000

33

FLAMINGO ROAD NURSERY
Davie, Florida
flamingoroadnursery.com
📍 1 | 💰 \$10,313,109

34

ENGLISH GARDENS
Royal Oak, Michigan
englishgardens.com
📍 6 | 💰 \$10,228,847

35

THE BARN NURSERY
Chattanooga, Tennessee
barnnursery.com
📍 1 | 💰 \$10,156,200

36

VAN WILGEN'S GARDEN CENTER
North Branford, Connecticut
vanwilgens.com
📍 5 | 💰 \$9,200,000

37

NATORP'S NURSERY
Cincinnati, Ohio
natorp.com
📍 1 | 💰 \$9,061,177

38

SUN RIVER GARDENS
Orem, Utah
sunrivergardens.com
📍 1 | 💰 \$9,000,000

39

THE GARDEN BARN NURSERY & LANDSCAPE
Vernon, Connecticut
gardenbarn.com
📍 1 | 💰 \$8,900,000

40

MARIPOSA NURSERY
Bradenton, Florida
mariposanursery.com
📍 1 | 💰 \$8,755,000

41

GREENLAND GARDEN CENTRE
Sherwood Park, Alberta
greenlandgarden.com
📍 1 | 💰 \$8,640,000

42

VAN PUTTE GARDENS
Rochester, New York
vanputte.com
📍 1 | 💰 \$8,600,000

43

NUNAN FLORIST & GREENHOUSES
Georgetown, Massachusetts
nunans.com
📍 1 | 💰 \$8,500,000

44

GARDENER'S SUPPLY COMPANY
Williston, Vermont
gardeners.com
📍 6 | 💰 \$8,413,413

45

ORCHARD NURSERY
Lafayette, California
orchardnursery.com
📍 1 | 💰 \$8,395,957

46

AGWAY OF CAPE COD
Orleans, Massachusetts
agwaycapecod.com
📍 3 | 💰 \$8,260,000

47

CORNELL FARM
Portland, Oregon
cornellfarms.com
📍 1 | 💰 \$8,211,021

48

LONGFELLOW'S GREENHOUSES
Manchester, Maine
longfellowsgreenhouses.com
📍 1 | 💰 \$8,130,000

49

VANDERMEER NURSERY
Ajax, Ontario
vandermeernursery.com
📍 1 | 💰 \$7,750,000

50

WALTER ANDERSEN NURSERY
San Diego, California
walterandersen.com
📍 2 | 💰 \$7,710,900

51

PRIMEX GARDEN CENTER
Glenside, Pennsylvania
primexgardencenter.com
📍 1 | 💰 \$7,673,000

52

PICKERING VALLEY FEED AND FARM STORE
Exton, Pennsylvania
pickeringvalleyfeed.com
📍 1 | 💰 \$7,665,990

53

SUMMERWINDS NURSERY
Campbell, California
summerwindsnursery.com
📍 8 | 💰 \$7,453,737

54

BUCHANAN'S NATIVE PLANTS
Houston, Texas
buchanansplants.com
📍 1 | 💰 \$7,397,320

55

GULLO'S GARDEN CENTER
Hamburg, New York
gullosgc.com
📍 1 | 💰 \$7,043,000

56

HYANNIS COUNTRY GARDEN
Hyannis, Massachusetts
hyanniscountrygarden.com
📍 1 | 💰 \$7,034,905

57

WASCO NURSERY & GARDEN CENTER
St. Charles, Illinois
wasconursery.com
📍 1 | 💰 \$6,930,000

58

SALISBURY GREENHOUSE
Sherwood Park, Alberta
salisburygreenhouse.com
📍 2 | 💰 \$6,900,000

59

HOMWOOD NURSERY & GARDEN CENTER
Raleigh, North Carolina
homwoodnursery.com
📍 1 | 💰 \$6,475,000

60

LOUISIANA NURSERY
Perkins Road, Baton Rouge, Louisiana
louisiananursery.com
📍 3 | 💰 \$6,444,209

61

B.B. BARNS
Arden, North Carolina
bbbarns.com
📍 1 | 💰 \$6,400,000

62

GALE'S GARDEN CENTERS
Westlake, Ohio
galesgardencenters.com
📍 3 | 💰 \$6,300,000

63

BAY GARDENS
East Moriches, New York
baygardens.com
📍 1 | 💰 \$6,250,000

64

COLONIAL GARDENS
Blue Springs, Missouri
colonialgardenskc.com
📍 1 | 💰 \$6,197,321

65

GRIGGS NURSERY
Carmel, California
griggsnursery.com
📍 3 | 💰 \$6,100,000

66

DOWN TO EARTH GARDEN CENTER
Eau Claire, Wisconsin
downtoearthgardencenter.com
📍 1 | 💰 \$6,010,446

67

EAST COAST GARDEN CENTER
Millsboro, Delaware
eastcoastgardencenter.com
📍 1 | 💰 \$6,000,000

67

TAYLOR'S LANDSCAPE SUPPLY & NURSERY
Bluffton, South Carolina
taylorlandscape.com
📍 6 | 💰 \$6,000,000

67

MARDERS
Bridgehampton, New York
marders.com
📍 1 | 💰 \$6,000,000

70

FAUCHER PLANTES & PAVÉS
La Prairie, Quebec
faucherplantespaves.ca
📍 2 | 💰 \$5,957,000

71

CROSS CREEK NURSERY & LANDSCAPING
Richmond, Virginia
crosscreeknursery.com
📍 2 | 💰 \$5,888,687

72

SOLARA GARDEN CENTER
Bradenton, Florida
solaragardencenter.com
📍 1 | 💰 \$5,873,561

73

WILSON PLANT CO.
Frankfort, Kentucky
wilsonnurseriesky.com
📍 2 | 💰 \$5,504,642

74

NU TURF OF POMPAÑO BEACH
Pompano Beach, Florida
nurtfpompano.com
📍 1 | 💰 \$5,500,000

75

WALLACE'S GARDEN CENTER
Bettendorf, Iowa
wallacesgardencenter.com
📍 1 | 💰 \$5,375,000

76

SKILLINS GREENHOUSES
Falmouth, Maine
skillins.com
📍 3 | 💰 \$5,368,000

77

BACKBONE VALLEY NURSERY
Marble Falls, Texas
backbonevalleynursery.com
📍 1 | 💰 \$5,300,000

78

SHELMERDINE GARDEN CENTER
Headingley, Manitoba
shelmerdine.com
📍 1 | 💰 \$5,272,285

79

WEDEL'S NURSERY, FLORIST & GARDEN CENTER
Kalamazoo, Michigan
wedels.com
📍 1 | 💰 \$5,250,000

80

BERRIDGE NURSERIES
Phoenix, Arizona
berridgenursery.com
📍 1 | 💰 \$5,206,628

81

PINE LAKE NURSERY
Parker, Colorado
pinelanenursery.com
📍 1 | 💰 \$5,165,000

82

SLOAT GARDEN CENTER
Sloat Boulevard, San Francisco, California
sloatgardens.com
📍 13 | 💰 \$5,100,000

82

FARMINGTON GARDENS
Beaverton, Oregon
shop.farmingtongardens.com
📍 2 | 💰 \$5,100,000

84

RUIBAL'S PLANTS OF TEXAS
Farmers Market, Dallas, Texas
ruibals.com
📍 4 | 💰 \$4,900,000

85

PLANTS FOR ALL SEASONS
Houston, Texas
plantsforallseasons.com
📍 1 | 💰 \$4,883,550

86

EASTLAND FARMS
Water Mill, New York
eastlandfarms.net
📍 1 | 💰 \$4,800,000

87

LUIS' NURSERY
Visalia, California
luisnursery.com
📍 1 | 💰 \$4,735,887

88

WOLF HILL GARDEN CENTER
Ipswich, Massachusetts
wolfhillgardencenter.com
📍 2 | 💰 \$4,615,600

89

BLUE GRASS
Calgary, Alberta
bluegrassnursery.com
📍 3 | 💰 \$4,600,000

90

SMITH'S GARDENTOWN
Wichita Falls, Texas
smithsgardentown.com
📍 1 | 💰 \$4,570,999

91

LEAF & PETAL
The Summit, Birmingham, Alabama
leafnpetal.com
📍 3 | 💰 \$4,500,000

Stats about the independent garden center retailers on *Garden Center's* 2025 list.

With the change in reporting, these IGCs saw the *biggest jumps* in list placement:

● 2024 ● 2025 ● CHANGE

City Floral Garden Center

51 — 31 —> 20

Cornell Farm

78 — 31 —> 47

The Farm At Green Village

36 — 26 —> 10

Echter's Nursery & Garden Center

40 — 24 —> 16

Pasquesi Home and Gardens

45 — 24 —> 21

The Flower Bin Garden Center & Nursery

48 — 23 —> 25

Greenland Garden Centre

64 — 23 —> 41

Chuck Hafner's Garden Center

33 — 22 —> 11

Gethsemane Garden Center

39 — 21 —> 18

Natorp's Nursery

58 — 21 —> 37

The Garden Barn Nursery & Landscape

60 — 21 —> 39

Mulhall's Garden + Home

32 — 20 —> 12

The 2025 Top 100 IGCs have

198 combined retail locations

across the U.S. and Canada.

33 states

and 4 provinces have garden centers on the Top 100 list.

2025 TOP 100 LIST

in ALPHABETICAL ORDER

RANK COMPANY

46	Agway of Cape Cod
61	B.B. Barns
77	Backbone Valley Nursery
31	Bates Nursery & Garden Center
63	Bay Gardens
80	Berridge Nurseries
89	Blue Grass
15	Bradford Greenhouses
92	Breezewood Gardens & Gifts
98	Brownwood Nursery & Landscape
54	Buchanan's Native Plants
95	Caan Floral & Greenhouses
11	Chuck Hafner's Garden Center
20	City Floral Garden Center
64	Colonial Gardens
47	Cornell Farm
99	Country Boys Garden Center
71	Cross Creek Nursery & Landscaping
6	DeWayne's
66	Down to Earth Garden Center
67	East Coast Garden Center
86	Eastland Farms
16	Echter's Nursery & Garden Center
34	English Gardens
82	Farmington Gardens
70	Faucher Plantes & Pavés
33	Flamingo Road Nursery
97	Frank Otte Nursery and Garden Center
62	Gale's Garden Centers
44	Gardener's Supply Company
18	Gethsemane Garden Center
14	Glover Nursery
26	Green Thumb Nursery
41	Greenland Garden Centre
65	Griggs Nursery
55	Gullo's Garden Center
2	Hicks Nurseries
27	Homestead Gardens
59	Homewood Nursery & Garden Center
56	Hyannis Country Garden
100	Klein's Floral & Greenhouses
91	Leaf & Petal
48	Longfellow's Greenhouses
60	Louisiana Nursery
87	Luis' Nursery
17	Lukas Nursery & Butterfly Encounter
2	Mahoney's Garden Centers

RANK COMPANY

67	Marders
40	Mariposa Nursery
28	Milaeger's
12	Mulhall's Garden + Home
37	Natorp's Nursery
74	Nu Turf of Pompano Beach
43	Nunan Florist & Greenhouses
7	Oakland Nurseries
45	Orchard Nursery
21	Pasquesi Home and Gardens
1	Patuxent Nursery
12	Perino's Home & Garden Center
21	Petitti Garden Centers
52	Pickering Valley Feed and Farm Store
81	Pine Lane Nursery
85	Plants For All Seasons
96	Pope's Garden Center
19	Portland Nursery
51	Primex Garden Center
30	Ray Wiegand's Nursery
5	Roger's Gardens
84	Ruibal's Plants of Texas
23	Russell's Garden Center
58	Salisbury Greenhouse
32	Sawyer Home & Garden Center
78	Shelmerdine Garden Center
76	Skillis Greenhouses
82	Sloat Garden Center
90	Smith's Gardentown
72	Solara Garden Center
92	Spruce It Up Garden Centre
94	Stanley's Greenhouse
4	Sullivan Hardware & Garden
53	SummerWinds Nursery
38	Sun River Gardens
67	Taylor's Landscape Supply & Nursery
35	The Barn Nursery
10	The Farm At Green Village
25	The Flower Bin Garden Center & Nursery
39	The Garden Barn Nursery & Landscape
8	TLC Garden Centers
9	Valley View Farms
42	Van Putte Gardens
36	Van Wilgen's Garden Center
49	Vandermeer Nursery
75	Wallace's Garden Center
50	Walter Andersen Nursery
24	Wannemaker's Home and Garden
57	Wasco Nursery & Garden Center
29	Watson's Greenhouse
79	Wedel's Nursery, Florist & Garden Center
73	Wilson Plant Co.
88	Wolf Hill Garden Center